

Job Specification

Job Title: Vice President
Division: TMT
Location: New York, NY

Rothschild & Co

Rothschild & Co is one of the world's largest independent financial advisory groups. We offer a distinct perspective that makes a meaningful difference to our clients' business and wealth.

With a team of 3,400 talented financial services specialists on the ground in 50 offices around the world, we provide independent advice on M&A, strategy and financing, as well as investment and wealth management solutions to large institutions, families, individuals and governments. As a family-controlled business that has been at the center of the world's financial markets for over 200 years, we can rely on an unrivaled network of specialists and are known for our track-record of outstanding execution in financial services.

Rothschild Global Advisory

We provide impartial, expert advice to large and mid-sized corporations, private equity, families and entrepreneurs, and governments. We design and execute strategic M&A and financing solutions for our clients and act as a trusted partner, taking a long-term and independent view on the challenges they face.

Our deep understanding of financial markets, the high volume of transactions we advise on, and our unrivaled network of industry and financing specialists in 40 countries, provide clients with a comprehensive perspective to achieve their strategic goals.

Our distinct perspective allows us to achieve outstanding results for our clients and act as their most trusted advisers over the long term.

Click here for more information on [Rothschild Global Advisory](#).

Overview of Role

The Global Technology, Media and Telecom (TMT) Group in New York focuses primarily on Mergers & Acquisitions for a variety of clients in the sector. The Rothschild platform also offers Equity and Debt Capital Markets Advisory, and Restructuring services. The TMT team plays a critical role in helping the firm achieve its objective to be the most successful independent advisory investment bank in the world. You will be an integral member of client and deal teams on mergers and acquisitions, strategic financings, and other corporate transactions.

Responsibilities

- Work on multiple transactions and with multiple project teams simultaneously on all critical aspects of transactions, ranging from client development and initial opportunity evaluation to transaction strategy and execution



- Lead teams in the preparation of financial and economic analyses and computer models required for evaluating and completing such transactions, as well as client presentations, information memoranda and other client deliverables
- Seek to identify new business opportunities for Rothschild Global Advisory and new ideas for our clients that advance their strategic objectives
- Assist in the marketing of our services and capabilities with other members of Rothschild, both within and outside the United States

Education and Qualifications

- Bachelor's Degree
- MBA or equivalent graduate degree in Finance with prior experience, preferred

Experience, Skills and Competencies Required

- Prior relevant experience in investment banking, leading and/or actively participating in client presentations and analyses, and leading the management of projects and the execution of M&A and other corporate financial transactions, including a range of public and private “middle-market” and large cap M&A execution
- Proven quantitative and analytical skills to lead teams in the development of corporate financial models and valuations; deep understanding of financial statement analysis
- Extensive knowledge of an M&A and other corporate finance transactions in TMT, with a thorough understanding of the industries including but not limited to semiconductors, software, Internet services, wired and wireless telecommunications and media
- Ability to provide direction and leadership in order to build a strong team environment and effective relationships between individuals, teams and lines of business, across different geographies
- Capability to act as a primary contact person with Rothschild clients while building long-term, professional relationships that add value to the client and lead to the expansion of the business
- Capacity to simultaneously manage several projects, work in an extremely fast paced environment in order to meet critical deadlines, and have the ability to move quickly from one priority to another
- Advanced Microsoft Office skills (Word, PowerPoint and Excel)

Rothschild North America is an equal opportunity and affirmative action employer (M/F/Disability/Vet).