

Job Specification

Job Title: Financing Advisory Analyst
Division: Equity Advisory
Location: New York, NY

Rothschild & Co

Rothschild & Co is one of the world's largest independent financial advisory groups. We offer a distinct perspective that makes a meaningful difference to our clients' business and wealth.

With a team of 2,800 talented financial services specialists on the ground in 40 countries across the world, we provide independent advice on M&A, strategy and financing, as well as investment and wealth management solutions to large institutions, families, individuals and governments. As a family-controlled business that has been at the centre of the world's financial markets for over 200 years, we can rely on an unrivalled network of specialists and are known for our track-record of outstanding execution in financial services.

Rothschild Global Advisory

An informed and impartial perspective to help our clients reach their goals through the design and execution of strategic M&A and financing solutions.

We provide impartial, expert advice to large and mid-sized corporations, private equity, families and entrepreneurs, and governments. We design and execute strategic M&A and financing solutions for our clients and act as a trusted partner, taking a long-term and independent view on the challenges they face.

Our deep understanding of financial markets, the high volume of transactions we advise on, and our unrivalled network of industry and financing specialists in 40 countries, provide clients with a comprehensive perspective to achieve their strategic goals.

Our distinct perspective allows us to achieve outstanding results for our clients and act as their most trusted advisers over the long term.

Click here for more information on [Rothschild Global Advisory](#).

Overview of Role

As a Financing Advisory Analyst you will work on behalf of major corporations, selling shareholders and world governments on debt/equity capital markets transactions, including IPOs, common stock



offerings, block trades/shareholder monetizations, derivatives, convertible offerings, high yield bond/institutional term loan offerings and private placements. Our transactions span billion-dollar deals to offerings by small and mid-cap growth issuers, several cross-border in nature. Recent representative transactions include Teva's \$28 billion acquisition financing of Allergan's generics business, Alibaba's \$25 billion IPO (world's largest ever IPO), Markit's \$1.5 billion IPO, the Canadian Government's \$1.1 billion block trade in General Motors and multiple growth equity IPOs and stock offerings by biotech, consumer and technology companies.

Responsibilities

- Assist in the origination and advisory of high yield bond, institutional term loan, private placement, IPO, common stock, and convertible transactions as well as other strategic assignments requiring financing such as M&A, recapitalizations and restructurings
- Research and prepare institutional debt market update presentations for internal and external use
- Develop and maintain a strong working knowledge of the capital structures and market dynamics of current and prospective clients
- Prepare documents for the relevant committees for approval of mandates, and prepare proposals for the activities and/or policy of the market segment
- Assist in the development of management presentations and board meeting materials as well as all materials involved in transactions
- Directly contribute to the bank's profitability, client needs and risk mitigation targets
- Collect and analyze information from relevant internal and external sources
- Contribute to the overall investment banking franchise by supporting interdisciplinary pitching and execution efforts

Education and Qualifications

- Bachelor's degree in Finance, Business Management or Economics, preferred
- Experience in Investment Banking or Corporate Finance, preferred
- Strong GPA

Experience, Skills and Competencies Required

- Strong financial modeling/valuation and analytical skills
 - Prior experience with financial modeling for structuring of equity transactions using balance sheet, income statement, public comparables and transaction comparable analyses; and buy-side investor analysis and targeting for new equity capital raising efforts by corporate clients
- Strong quantitative ability with working knowledge of corporate finance and financial modeling



- Proficiency with Bloomberg and FactSet and strong Excel and PowerPoint capabilities
- Desire to work across industries, learning the businesses of multiple clients in different industries
- Broader interest in Capital Markets debt and equity
- Proficiency to build long-term, professional client relationships that add value to the client and lead to the expansion of the business
- Capacity to recognize fee-generating opportunities
- Efficiency to handle numerous tasks simultaneously, with the ability to shift priorities appropriately
- Excellent interpersonal skills and a readiness to work effectively in cross-border and domestic teams
- Polished and professional writing skills required

North America is an equal opportunity and affirmative action employer (M/F/Disability/Vet).