

Job Specification

Job Title: Associate
Division: Rothschild Global Advisory
Full time: Permanent
Location: London
Posting date: 5 April 2017
Closing date: 5 May 2017
Salary: Competitive within market range

Rothschild & Co

Rothschild & Co is one of the world's largest independent financial advisory groups. We offer a distinct perspective that makes a meaningful difference to our clients' business and wealth.

With a team of 2,800 talented financial services specialists on the ground in 40 countries across the world, we provide independent advice on M&A, strategy and financing, as well as investment and wealth management solutions to large institutions, families, individuals and governments. As a family-controlled business that has been at the centre of the world's financial markets for over 200 years, we can rely on an unrivalled network of specialists and are known for our track-record of outstanding execution in financial services.

Rothschild Global Advisory

An informed and impartial perspective to help our clients reach their goals through the design and execution of strategic M&A and financing solutions.

We provide impartial, expert advice to large and mid-sized corporations, private equity, families and entrepreneurs, and governments. We design and execute strategic M&A and financing solutions for our clients and act as a trusted partner, taking a long-term and independent view on the challenges they face.

Our deep understanding of financial markets, the high volume of transactions we advise on, and our unrivalled network of industry and financing specialists in 40 countries, provide clients with a comprehensive perspective to achieve their strategic goals.

Our distinct perspective allows us to achieve outstanding results for our clients and act as their most trusted advisers over the long term.

Click here for more information on [Rothschild Global Advisory](#).

Overview of Role

As an Associate within the Global Advisory division, you will form an instrumental part of your designated sector team. Amongst other duties, you can expect to be involved in the planning,



structuring and execution phases of transactions as well as providing advice to clients on M&A activity.

Responsibilities

- Ensuring all marketing materials, including pitch books, are delivered to specification
- Where appropriate:
 - Coordinate the transaction process, both internally and externally;
 - Review all relevant documentation;
 - Collate analysis and arguments to support the negotiation process
- Review and coordinate the work of others
- Encourage and support the professional development of the wider team

Education and Qualifications

- Degree or equivalent: 2:1 or above
- ACA (or equivalent) qualified: first time passes (distinct advantage, not essential)

Experience, Skills and Competencies Required

- Previous experience gained in relevant financial services organization
- Exposure to fundamental financial principles and experience of applying these
- Ability to recognise opportunities to grow business
- Effective relationship building skills with multiple stakeholders internally and externally
- Ability to communicate clearly as well as persuade and influence others
- Experience of overcoming setbacks in order to deliver results
- Advanced Microsoft Office skills
- Aptitude for ongoing personal and professional development