Job Specification

Job Title: Analyst
Division: Rothschild Global Advisory
Location: London

Rothschild & Co

Rothschild & Co is one of the world's largest independent financial advisory groups. We offer a distinct perspective that makes a meaningful difference to our clients' business and wealth.

With a team of 2,800 talented financial services specialists on the ground in 40 countries across the world, we provide independent advice on M&A, strategy and financing, as well as investment and wealth management solutions to large institutions, families, individuals and governments. As a family-controlled business that has been at the centre of the world's financial markets for over 200 years, we can rely on an unrivalled network of specialists and are known for our track-record of outstanding execution in financial services.

Rothschild Global Advisory

An informed and impartial perspective to help our clients reach their goals through the design and execution of strategic M&A and financing solutions.

We provide impartial, expert advice to large and mid-sized corporations, private equity, families and entrepreneurs, and governments. We design and execute strategic M&A and financing solutions for our clients and act as a trusted partner, taking a long-term and independent view on the challenges they face.

Our deep understanding of financial markets, the high volume of transactions we advise on, and our unrivalled network of industry and financing specialists in 40 countries, provide clients with a comprehensive perspective to achieve their strategic goals.

Our distinct perspective allows us to achieve outstanding results for our clients and act as their most trusted advisers over the long term.

Click here for more information on Rothschild Global Advisory.

Responsibilities

- Researching the industries in which our clients operate to support senior bankers' marketing initiatives, using all sources of information
  - Includes contributing content to pitch books by conducting ad-hoc analysis
  - Includes keeping teams' industry databases and credentials up to date
- Developing and maintaining standard or bespoke financial models under guidance from seniors

- Using a range of valuation techniques to support the advice provided to clients
  - Includes discounted cash flows, trading comps analysis, transaction comps analysis, and LBO-based valuations
- Assisting in drafting selling documentation (Information Memorandum, Prospectuses) and offer reports as appropriate
- Supporting the team in coordinating the transaction process both internally and with other advisers

Education and Qualifications

- Strong academics
  - A levels or equivalent - ABB or above
  - Degree or equivalent – 2:1 or above
- ACA (or equivalent) qualified – first time passes (distinct advantage, not essential)

Experience, Skills and Competencies Required

- Teamwork – ability to build effective relationships between individuals, teams, lines of business and across geographical/cultural boundaries
- Communication – ability to communicate clearly, persuade and influence; good listening skills
- Ability to be proactive, preserve, overcome setbacks and deliver results
- Ability to recognise fee-generating opportunities
- Understanding of the fundamental principles and the application of appropriate techniques
- Ability to build long term, professional client relationships that add value to the client and lead to the expansion of the business
- Advanced Microsoft Office skills (Word, PowerPoint and Excel)
- Enthusiasm for developing these skills and applying these skills creatively