

Job Specification

Job Title:	Associate
Division:	Rothschild Global Advisory
Full time:	Permanent
Posting date:	23 March 2018
Closing date:	22 April 2018
Location:	London
Salary:	Competitive within the market range

Rothschild & Co

Rothschild & Co is one of the world's largest independent financial advisory groups. We offer a distinct perspective that makes a meaningful difference to our clients' business and wealth.

With a team of 2,800 talented financial services specialists on the ground in 40 countries across the world, we provide independent advice on M&A, strategy and financing, as well as investment and wealth management solutions to large institutions, families, individuals and governments. As a family-controlled business that has been at the centre of the world's financial markets for over 200 years, we can rely on an unrivalled network of specialists and are known for our track-record of outstanding execution in financial services.

Rothschild Global Advisory

An informed and impartial perspective to help our clients reach their goals through the design and execution of strategic M&A and financing solutions.

We provide impartial, expert advice to large and mid-sized corporations, private equity, families and entrepreneurs, and governments. We design and execute strategic M&A and financing solutions for our clients and act as a trusted partner, taking a long-term and independent view on the challenges they face.

Our deep understanding of financial markets, the high volume of transactions we advise on, and our unrivalled network of industry and financing specialists in 40 countries, provide clients with a comprehensive perspective to achieve their strategic goals.

Our distinct perspective allows us to achieve outstanding results for our clients and act as their most trusted advisers over the long term.



Click here for more information on [Rothschild Global Advisory](#).

Overview of Role

As an Associate within the Global Advisory division, you will form an instrumental part of your designated sector team. Amongst other duties, you can expect to be involved in the planning, structuring and execution phases of transactions as well as providing advice to clients on M&A activity.

Responsibilities

- Supporting senior bankers' marketing initiatives by co-ordinating the work of more junior team members and junior resources to deliver a pitch book to specification
- Co-ordinating and reviewing financial models developed by more junior members of the team
- Managing a simple transaction by co-ordinating the transaction process both internally and with other advisers, reviewing the selling documentation and defining supporting analysis and arguments for negotiation purposes
- Coaching and managing juniors in the team in the above

Education and Qualifications

Strong academics

- A levels or equivalent - ABB or above
- Degree or equivalent – 2:1 or above

Experience, Skills and Competencies Required

- Teamwork – ability to build effective relationships between individuals, teams, lines of business and across geographical/cultural boundaries
- Proven experience within an M&A role with another Top Tier Investment Bank within a sector team.
- Proven experience at an Associate level within M&A
- Proven experience at performing company valuations
- Experience in modelling



- Communication – ability to communicate clearly, persuade and influence; good listening skills
- Ability to be proactive, persevere, overcome setbacks and deliver results
- Ability to recognise fee-generating opportunities
- Understanding of the fundamental principles and the application of appropriate techniques. Enthusiasm for developing these skills and applying these skills creatively
- Ability to build long term, professional client relationships that add value to the client and lead to the expansion of the business
- Advanced Microsoft Office skills (Word, PowerPoint and Excel)