

Job description

Job Title: Associate
Division: Global Financial Advisory
Posting date: 02 September 2016
Closing date: 02 November 2016
Location: London
Salary: Competitive within the market range

Responsibilities:

- Supporting senior bankers' marketing initiatives by co-ordinating the work of more junior team members and junior resources to deliver a pitch book to
- Co-ordinating and reviewing financial models developed by more junior members of the team
- Managing a simple transaction by co-ordinating the transaction process both internally and with other advisers, reviewing the selling documentation and defining supporting analysis and arguments for negotiation purposes
- Coaching and managing juniors in the team in the above

General skills / qualifications required

Skills

- Teamwork – ability to build effective relationships between individuals, teams, lines of business and across geographical/cultural boundaries
- Communication – ability to communicate clearly, persuade and influence; good listening skills
- Ability to be proactive, persevere, overcome setbacks and deliver results
- Ability to recognise fee-generating opportunities
- Understanding of the fundamental principles and the application of appropriate techniques. Enthusiasm for developing these skills and applying these
- Ability to build long term, professional client relationships that add value to the client and lead to the expansion of the business
- Advanced Microsoft Office skills (Word, PowerPoint and Excel)

Qualifications/registrations

Strong academics

- A levels or equivalent - ABB or above
- Degree or equivalent – 2:1 or above
- Experience of Healthcare sector transactions