

# **Rothschild & Co**

**Combined General Meeting** 

20 May 2021



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#### **₩ Rothschild** & Co

# **Preliminary information**

# Agenda (1/2)

#### Ordinary resolutions

- 1. Approval of the Company's financial statements for the financial year ended 31 December 2020
- 2. Appropriation of income for the financial year ended 31 December 2020 and determination of dividend
- 3. Approval of the consolidated financial statements for the financial year ended 31 December 2020
- 4. Statutory Auditors' report on regulated agreements (conventions réglementées) referred to in Articles L.226-10 and L.225-38 et seq. of the French Commercial Code (Code de commerce)
- 5. Ratification of Mrs. Véronique Weill's appointment (cooptation) as a member of the Supervisory Board
- 6. Renewal of the appointment of Mr. David de Rothschild as a member of the Supervisory Board
- 7. Renewal of the appointment of Mrs. Lucie Maurel-Aubert as a member of the Supervisory Board
- 8. Renewal of the appointment of Mr. Adam Keswick as a member of the Supervisory Board
- 9. Renewal of the appointment of Mr. Anthony de Rothschild as a member of the Supervisory Board
- 10. Renewal of the appointment of Sir Peter Estlin as a member of the Supervisory Board
- 11. Renewal of the appointment of Mr. Sylvain Héfès as a member of the Supervisory Board
- 12. Renewal of the appointment of Mr. Sipko Schat as a member of the Supervisory Board
- 13. Approval of the remuneration policy applicable to the Managing Partner and to the Executive Chairman of the Managing Partner
- 14. Approval of the remuneration policy applicable to the members of the Supervisory Board
- 15. Approval of the corporate officers' remuneration-related information referred to in Article L.22-10-9 paragraph I of the French Commercial Code
- 16. Approval of the components of remuneration paid during, or awarded in respect of, the financial year ended 31 December 2020 to the Managing Partner
- 17. Approval of the components of remuneration paid during, or awarded in respect of, the financial year ended 31 December 2020 to Mr. Alexandre de Rothschild, Executive Chairman of the Managing Partner
- 18. Approval of the components of remuneration paid during, or awarded in respect of, the financial year ended 31 December 2020 to Mr. David de Rothschild, Chairman of the Supervisory Board
- 19. Determination of the maximum global annual amount of remuneration which may be allocated to the members of the Supervisory Board as from 1<sup>st</sup> January 2021
- 20. Approval of the cap on variable compensation for persons identified in accordance with Article L.511-71 of the French Monetary and Financial Code *(Code monétaire et financiar)* in respect of the financial year ending 31 December 2021 and subsequent financial years until otherwise decided
- 21. Consultative vote on a consolidated basis on the total amount of compensation of any kind paid to persons identified in accordance with article L.511-71 of the French Monetary and Financial Code during the financial year ended 31 December 2020
- 22. Authorisation granted to the Managing Partner to buy back Company's shares

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#### **Extraordinary resolutions**

- 23. Delegation of authority to the Managing Partner to grant options to subscribe for or purchase shares to employees and corporate officers *(mandataires sociaux)* of the Company and companies related to it
- 24. Delegation of authority to the Managing Partner to grant bonus shares to employees and corporate officers of the Company and companies related to it
- 25. Delegation of authority to the Managing Partner to issue ordinary shares or securities granting immediate or deferred access to the Company's share capital reserved for members of a corporate savings plan
- 26. Aggregate limit on the amount of the issues carried out pursuant to the 23<sup>rd</sup> and 25<sup>th</sup> resolutions of this General Meeting and the 20<sup>th</sup>, 21<sup>st</sup>, 22<sup>nd</sup>, 23<sup>rd</sup> and 24<sup>th</sup> resolutions adopted at the Combined General Meeting held on 14 May 2020

#### **Ordinary resolution**

27. Powers for the formalities

For more information about this General Meeting or to read the reports presented to the General Meeting, please refer to the General Meeting Document (entitled "Notice of Meeting") or the annual report published by Rothschild & Co SCA (the "**Company**") on 31 March 2021, which includes (the "**2020 Annual Report**"). These documents as well as the documents and information referred to in Article R.22-10-23 of the French Commercial Code are available on the website of the Company (<u>www.rothschildandco.com</u>).



### Highlights 2020



COVID-19 has demonstrated the resilience of our business model and the benefit of a long-term focus

Results	<ul> <li>Group revenue: €1,799m, down 4% (2019: €1,872m)</li> <li>Net income - Group share excluding exceptional items: €173m (2019: €233m)</li> <li>Earnings Per Share (EPS) excluding exceptional items: €2.37 (2019: €3.24)</li> </ul>
Business Performance	<ul> <li>Global Advisory: revenue similar to 2019 (-1%) despite the COVID-19 crisis at €1,146m (2019: €1,160m)</li> <li>Wealth and Asset Management: strong Net New Assets in Wealth Management of €2.9bn. Resilient financial performance in Europe with revenues up 3% at €470m (2019: €458m) and PBT up 9% at €74m (2019: €68m)</li> <li>Merchant Banking: revenue of €148m, down 25% (2019: €197m), due to lower valuations uplifts in 2020, although strong increase of 24% in recurring revenue thanks to recent successful fundraisings</li> </ul>
Dividend	<ul> <li>2020 dividend restricted to €0.70 per share (following the 2019 dividend of €0.85 being cancelled)</li> <li>As a consequence, we expect to make a special interim payment in Q4 2021 of €1.04 per share, subject to restrictions being lifted and in the absence of significant unfavourable developments</li> </ul>

#### **%** Rothschild & Co





#### As at 31 December 2020 (versus 31 December 2019)



#### Notes

1 Excluding exceptional items

2 ROTE = Return On Tangible Equity



**Business review** 

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# **Global Advisory**



### Wealth and Asset Management



nue (in €m) Highlights 2020	Outlook 2021
Highlights 2020         470       497       499         470       480         470       480         470       480         470       480         470       480         470       480         470       480         470       480         470       480         470       480         470       480         470       480         470       480         470       480         470       480         470       480         470       480         470       480         470       480         470       480         470       480         470       580         770       1499         770       1499         770       1499         770       1490         770       1490         770       1490         770       1490         770       1490         770       1490         770       1490         770       1490	<ul> <li>Solid start to 2021 with strong positive net inflows in Wealth Management</li> <li>Business still impacted by the weakness and persistence of negative interest rates</li> <li>Completion of the acquisition of Banque Pâris Bertrand</li> <li>Focus on our strategy to grow revenue while maintaining strict cost control</li> </ul>

## **Merchant Banking**



## Zoom on first quarter 2021

\*

<b>Revenue</b> (in €m)				Comments		
First quarter				Financial advisory		
In € million	2021	2020	% Var	<ul> <li>Record first quarter revenues, up 47%, reflecting continued strong momentur activity levels across the business</li> </ul>		
Global Advisory	394.9	269.1	47%	<ul> <li>6<sup>th</sup> globally by revenue at the end of March 2021</li> </ul>		
Wealth and Asset Management	134.3	130.8	3%	<ul> <li>Wealth and Asset management</li> <li>Record net inflows in private banking in the quarter (€2.4bn). Asset manager the US begins to stabilise</li> </ul>		
Merchant Banking	103.4	20.7	400%	<ul> <li>Strong growth in assets under management to €83.6bn (+7%) thanks to inflor the performance of management strategies</li> </ul>		
Other businesses	5.0	3.1	61%	• Revenues up 3% in Europe due to growth in Assets under Management		
TOTAL before IFRS reconciliation	637.6	423.7	50%	<ul> <li>Merchant Banking</li> <li>Record quarterly revenues, up 400%, driven by significant investment uplifts strong growth in recurring revenues</li> </ul>		
IFRS Reconciliation	(1.4)	(7.3)	(81)%	<ul> <li>Assets under Management of €16.2bn at end of March 2021</li> </ul>		
Total Group revenue	636.2	416.4	53%			

# Corporate Responsibility

## **Corporate Responsibility**

\*

#### Key highlights 2020

Priorities	<ul> <li>Governance: <ul> <li>new CR Committee of the Supervisory Board</li> <li>new Group Responsible Investment Team</li> </ul> </li> <li>Active engagement with ESG rating agencies and other stakeholders</li> <li>Decision to become signatory to the United Nations Global Compact</li> </ul>
Businesses	<ul> <li>All investment business lines UNPRI signatory</li> <li>Group-wide ESG investment integration framework</li> <li>Engagement policy for constructive dialogue with companies on ESG issues</li> <li>Leading role in raising financing for renewable projects and making green projects investible</li> </ul>
Operations	<ul> <li>Supporting employee well-being and productivity in a remote working environment</li> <li>Focus on gender inclusion (24% female Assistant Director level and above) and ethnic minority inclusion</li> <li>Reducing greenhouse gas emissions by 61% per FTE and offsetting unavoidable emissions; "A-" rating in CDP climate change disclosure</li> <li>Supporting local communities working at the frontline of the pandemic through charitable donations and volunteering</li> </ul>

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Consolidated financial statements for 2020

# Summary consolidated income statement



(in €m)	2020	2019	Var	Var %
Revenue	1,799	1,872	(73)	(4)%
Staff costs	(1,096)	(1,065)	(31)	3%
Administrative expenses	(255)	(289)	34	(12)%
Depreciation and amortisation	(67)	(66)	(1)	2%
Cost of risk	(7)	(6)	(1)	17%
Operating Income	374	446	(72)	(16)%
Other income / (expense) (net)	(5)	19	(24)	(126)%
Profit before tax	369	465	(96)	(21)%
Income tax	(60)	(68)	8	(12)%
Consolidated net income	309	397	(88)	(22)%
Non-controlling interests	(148)	(154)	6	(4)%
Net income - Group share	161	243	(82)	(34)%
Adjustments for exceptionals	12	(10)	22	(220)%
Net income - Group share excl. exceptionals	173	233	(60)	(26)%
Earnings per share	2.20€	3.38€	(1.18) €	(35)%
EPS excl. exceptionals	2.37 €	3.24 €	(0.87) €	(27)%
Return On Tangible Equity (ROTE)	8.2%	13.2%		. ,
ROTE excl. exceptionals	8.8%	12.6%		

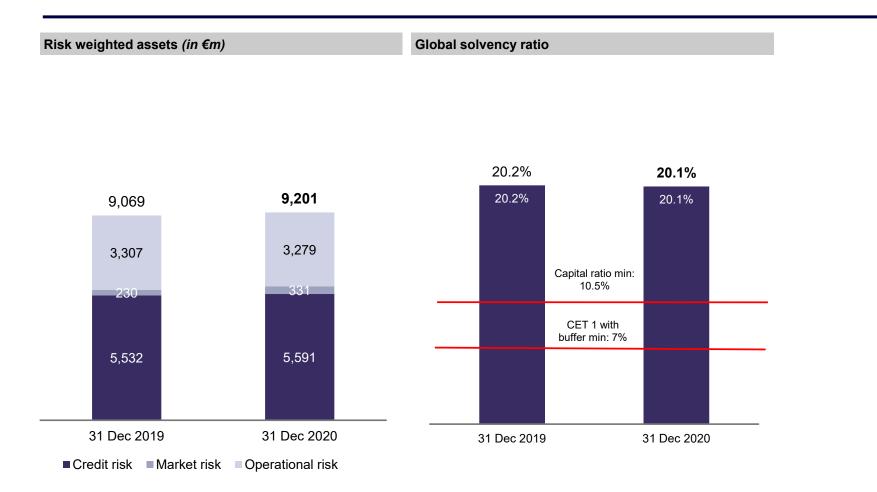
# Summary balance sheet



(in € billion)	31/12/2020	31/12/2019	Var
Cash and amounts due from central banks	4.7	4.4	0.3
Loans and advances to banks	2.3	2.0	0.3
Loans and advances to customers	3.5	3.3	0.2
of which private client lending	3.1	2.8	0.3
Debt and equity securities	2.7	2.8	(0.1)
Other assets	1.5	1.7	(0.2)
Total assets	14.7	14.2	0.5
Due to customers	9.9	9.5	0.4
Other liabilities	2.1	2.1	0.0
Shareholders' equity - Group share	2.3	2.2	0.1
Non-controlling interests	0.4	0.4	0.0
Total capital and liabilities	14.7	14.2	0.5

### Solvency ratios





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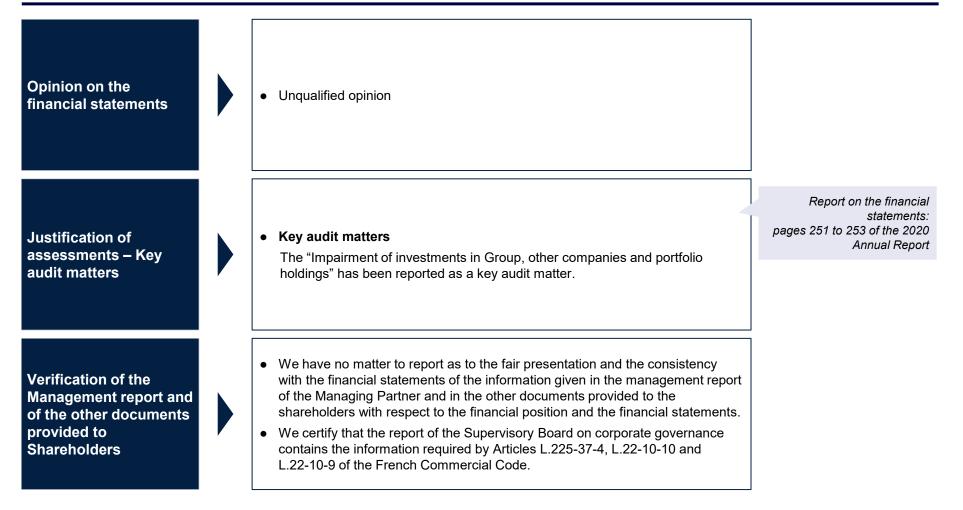
Statutory Auditors' reports

6

## Report on the financial statements



#### As of 11 March 2021



# Report on the consolidated financial statements



#### As of 11 March 2021

Opinion on the consolidated financial statements

Justification of assessments – Key audit matters

Verification of the Information pertaining to the Group presented in Management Report Unqualified opinion

#### • Key audit matters

The following items have been reported as Key audit matters in the context of the audit of the consolidated financial statements:

- Valuation of financial instruments carried at Fair Value through P & L
- Provision for litigation
- Revenue recognition for Advisory work and other services

• We have no matters to report as to its fair presentation and its consistency with the consolidated financial statements.

Report on the consolidated financial statements: pages 236 to 238 of the 2020 Annual Report

### Report on regulated agreements



#### As of 11 March 2021

Agreements subject to the approval of the Shareholders' Meeting

Agreements already approved by the Shareholders' Meeting We have not been advised of any agreements authorised and entered into during the year ended 31 December 2020 to be submitted for the approval of the General Meeting pursuant to article L.226-10 of the French Commercial Code.

We have been advised of the performance, during the year ended 31 December 2020, of the following agreement, already approved by the General Meeting held on 14 May 2020, which led to a Statutory auditors' report on regulated agreements dated 18 March 2020:

 Remuneration granted to Mrs. Angelika Gifford, member of the Supervisory Board, as a consultant on Rothschild & Co SCA strategy regarding IT technologies. This agreement expired on 14 May 2020, the effective date of the resignation of Mrs. Angelika Gifford from her duties as member of the Supervisory Board of Rothschild & Co. Report on regulated agreements: page 37 of the General Meeting Document

# Reports with respect to the extraordinary resolutions (1/2)

#### As of 14 April 2021



(23<sup>rd</sup> and 26<sup>th</sup> resolutions)

Authorisation to grant bonus shares whether issued or to be issued

(24<sup>th</sup> resolution)

Þ	<ul> <li>The Managing Partner is responsible for preparing a report on the reasons for issuing the options and on the terms to determine the subscription or purchase price. Our role is to express an opinion on the terms to determine the subscription or purchase price of the shares.</li> <li>We have verified the terms and conditions included in the Managing Partner's report are in accordance with French laws and regulations.</li> <li>We have no matters to report as to the terms for the determination of the subscription or purchase price.</li> </ul>	Report on the 23 <sup>rd</sup> and 26 <sup>th</sup> resolutions: page 38 of the General Meeting Document
	<ul> <li>The Managing Partner is responsible for preparing a report explaining this operation with which he would like to proceed. Our role is to express an opinion on the terms which are disclosed to you in relation with this operation.</li> <li>We have verified that the terms and conditions included in the Managing Partner's report are in accordance with French laws and regulations.</li> <li>We have no matters to report as to the information disclosed in the Managing Partner's report and in relation with the proposed operation to grant bonus shares.</li> </ul>	Report on the 24 <sup>th</sup> resolution: page 39, of the General Meeting Document



# Reports with respect to the extraordinary resolutions (2/2)

#### As of 14 April 2021

#### Share capital increase reserved for members of corporate savings plan

(25<sup>th</sup> and 26<sup>th</sup> resolutions)

- The Managing Partner is responsible for preparing a report on the proposed transaction in accordance with articles R.225-113 and pursuant of the French Commercial Code. Our responsibility is to express an opinion on the fairness of the financial information taken from the financial statements, the proposed waiver of shareholder's preferential subscription rights, and other information regarding the transaction provided in the report.
- We have reviewed the content of the Managing Partner's report on this transaction and the methods used to determine the issue price of the shares or other securities granting access to the share capital.
- Subject to a subsequent review of the terms and conditions of the proposed share capital increase, we have no comment to make on the method used to determine the issue price of the ordinary shares or other securities granting access to the capital to be issued, as set forth in the Managing Partner's report.
- Since the final terms and conditions of the share capital increase have not been set, we do not express an opinion on them, nor on the proposed waiver of the preferential subscription rights submitted for your approval.
- In accordance with article R.225-116 of the French Commercial Code, we will issue a supplementary report if and when your Managing Partner makes use of this authority.

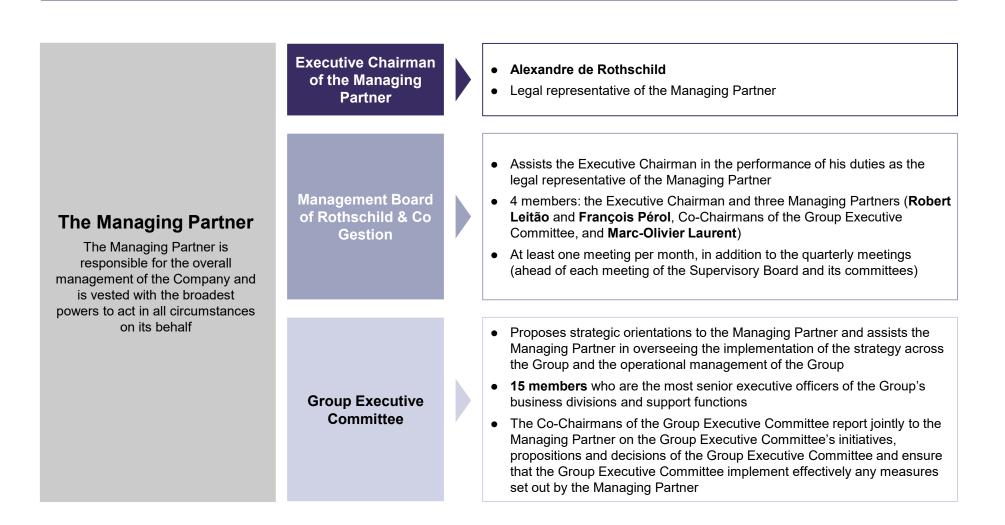
Report on the 25<sup>th</sup> and 26<sup>th</sup> resolutions: page 40 of the General Meeting Document



**Corporate Governance** 

# The Managing Partner - Rothschild & Co Gestion SAS





#### **\*** Rothschild & Co

# Supervisory Board and its specialised committees



#### After the Combined General Meeting<sup>1</sup>

The Supervisory Board carries out the ongoing supervision of the Company's management by the Managing Partner, including notably the Company's financial and accounting reporting system and its internal control mechanisms applicable to risk, compliance and internal audit. The Supervisory Board is assisted by four specialised committees: the Audit Committee, the Remuneration and Nomination Committee, the Risk Committee and the Corporate Responsibility Committee

			Specialised committees				
15 m	embers	Supervisory Board	Audit Committee	Remuneration and Nomination Committee	Risk Committee	Corporate Responsibility Committee	8 independent
	David de Rothschild	<b>1</b> • •					members
	Eric de Rothschild						
	Lucie Maurel-Aubert						
	Adam Keswick						400/
	Dr. Daniel Daeniker						40%
	Anthony de Rothschild						of women
	Gilles Denoyel						60%
	Sir Peter Estlin				-		of men
	Sylvain Héfès						
(:	Suet-Fern Lee				-		
	Arielle Malard de Rothschild						
	Carole Piwnica					-	
	Sipko Schat						7
	Luisa Todini						nationalities
	Véronique Weill						

Chairman/Chairwoman Vice-Chairman/Vice-Chairwoman Independent member Non-independent member

Note

1 Subject to the approval of the 5<sup>th</sup> to 12<sup>th</sup> resolutions

#### **₩ Rothschild** & Co

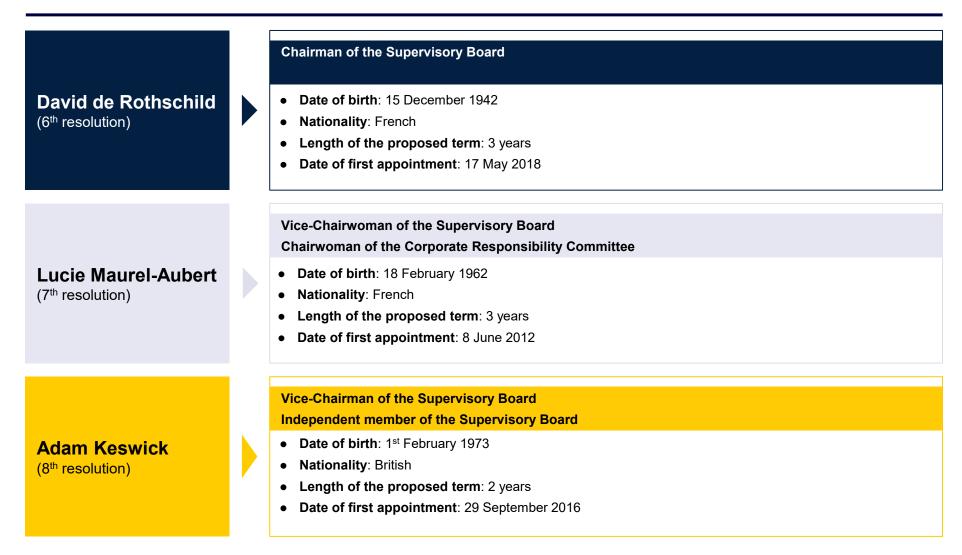
# Proposed ratification of the appointment (cooptation) as a member of the Supervisory Board

Véronique Weill (5<sup>th</sup> resolution) Independent member of the Supervisory Board Member of the Remuneration and Nomination Committee<sup>1</sup>

- Date of birth: 16 September 1959
- Nationality: French
- Beginning of the term: 14 May 2020
- End of the term: General Meeting to be held on 2022
- Member of the Supervisory Board replaced: Angelika Gifford

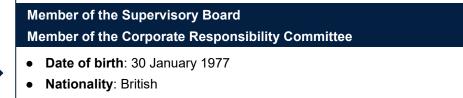


# Proposed renewal as a member of the Supervisory Board (1/3)



# Proposed renewal as a member of the Supervisory Board (2/3)

Anthony de Rothschild (9<sup>th</sup> resolution)



- Length of the proposed term: 2 years
- Date of first appointment: 8 June 2012

Independent member of the Supervisory Board Chairman of the Audit Committee Member of the Risk Committee Member of the Remuneration and Nomination Committee

- Date of birth: 4 July 1961
- Nationality: British
- Length of the proposed term: 3 years
- **Date of first appointment**: 10 March 2020 (appointment *(cooptation)* by the Supervisory Board ratified by the Combined General Meeting held on 14 May 2020)

## Sir Peter Estlin (10<sup>th</sup> resolution)

# Proposed renewal as a member of the Supervisory Board (3/3)

**Sylvain Héfès** (11<sup>th</sup> resolution)

Member of the Supervisory Board Chairman of the Remuneration and Nomination Committee • Date of birth: 28 March 1952

- Nationality: French
- Length of the proposed term: 3 years
- Date of first appointment: 29 March 2012

Member of the Supervisory Board Chairman of the Risk Committee Member of the Audit Committee

- Date of birth: 21 March 1960
- Nationality: Dutch
- Length of the proposed term: 3 years
- Date of first appointment: 8 June 2012

### Sipko Schat (12<sup>th</sup> resolution)



#### 7. Corporate Governance

# Activity of the Supervisory Board and its specialised committees during the 2020 financial year



Supervisory Board <sup>and</sup> specialised committees During the 2020 financial year:

- Supervisory Board: 7 meetings 89.92% attendance rate
- Audit Committee: 4 meetings 100% attendance rate
- Remuneration and Nomination Committee: 3 meetings 90% attendance rate
- Risk Committee: 4 meetings 87.50% attendance rate
- Corporate Responsibility Committee: 2 meetings 100% attendance rate

The individual attendance rates of the members of the Supervisory Board are available in the Supervisory Board's report on corporate governance, on page 154 of the 2020 Annual Report

The responsibilities, the organisation and the review of the activity of the Supervisory Board and its specialised committees are presented in the Supervisory Board's report on corporate governance, on pages 148 onwards of the 2020 Annual Report

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# Remunerations (say on pay)



	Remuneration policy applicable to and the Executive Chairman of t		<ul> <li>Remuneration policy applicable to the Supervisory Board members</li> <li>Presented in Section 3.1.2 of the Supervisory Board's report on corporate governance, on page 157 of the 2020 Annual Report</li> <li>Submitted for approval to the General Meeting (14<sup>th</sup> resolution)</li> </ul>		
<i>Ex-ant</i> e vote	<ul> <li>Presented in Section 3.1.1 of the report on corporate governance, Annual Report</li> <li>Submitted for approval to the Getting (13<sup>th</sup> resolution)</li> </ul>	on page 156 of the 2020			
Global ex-post vote		ode de commerce) present ds of the 2020 Annual Re	ted in Section 3.2 of t port	red to in Article L.22-10-9 paragraph I of the Supervisory Board's report on corpora	
	Managing Partner Rothschild & Co Gestion SAS			David de Rothschild Chairman of the Supervisory Board	
Individual <i>ex-post</i> vote	<ul> <li>Components of remuneration paid during, or awarded in respect of, the financial year ended 31 December 2020</li> <li>Presented in Section 3.2.1 of the Supervisory Board's report on corporate governance, on page 1 of the 2020 Annual Report</li> <li>Submitted for approval to the General Meeting (16<sup>th</sup> resolution</li> </ul>	<ul> <li>during, or awarded financial year end 2020</li> <li>Presented in Sector Supervisory Board corporate govern 158 onwards of the Report</li> <li>Submitted for appendix of the Report</li> </ul>	ed in respect of, the ded 31 December ction 3.2.2 of the rd's report on ance, on pages he 2020 Annual	<ul> <li>Components of remuneration paid during, or awarded in respect of, the financial year ended 31 December 2020</li> <li>Presented in Section 3.2.3 of the Supervisory Board's report on corporate governance, on page 160 of the 2020 Annual Report</li> <li>Submitted for approval to the General Meeting (18<sup>th</sup> resolution)</li> </ul>	
<b>Global amount</b> (Supervisory Board)	<ul> <li>Supervisory Board as from 1<sup>st</sup> Jar</li> <li>Amount increased compared to the</li> </ul>	nuary 2021: <b>€970,000</b> ne amount approved by the he Corporate Responsibili	e Combined General	y be allocated to the members of the Meeting held on 14 May 2020 in order to provide for a buffer to allow the convening	

• Submitted for approval to the General Meeting (19th resolution)

Question & Answer session



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Results of the vote on the 27 resolutions



### Approval of the Company's financial statements

**1<sup>st</sup> resolution** (ordinary) Approval of the Company's financial statements for the financial year ended 31 December 2020

- Net income: €84,497,124
- Absence of non-deductible expenses and charges referred to in Article 39, paragraph 4 of the French Tax Code (Code général des impôts) for the financial year ended 31 December 2020

RESOLUTION ADOPTED	
FOR	AGAINST
<b>99.94%</b>	0.06%
Abstention: 161,631 votes	



### Appropriation of income and determination of dividend

**2<sup>nd</sup> resolution** (ordinary) Appropriation of income for the financial year ended 31 December 2020 and determination of dividend

- Net income: €84,497,124
- Distribuable profit: €601,031,051
- Dividend: taking into account the recommendations of the French Autorité de Contrôle Prudentiel et de Résolution (ACPR) in 2020 and 2021, the proposed dividend to the General Meeting is restricted to €0.70 per share
- Payment date: 26 May 2021
- Ex-dividend date: 24 May 2021

RESOLUTION ADOPTED	
FOR	AGAINST
>99.99%	<0.01%
Abstention: 441 votes	



### Approval of the consolidated financial statements

**3rd resolution** (ordinary) Approval of the consolidated financial statements for the financial year ended 31 December 2020

- Net banking income: €1,798,931 thousand
- Consolidated net income: €309,223 thousand
- Net income Group share: €160,511 thousand

<b>RESOLUTION ADOPTED</b>	
FOR	AGAINST
>99.99%	<0.01%
Abstention: 37,306 votes	



### Statutory Auditors' report on regulated agreements

4<sup>th</sup>

**resolution** (ordinary)

Statutory Auditors' report on regulated agreements *(conventions réglementées)* referred to in Articles L.226-10 and L.225-38 *et seq.* of the French Commercial Code *(Code de commerce)* 

• The Statutory Auditors' report on regulated agreements does not mention any new regulated agreement entered into during the financial year ended 31 December 2020.

RESOLUTION ADOPTED		
FOR	AGAINST	
99.49%	0.51%	
Abstention: 619 votes		





### Ratification of the appointment *(cooptation)* as a member of the Supervisory Board

5<sup>th</sup>

**resolution** (ordinary)

## Ratification of Mrs. Véronique Weill's appointment *(cooptation)* as a member of the Supervisory Board

- Beginning of the current term: 14 May 2020
- Member of the Supervisory Board replaced: Mrs. Angelika Gifford
- Term of office to expire at the end of the General Meeting convened to approve the financial statements for the financial year ending 31 December 2021

RESOLUTION ADOPTED		
FOR	AGAINST	
96.99%	3.01%	
Abstention: 826 votes		

## 6<sup>th</sup> to 12<sup>th</sup> resolutions (1/7)



### Renewal of members of the Supervisory Board

6<sup>th</sup>

**resolution** (ordinary)

#### Renewal of the appointment of Mr. David de Rothschild as a member of the Supervisory Board

- Length of the term: 3 years
- Term of office to expire at the end of the General Meeting convened to approve the financial statements for the financial year ending 31 December 2023

<b>RESOLUTION ADOPTED</b>	
FOR	AGAINST
99.70%	0.30%
Abstention: 771 votes	

## 6<sup>th</sup> to 12<sup>th</sup> resolutions (2/7)



### Renewal of members of the Supervisory Board

7<sup>th</sup>

**resolution** (ordinary) Renewal of the appointment of Mrs. Lucie Maurel-Aubert as a member of the Supervisory Board

- Length of the term: 3 years
- Term of office to expire at the end of the General Meeting convened to approve the financial statements for the financial year ending 31 December 2023

RESOLUTION ADOPTED	
FOR	AGAINST
99.69%	0.31%
Abstention: 826 votes	



## 6<sup>th</sup> to 12<sup>th</sup> resolutions (3/7)



### Renewal of members of the Supervisory Board

#### 8<sup>th</sup>

**resolution** (ordinary)

#### Renewal of the appointment of Mr. Adam Keswick as a member of the Supervisory Board

- Length of the term: 2 years
- Term of office to expire at the end of the General Meeting convened to approve the financial statements for the financial year ending 31 December 2022

RESOLUTION ADOPTED	
FOR	AGAINST
92.73%	7.27%
Abstention: 1,426 votes	

## 6<sup>th</sup> to 12<sup>th</sup> resolutions (4/7)



### Renewal of members of the Supervisory Board

9<sup>th</sup>

**resolution** (ordinary)

Renewal of the appointment of Mr. Anthony de Rothschild as a member of the Supervisory Board

- Length of the term: 2 years
- Term of office to expire at the end of the General Meeting convened to approve the financial statements for the financial year ending 31 December 2022

RESOLUTION ADOPTED	
FOR	AGAINST
99.70%	0.30%
Abstention: 771 votes	

## 6<sup>th</sup> to 12<sup>th</sup> resolutions (5/7)



### Renewal of members of the Supervisory Board

10<sup>th</sup>

**resolution** (ordinary)



- Length of the term: 3 years
- Term of office to expire at the end of the General Meeting convened to approve the financial statements for the financial year ending 31 December 2023

RESOLUTION ADOPTED		
FOR	AGAINST	
97.03%	2.97%	
Abstention: 826 votes		



# 6<sup>th</sup> to 12<sup>th</sup> resolutions (6/7)



### Renewal of members of the Supervisory Board

### 11<sup>th</sup>

**resolution** (ordinary)

#### Renewal of the appointment of Mr. Sylvain Héfès as a member of the Supervisory Board

- Length of the term: 3 years
- Term of office to expire at the end of the General Meeting convened to approve the financial statements for the financial year ending 31 December 2023

RESOLUTION ADOPTED		
FOR	AGAINST	
96.38%	3.62%	
Abstention: 826 votes		



# 6<sup>th</sup> to 12<sup>th</sup> resolutions (7/7)



### Renewal of members of the Supervisory Board

**12<sup>th</sup> resolution** (ordinary)

#### Renewal of the appointment of Mr. Sipko Schat as a member of the Supervisory Board

- Length of the term: 3 years
- Term of office to expire at the end of the General Meeting convened to approve the financial statements for the financial year ending 31 December 2023

RESOLUTION ADOPTED		
FOR	AGAINST	
98.14%	1.86%	
Abstention: 801 votes		

## 13<sup>th</sup> and 14<sup>th</sup> resolutions (1/2)



### Remuneration policies applicable to the corporate officers (mandataires sociaux) (ex-ante vote)



<b>RESOLUTION ADOPTED</b>		
FOR AGAINST		
99.54%	0.46%	
Abstention: 1,077 votes		

## 13<sup>th</sup> and 14<sup>th</sup> resolutions (2/2)



### Remuneration policies applicable to the corporate officers (mandataires sociaux) (ex-ante vote)

14 <sup>th</sup>	Approval of the remuneration policy applicable to the members	of the Supervisory Board
resolution	Fixed remuneration	
(ordinary)		Fees in euros (per member and per year)
	Fixed fee for the Chairman of the Supervisory Board	200,000
	Base fee for Supervisory Board member	20,000
	Base fee for Chairperson of committee	15,000
	<u>Variable remuneration</u> Pre-determined amount of €2,500 granted to a Supervisory Board member (other a attends a meeting of the Supervisory Board or a meeting of its specialised commit → Presented in Section 3.1.2 of the Supervisory Board's report on corporate gover Report)	tees where he/she is convened

RESOLUTION ADOPTED	
FOR	AGAINST
99.57%	0.43%
Abstention: 1,010 votes	



Corporate officers' remuneration-related information referred to in Article L.22-10-9 paragraph I of the French Commercial Code (global *ex-post* vote)

**15<sup>th</sup>** resolution (ordinary) Approval of the corporate officers' remuneration-related information referred to in Article L.22-10-9 paragraph I of the French Commercial Code

➔ Information presented in Section 3.2 of the Supervisory Board's report on corporate governance (pages 157 onwards of the 2020 Annual Report)

RESOLUTION ADOPTED		
FOR	AGAINST	
99.46%	0.54%	
Abstention: 2,245 votes		

# 16<sup>th</sup> to 18<sup>th</sup> resolutions (1/3)



Components of remuneration paid during, or awarded in respect of, the financial year ended 31 December 2020 to the corporate officers (individual *ex-post* vote)

**16<sup>th</sup>** resolution (ordinary) Approval of the components of remuneration paid during, or awarded in respect of, the financial year ended 31 December 2020 to the Managing Partner, Rothschild & Co Gestion SAS

- No remuneration received
- Reimbursment of operating expenses related to its role as manager of the Company: €916,811.54

➔ Presented in Section 3.2.1 of the Supervisory Board's report on corporate governance (page 157 of the 2020 Annual Report)

RESOLUTION ADOPTED		
FOR	AGAINST	
99.40%	0.60%	
Abstention: 1,642 votes		

# 16<sup>th</sup> to 18<sup>th</sup> resolutions (2/3)



Components of remuneration paid during, or awarded in respect of, the financial year ended 31 December 2020 to the corporate officers (individual *ex-post* vote)

**17<sup>th</sup>** resolution (ordinary) Approval of the components of remuneration paid during, or awarded in respect of, the financial year ended 31 December 2020 to Mr. Alexandre de Rothschild, Executive Chairman of the Managing Partner

- Fixed remuneration in respect of its position as Executive Chairman of the Managing Partner: €500,000
- No other remuneration received

→ Presented in Section 3.2.2 of the Supervisory Board's report on corporate governance (pages 158 onwards of the 2020 Annual Report

<b>RESOLUTION ADOPTED</b>		
FOR	AGAINST	
99.46%	0.54%	
Abstention: 1,597 votes		

# 16<sup>th</sup> to 18<sup>th</sup> resolutions (3/3)



Components of remuneration paid during, or awarded in respect of, the financial year ended 31 December 2020 to the corporate officers (individual *ex-post* vote)

**18<sup>th</sup>** resolution (ordinary) Approval of the components of remuneration paid during, or awarded in respect of, the financial year ended 31 December 2020 to Mr. David de Rothschild, Chairman of the Supervisory Board

- Fixed remuneration in respect of its position as Chairman of the Supervisory Board: €200,000
- No other remuneration received

➔ Presented in Section 3.2.3 of the Supervisory Board's report on corporate governance (page 160 of the 2020 Annual Report)

RESOLUTION ADOPTED		
FOR	AGAINST	
99.82%	0.18%	
Abstention: 1,597 votes		



Maximum global annual amount of remuneration which may be allocated to the members of the Supervisory Board as from 1<sup>st</sup> January 2021

**19<sup>th</sup>** resolution (ordinary) Determination of the maximum global annual amount of remuneration which may be allocated to the members of the Supervisory Board as from 1<sup>st</sup> January 2021

 Determination of the maximum global amount of remuneration which may be allocated to the members of the Supervisory Board for each financial year as from 1<sup>st</sup> January 2021 at €970,000

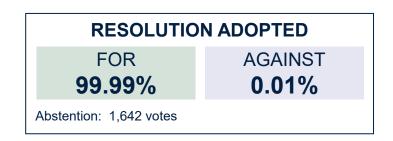
RESOLUTION ADOPTED		
FOR	AGAINST	
99.93%	0.07%	
Abstention: 933 votes		

### Cap on variable compensation for persons identified as "Material Risk Takers"

### 20<sup>th</sup> resolution (ordinary)

Approval of the cap on variable compensation for persons identified in accordance with Article L.511-71 of the French Monetary and Financial Code *(Code monétaire et financier)* in respect of the financial year ending 31 December 2021 and subsequent financial years until otherwise decided

- "Material Risk Takers": persons whose professional activities have a material impact on the risk profile of the Group and/or the regulated entities within the Group) as defined by CRD rules and their implementation under French law (Article L511-71 of the French Monetary and Financial Code) as well as the European Banking Authority (EBA) Regulatory Technical Standards.
- Number of persons identified as Material Risk Takers in respect of the financial year ended 31 December 2020: 144
- Setting of a maximum of 200% of the fixed component of the compensation of each of these employees, with the option to apply the discount rate specified in Article L.511-79 of the French Monetary and Financial Code
- Purposes of the setting of such cap:
  - safeguard the competitiveness of compensation of the staff members having essential skills and/or achieving exceptional performance, in the context of controlled risk management of the Group Rothschild & Co
  - avoid a situation of significant competitive distortion
  - gives the required flexibility between the variable compensation and observed performance
  - to recruit and retain the concerned persons by offering them compensation in line with competitors' practice
- This approach is in line with the position adopted by other European banks of a similar size and scope of activity





Consultative vote on a consolidated basis on the total amount of compensation of any kind paid to persons identified as "Material Risk Takers"

21<sup>st</sup>

### **resolution** (ordinary)

Consultative vote on a consolidated basis on the total amount of compensation of any kind paid to persons identified in accordance with article L.511-71 of the French Monetary and Financial Code during the financial year ended 31 December 2020

- Total amount of compensation of any kind paid during the financial year ended 31 December 2020 to the 144 staff members identified as Material Risk Takers
- Total amount of compensation of any kind paid to them during the financial year ended 31 December 2020: €71 millions
- Due to the timing of the payment of variable remuneration generally, including the deferral of a portion over a number of years, the total amount paid to these members of staff in 2020 includes a significant portion of payments related to prior financial years and therefore does not allow for a meaningful assessment of pay linked to performance for the financial year ended 31 December 2020.

<b>RESOLUTION ADOPTED</b>		
FOR	AGAINST	
99.87%	0.13%	
Abstention: 1,585 votes		



### Authorisation granted to the Managing Partner to buy back Company's shares

22 <sup>nd</sup>	Renewal of authorisation granted to the Managing Partner to buy back Company's shares
<b>resolution</b> (ordinary)	<ul> <li>Purposes:</li> <li>maintaining a secondary market for the share and ensuring the liquidity of the share pursuant to a liquidity contract</li> <li>cancelling of some or all of the shares purchased</li> <li>granting or selling of shares to meet the obligations related to stock purchase option plans, free share plans, allotment of shares under a statutory profit-sharing scheme and any other allotment to employees and corporate officers (mandataires sociaux)</li> <li>any allocation of ordinary shares of the Company to these employees and corporate officers</li> <li>delivering shares upon the exercise of rights entitling their holders to the allotment of Company's shares by refund, conversion, exchange, presentation of a warrant or any other means</li> <li>holding and subsequent delivery by way of payment, exchange or otherwise and, more generally, as part of external growth transactions</li> <li>more generally, any other purpose consistent – or to become consistent – with applicable laws and regulations and in particular any other practice admitted or recognised – or to become admitted or recognised – by law or the AMF</li> <li>Maximum purchase price: €50</li> <li>Maximum amount of the share buyback programme: €388,287,550</li> <li>Term of the authorisation: 18 months from the date of the General Meeting</li> </ul>



#### 9. Results of the vote on the 27 resolutions

## 23<sup>rd</sup> to 25<sup>th</sup> resolutions (1/3)



#### Renewal of financial authorisations and delegations

23<sup>rd</sup>

# **resolution** (extraordinary)

Delegation of authority to the Managing Partner to grant options to subscribe for or purchase shares to employees and corporate officers of the Company and companies related to it

- Limit: 6% of the share capital as of the date of the General Meeting (0.74% for the Company's executive corporate officers)<sup>1</sup>
- Share subscription price and share purchase price determine by the Managing Partner within the following limits:
  - for the share subscription options: the price of the shares may not be lower than (a) 80% of the average of the opening trading prices of the Company's share on the regulated market of Euronext Paris for the 20 trading days preceding the day on which the options are granted and (b) the closing trading price on the date of grant
  - for share purchase options: the price shall not be lower than (a) 80% of the average purchase price of the treasury shares held by the Company, pursuant to Articles L.225-208, L.22-10-61 and L.22-10-62 of the French Commercial Code, and (b) the closing trading price on the date of grant
- Period of validity: 38 months as from the General Meeting

<b>RESOLUTION ADOPTED</b>		
FOR	AGAINST	
92.05%	7.95%	
Abstention: 789 votes		

## 23<sup>rd</sup> to 25<sup>th</sup> resolutions (2/3)



### Renewal of financial authorisations and delegations

24<sup>th</sup>

#### **resolution** (extraordinary)

## Delegation of authority to the Managing Partner to grant bonus shares to employees and corporate officers of the Company and companies related to it

- Limit: 2% of the share capital on the date of the Managing Partner's decision
- Conditions: the Managing Partner will determine the identity of the beneficiaries of the allotments and the criteria and conditions for the allotment of the bonus shares (in particular the length of the vesting and lock up periods and the number of shares per beneficiary)
- Period of validity: 38 months from the General Meeting

RESOLUTION ADOPTED		
FOR	AGAINST	
92.26%	7.74%	
Abstention: 789 votes		

#### 9. Results of the vote on the 27 resolutions

## 23<sup>rd</sup> to 25<sup>th</sup> resolutions (3/3)



#### Renewal of financial authorisations and delegations

25<sup>th</sup>

**resolution** (extraordinary)

Delegation of authority granted to the Managing Partner to issue ordinary shares or securities granting immediate or deferred access to the Company's share capital reserved for members of a corporate savings plan

- Limit of maximum nominal amount of €1m<sup>1</sup>
- Conditions: fixation of the subscription price of the shares issued by the Managing Partner in accordance with the provisions of Article L.3332-19 of the French Labour Code (*Code du travail*)
- Period of validity: 26 months as from the General Meeting

<b>RESOLUTION ADOPTED</b>		
FOR	AGAINST	
99.94%	0.06%	
Abstention: 609 votes		





#### Aggregate limit on the amount of the issues carried out

26<sup>th</sup>

### **resolution** (extraordinary)

Aggregate limit on the amount of the issues carried out pursuant to the 23<sup>rd</sup> and 25<sup>th</sup> resolutions of this General Meeting and the 20<sup>th</sup>, 21<sup>st</sup>, 22<sup>nd</sup>, 23<sup>rd</sup> and 24<sup>th</sup> resolutions adopted at the Combined General Meeting held on 14 May 2020

- €70m<sup>1</sup> for capital increases capital that may be carried out, immediately or in the future, under the 23<sup>rd</sup> and 25<sup>th</sup> resolutions of this Combined General Meeting and the 20<sup>th</sup>, 21<sup>st</sup>, 22<sup>nd</sup>, 23<sup>rd</sup> and 24<sup>th</sup> resolutions adopted at the Combined General Meeting held on 14 May 2020
- €300m<sup>2</sup> for the issues of debt securities that may be made pursuant to the 20<sup>th</sup>, 21<sup>st</sup>, 22<sup>nd</sup>, 23<sup>rd</sup> and 24<sup>th</sup> resolutions adopted at the Combined General Meeting held on 14 May 2020

RESOLUTION ADOPTED		
FOR	AGAINST	
99.97%	0.03%	
Abstention: 654 votes		

Notes

1 It is specified that the said amount may be increased, where applicable, by the nominal amount of the increase of share capital resulting from the issue of additional shares to protect the rights of holders of securities carrying an entitlement to the Company's shares

2 It is specified that this amount may be increased, where applicable, by any redemption premium above par value





# \*

#### Power for the formalities

**27<sup>th</sup> resolution** (ordinary)

#### Powers for the formalities

• Powers to carry out publications and legal formalities

RESOLUTION ADOPTED		
FOR	AGAINST	
>99.99%	<0.01%	
Abstention: 545 votes		



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