

Startup Matchmaking

Connecting smart capital with innovative ideas

Entrepreneurship and networking are at the very centre of the Rothschild & Co brand. Thanks to longstanding relationships with entrepreneurial families, Rothschild & Co has recognized and responded to growing interest in investment opportunities into startups.

Our close engagement with the venture capital ecosystem in Switzerland allows us to offer interested investors exclusive access to our deal flow — and with it the opportunity to invest in disruptive technologies and business ideas. A cornerstone of this offering is our partnership and sponsorship of Venturelab, the leading Swiss community for startups.

Startup matchmaking is an added service we offer to smart investors and startup founders. We believe strongly in the innovative power of Swiss startups and support the investment lifecycle with our network both internally and externally.



Private Equity and Private Debt strategies shaped by the Rothschild family's investing tradition (luxury real estate, global technology and sustainable investments

The world's most active M&A advisory platform with global reach and targeted expertise for companies on the path to IPO or trade sale.

Wealth Management A holistic Wealth Management offering **Merchant Banking** featuring independent advice and personalized solutions for entrepreneurially minded clients at all stages of the life cycle ***** Rothschild & Co Startup matchmaking Connecting smart capital **Global Advisory** with innovative ideas \bigcirc

> Our vision is to establish our institution as the premier forum where entrepreneurs and investors meet, connect, and create new business coordinated by their trusted advisor, acting as a single point of entry to the entire Rothschild & Co Group.

Complementary & customized matchmaking service

for Investors

Access to exclusive venture capital investment opportunities on a reverse sollicitation basis

Investors conduct their due dilligence and invest independently

High level networking with like-minded investors and the possibility to share existing investments

Service free of charge for investors

for Startups & Founders

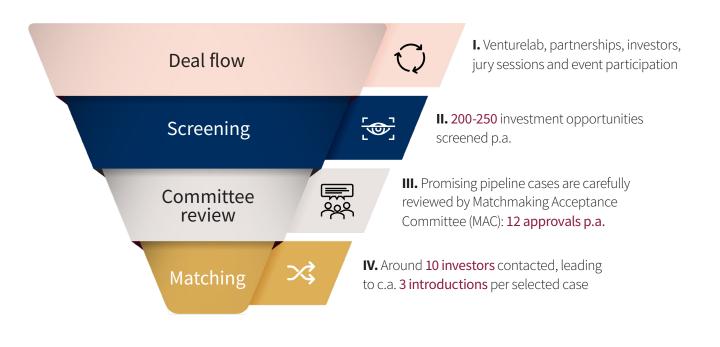
Access to smart investor network including private investors, family offices and venture capital firms

Support with investor outreach and introductions starting at the Series A phase

Ecosystem insights and Global Advisory services when applicable

Company pays 3-5% introduction fee on invested amount from Rothschild & Co connection

Deal & matchmaking process





Venturelab supports 90% of rising Swiss startups and its alumni have attracted over CHF 5 bn investments; our partnership with Venturelab provides us with relevant insights into the Swiss startup ecosystem.

We also support and accompany the most promising technology startups on Venturelab's annual Silicon Valley investor roadshow.

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