



# IFPR disclosures for the year ending 31 December 2022

Five Arrows Managers LLP

September 2023

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#### 1. Overview

This disclosure is in relation to Five Arrows Managers LLP (**"FAM LLP"** or the **"Firm"**), a firm incorporated in the United Kingdom, and authorised and regulated by the Financial Conduct Authority (**"FCA"**) under firm reference number 216145. FAM LLP undertakes the following primary activities, in accordance with its FCA permissions:

- Advising on investments (except on Pension Transfers and Pension Opt Outs);
- Agreeing to carry on a regulated activity;
- Arranging (bring about) deals in investments;
- Arranging the safeguarding and administration of assets;
- Dealing in investments as agent;
- Making arrangements with a view to transactions in investments; and
- Managing investments.

FAM LLP is a subsidiary of Rothschild & Co Credit Management Limited, a wholly owned subsidiary of Rothschild & Co SCA ("Rothschild & Co"). Rothschild & Co is registered in the list of financial holding companies supervised by the French Prudential Control Authority (Autorité de Contrôle Prudentiel et de Résolution).

This document sets out the public disclosures for FAM LLP as at 31 December 2022, which represents the end of the financial accounting period. This document is available on Rothschild & Co's website (www.rothschildandco.com).

#### Basis and Frequency of Disclosure

As a UK investment firm undertaking activities within the scope of the UK Markets in Financial Instruments Directive ("MIFID"), FAM LLP is subject to the prudential requirements of the Investment Firms Prudential Regime ("IFPR") contained in the MIFIDPRU Prudential sourcebook for MIFID Investment Firms of the FCA Handbook. Under the IFPR's firm categorisation FAM LLP is categorised as a non-small non-interconnected ("non-SNI") MIFIDPRU investment firm.

FAM LLP is required to publish disclosures in accordance with the provisions outlined in MIFIDPRU 8 of the IFPR. These requirements are supplemented by the guidance set out in MIFIDPRU 8 published by the FCA. The objective of these disclosures is to increase the transparency of the risk, governance, remuneration and investment management practices of the Firm.

The disclosure for FAM LLP is prepared annually on an individual basis and is proportionate to the size, organisation, nature, scope and complexity of the Firm's activities.

In accordance with IFPR, investment firms are required to publicly disclose information on the firm's own funds (financial strength), behaviour (investment policy) and culture (risk management, governance, and remuneration). This document provides transparency and accountability regarding FAM LLP's business activities.

### Policy, Validation and Sign-Off

These disclosures have been agreed by the Management Board (the "Board") of FAM LLP.

Unless otherwise indicated, information contained within this document has not been subject to external audit. The disclosures have been prepared purely for the purpose of explaining the basis on which FAM LLP has prepared and disclosed certain own funds requirements and information about the management of certain risks, and for no other purpose. They do not constitute any form of financial statement and must not be relied upon in making any judgement on the financial position of FAM LLP.

# 2. Risk management and governance arrangements

#### Categories of risk

FAM LLP has established processes for identifying, evaluating and managing the material risks it faces. Per MIFIDPRU 8.2.1, the potential for harm from FAM LLP's activities by risk category is summarised below.

Risk category	Potential for harm (non-exhaustive)
Own funds requirements	This is the level of own funds required to be held by FAM LLP to reflect the potential harm that might be incurred by FAM LLP, its clients, and the markets it operates in from advising on investments, arranging deals in investments, arrangements with a view to transactions in investments, credit risk, operational risk, market risk, cyber risk, legal regulatory and compliance risk, and group risk.
Concentration	Concentration risk is monitored to reduce the risk of FAM LLP being exposed to too much risk from a single client or group of connected clients. This is important to protect investors, as it reduces the risk of FAM LLP being unable to meet obligations if a counterparty defaults.
Liquidity	The MIFIDPRU basic liquid assets requirement is for investment firms to hold a certain amount of liquid assets in order to cover commitments as they become due. This is to ensure that FAM LLP has enough liquidity to meet obligations to counterparties and clients.

#### Approach to managing risk

FAM LLP manages its risks by applying the below framework to ensure alignment and robustness with respect to compliance with relevant regulations, law, corporate governance and industry best practice.

#### Identification

This identifies risks through regular business monitoring, reviews, or changes in services offered. The likelihood and severity of the risks are also assessed.

#### Risk appetite

This sets the amount of risk that the FAM LLP Management Board (the "**Board**") is prepared to accept in order to deliver its business objectives. Risk appetite reflects culture, strategic goals and the existing operating and control environment.

#### Controls assessment

Controls are measures that are taken to mitigate risks. They can be preventive, detective, or corrective in nature. FAM LLP assesses the effectiveness of controls in place to reduce the probability of a risk occurring or, should it materialise, mitigating its impact.

#### Monitoring and reporting

Ongoing monitoring by the risk management function and reporting of risks to senior management provides insight to inform decision-making and allocation of resources to achieve business objectives.

#### Risk governance - three lines of defence

The 'three lines of defence' model distinguishes between functions owning and managing risks, functions overseeing risks and functions providing independent assurance. It is in the first instance the responsibility of senior management within FAM LLP to implement risk management systems and controls which comply with the FAM LLP Risk Framework.

#### **FAM LLP Risk Framework**

The Three Lines of Defence for identifying, evaluating and managing risks

#### First Line of Defence

It is the responsibility of senior management in each of FAM LLP's business lines and functions to establish and maintain effective risk management systems and to support risk management best practice.

#### Second Line of Defence

Comprises specialist support functions including: Legal, Compliance and Risk, and in some cases Finance and Human Resources.

These functions provide

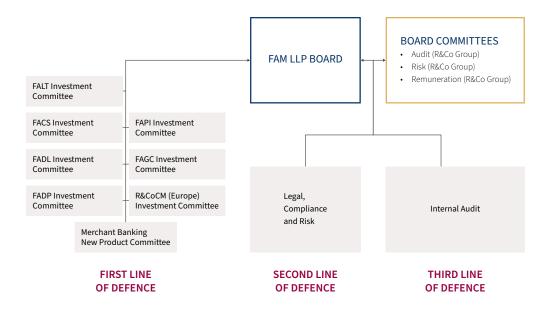
- advice to management;
- assistance in the identification, assessment, management, measurement, monitoring and reporting of financial and nonfinancial risks;
- independent challenge to the businesses;
- technical guidance;
- risk policies for approval; and
- provide objective oversight and co-ordination of risk activities in conjunction with other specialist risk-related functions within the operating entities themselves.

#### Third Line of Defence

Provides independent objective assurance on the effectiveness of the management of risks.

This is provided by the Group's Internal Audit function.

The chart below shows the internal control governance structure through which FAM LLP seeks to comply with these obligations:



#### FAM LLP Management Board

In accordance with applicable requirements under UK regulation and company law, the Board is accountable to shareholders for:

- the creation and delivery of strong, sustainable financial performance and long-term shareholder value;
- the overall leadership of the LLP; and
- the LLP's culture, values and standards.

The Board is the Firm's Governing Body and under the Limited Liability Partnerships Act it is responsible for the management and control of the business and affairs of FAM LLP, with the exception of certain matters reserved to the LLP Members (Rothschild & Co Credit Management Limited and Five Arrows UK Holding Limited). The Board comprises persons who are appointed by the LLP Members in accordance with the LLP's Partnership Agreement.

The Board has a number of investment subcommittees with delegated responsibility for investment and disinvestment decisions for the various direct lending and private equity investment strategies operated by FAM LLP.

The Board also has an R&Co CM (Europe) Investment Committee, responsible for the approval of risk issues relating to exposures held by funds of R&Co Credit Management (Europe) as well as approval for all investments being added to the R&Co CM Approved Purchase List; and a Merchant Banking New Product Committee, responsible for the approval of new Merchant Banking products.

The LLP Members have delegated responsibility for certain matters to the following Rothschild & Co Committees which have been established to review the following Group matters:

#### **Rothschild & Co Audit Committee**

The Committee has been established to review:

- the process of drawing up financial information and accounting methods;
- the statutory audit process;
- the independence and objectivity of the statutory auditors;
- the effectiveness of the internal control systems at the Group level; and
- the Group's internal audit and external auditors' arrangements.

#### **Rothschild & Co Risk Committee**

The Committee has been established to:

- advise on the overall current and future risk appetite and strategy at a Group level (including FAM LLP) and oversee the implementation of that strategy;
- review material risks and total Group exposures to such risks; and
- review the effectiveness of the Group's internal control and risk management systems and significant changes to Group policies.

#### Rothschild & Co Remuneration & Nomination Committee

The Committee has been established to:

- set the principles and parameters of remuneration policy for the Group (including FAM LLP);
- supervise the principles of the remuneration policy applicable to the FAM LLP's senior management and Certified Persons;
- oversee the annual remuneration review; and
- review proposals for remuneration, including the total bonus pool and short and long term incentive performance arrangements.

#### Directorships

The following information relates to the appointments of directors held in both executive and/or non-executive functions, including any directorships held at external, commercial organisations as at 31 December 2022.

Table: Overview of directorships within scope of MIFIDPRU 8.3.1R(2)

Senior Management Function/Role	Name	Number of other directorships
SMF 27 - Partner	Javed Khan	2
SMF 27 - Partner	Michael Clancy	3
SMF 27 – Partner	Aldo di Rienzo	0
SMF 27 – Partner SMF16 – Compliance Oversight SMF17 – MLRO	Jonathan Westcott	0

 $Note: in\ accordance\ with\ MIFIDPRU\ 8.3.2R\ the\ following\ directorships\ are\ not\ within\ scope\ of\ MIFIDPRU\ 8.3.1R(2):$ 

(1) executive and non-executive directorships held in organisations which do not pursue predominantly commercial objectives; and (2) executive and non-executive directorships held within the same group or within an undertaking (including a non-financial sector entity) in which the firm holds a qualifying holding.

#### Approach to diversity

The Policy for promoting diversity on the management bodies of UK regulated entities is designed to promote sound governance outcomes, ensure optimal decision-making for the benefit of the Group's shareholders and reduce the propensity for group-think. The policy aims to ensure that diversity aspects will be promoted when appointing candidates to UK boards. The Company recognises that successful businesses embrace diversity at all levels, including the Board and senior management.

FAM LLP aims to ensure that the Board is comprised of persons with an appropriate balance of skills and experience relative to the Firm's business strategy and risks therein. The Board aims to comply with the UK Regulated Entities' Diversity Policy and the wider Group balance and inclusion aspirations.

In addition, the Rothschild & Co Group is a proud signatory to the Women in Finance Charter, an HM Treasury initiative which aims to achieve gender balance at all levels across financial services.

# 3. Own Funds

# Composition of regulatory own funds

The own funds of a firm are the sum of its common equity tier 1 capital ('**CET1**'), additional tier 1 capital ('**AT1**') and tier 2 capital ('**T2**'). FAM LLP's own funds consist of fully paid up capital instruments, share premium and accumulated retained earnings.

Table: OF1 - Composition of Regulatory Own Funds

Ref	Item	Amount (EUR thousands)	Source based on reference numbers/letters of the balance sheet in the audited financial statements
1	OWN FUNDS	24,526	
2	TIER 1 CAPITAL	24,526	
3	COMMON EQUITY TIER 1 CAPITAL	24,526	
4	Fully paid up capital instruments	23,588	Page 10 Audited Financial statements (equity section)
5	Share premium	N/A	
6	Retained earnings	1,374	Page 10 Audited Financial statements (equity section)
7	Accumulated other comprehensive income	N/A	
8	Other reserves	(436)	Page 10 Audited Financial statements (equity section)
9	Adjustments to CET1 due to prudential filters	N/A	
10	Other funds	N/A	
11	(-)TOTAL DEDUCTIONS FROM COMMON EQUITY TIER 1	N/A	
19	CET1: Other capital elements, deductions and adjustments	N/A	
20	ADDITIONAL TIER 1 CAPITAL	N/A	
21	Fully paid up, directly issued capital instruments	N/A	
22	Share premium	N/A	
23	(-) TOTAL DEDUCTIONS FROM ADDITIONAL TIER 1	N/A	
24	Additional Tier 1: Other capital elements, deductions and adjustments	N/A	
25	TIER 2 CAPITAL	N/A	
26	Fully paid up, directly issued capital instruments	N/A	
27	Share premium	N/A	
28	(-) TOTAL DEDUCTIONS FROM TIER 2	N/A	
29	Tier 2: Other capital elements, deductions and adjustments	N/A	

# Own funds: reconciliation of regulatory own funds to balance sheet in the audited financial statements

The table below shows the reconciliation of own funds to the balance sheet of FAM LLP as at 31 December 2022. The balance sheet below is as per the audited financial statements.

Table: reconciliation of regulatory own funds to balance sheet in the audited financial statements

Amou	int in EUR (thousands)	<ul><li>a.</li><li>Balance sheet</li><li>as in published/</li><li>audited financial</li><li>statements</li></ul>	b. Under regulatory scope of consolidation	c. Cross reference to template OF1
	s - Breakdown by asset classes ments	according to the balance	sheet in the audited	d financial
1	Cash & cash equivalents	32,219		
2	Investment Securities - Debt	52,042		
3	Investment Securities - Equity	1,910		
4	Right of Use assets	8,760		
5	Property, plant & equipment	4,792		
6	Other Assets	18,675		
	Total assets	118,398		
	ities - Breakdown by liability cla nents	asses according to the bal	ance sheet in the aud	dited financial
1	Loans from fellow subsidiaries	36,453		
2	Lease Liabilities	9,518		
3	Payables	47,901		
	Total liabilities	93,872		
Share	holders' Equity			
1	Share (Members') Capital	23,588		OF1-4
2	Other reserves	56		OF1-8
3	Retained earnings	1,374		OF1-6
4	Cashflow Hedge reserve	(492)		OF1-8
	Total Shareholders' equity	24,526		

# Own funds: main features of own instruments issued by the firm

The table below provides information on the CET1 Instruments used by FAM LLP.

Table: main features of own instruments issued by the firm

Public or private placement	Private
Instrument type	Members' capital
Amount recognised in regulatory capital (EUR thousands, as of most recent reporting date)	23,588
Nominal amount of instrument	N/A
Issue price	N/A
Redemption price	N/A
Accounting classification	Members' capital
Original date of issuance	2002 with the most recent capital injections in 2015 and 2016
Perpetual or dated	Perpetual
Maturity date	N/A
Issuer call subject to prior supervisory approval	N/A
Optional call date, contingent call dates and redemption amount	N/A
Subsequent call dates, if applicable	N/A
Coupons/dividends	N/A
Fixed or floating dividend/coupon	N/A
Coupon rate and any related index	N/A
Existence of a dividend stopper	N/A
Convertible or non-convertible	N/A
Write-down features	N/A
Link to the terms and conditions of the instrument	N/A

# 4. Own Funds Requirements

#### K-Factor Requirement and Fixed Overheads Requirement

For non-SNI (non-small and non-interconnected) investment firms, the own funds requirement is the higher of the Permanent Minimum Requirement ('PMR'), the Fixed Overhead Requirement ('FOR') and the K-Factor Requirement ('KFR'). The table below shows FAM LLP's KFR at 31 December 2022, broken down into three groupings and the amount of the fixed overhead requirement FOR in comparison to the PMR.

Table: main features of own instruments issued by the firm

Item	K-factor breakdown	Total amount in EUR (thousands)
	The sum of the K-AUM requirement, the K-CMH requirement and the K-ASA requirement	1,014
a. K-Factor Requirement	The sum of the K-COH requirement and the K-DTF requirement	-
	The sum of the K-NPR requirement, the K-CMG requirement, the K-TCD requirement and the K-CON requirement	-
b. Fixed Overheads Requireme	ent	6,364
c. Permanent Minimum Requi	rement	85
Basic own funds requirement	t (highest of a, b, c)	6,364

#### Approach to Assessing the Adequacy of Own Funds

At all times, FAM LLP must hold adequate financial resources, both in amount and quality, to ensure that it remains financially viable throughout the economic cycle with the ability to address and mitigate any potential harms to itself, customers or to other market participants.

In addition, FAM LLP is required to perform an ICARA annually, which is an internal risk management process. The focus is on assessment of the firm's business model and identifying, assessing, and estimating the potential 'Risks of Harm' to clients, to markets, and to the firm itself – and includes Own Funds quantifications, stress testing and wind down planning. The following are the key components of the ICARA process:

- Business model assessment: An assessment of how the firm generates returns and the
  vulnerabilities that may affect its ability to generate acceptable and sustainable profits, covering,
  e.g. details of business lines and activities, details of external factors that influence success of the
  business model and strategy, competitive environment, reliance on wider franchise etc.
- Assessing Risks of Harm: Identification of the potential harms by considering plausible
  hypothetical scenarios that may occur in relation to the firm's activities. A failure to provide an
  appropriate level of service which results in a legal claim; significant operational events, such as
  failure of key systems or internal fraud.
- Stress testing: A 'severe but plausible' assessment, based on forward-looking hypothetical
  events, that covers all material risks and vulnerabilities identified and estimate the effects on a
  firm's profits and losses and its financial position before and after taking into account realistic
  management / recovery actions.
- Wind down planning: An assessment of the steps and resources to ensure orderly wind-down and termination of its regulated business in a realistic timescale, and evaluate the potential harms (and associated mitigants) arising from winding down, as well as identifying the levels of Own Funds and Liquid Assets that the firm considers, if reached, may indicate that there is a credible risk that the firm will breach its threshold requirements.
- Capital & Liquidity assessment: An assessment of the levels of Own Funds and Liquid Asset resources (based on prescribed methodologies) and requirements (based on business plans, as well as capital/liquidity required to mitigate risks of harm and wind-down).

# 5. Remuneration Policy and Practices

#### Remuneration policy, principles, practices and procedures

Rothschild & Co Group's ("R&Co Group's") remuneration policies, practices and procedures are documented in a Remuneration Policy, which applies to all entities in the R&Co Group. This includes an annex for the R&Co Group's UK firms that are subject to the IFPR, including FAM LLP, as well as N.M. Rothschild & Sons Limited, Rothschild & Co Equity Markets Solutions Limited and Rothschild & Co Wealth Management UK Limited ("UK IFPR Firms").

The Remuneration Policy includes an IFPR Annex containing additional principles of remuneration relevant to the UK IFPR Firms to the extent there are principles that differ from or supplement the principles set out in the Remuneration Policy ("IFPR Annex"). The IFPR Annex has been developed to take into account the specific remuneration requirements of the MIFIDPRU Remuneration Code at SYSC19G of the FCA Handbook, as amended from time to time, together with any other applicable remuneration rules, guidance and regulator expectations from time to time (together the "UK Remuneration Rules").

The Remuneration Policy outlines, among other things, the governance framework for remuneration matters, the way in which Material Risk Takers ("MRTs") are identified and remunerated, the definition of fixed and variable remuneration and the appropriate ratios between the two, the performance measures used in determining variable remuneration including adjustments for current and potential risks and R&Co Group's approach to guaranteed bonuses, retention awards and severance pay. It applies to remuneration for all employees providing services to the UK IFPR Firms.

R&Co Group's reward programmes are designed to attract, motivate and retain high quality staff and support the R&Co Group in attaining its strategic goals whilst ensuring that they do not provide any incentives for excessive risk taking.

The R&Co Group's approach to the Remuneration Policy and remuneration practices is guided by its business strategy, objectives, values and long-term interests. The Remuneration Policy incorporates consideration of the R&Co Group's risk appetite and strategy (including environmental, social and governance risk factors), culture and values, the long-term effects of investment decisions taken and, where applicable, the interests of the managed funds and investors in those funds.

The approach encourages responsible business conduct and effective management of conflicts of interests. The R&Co Group ensures that there is a clear distinction and independence between its business functions and control functions, and that appropriate safeguards are in place to prevent conflicts of interest. No staff members are involved in the decision-making process regarding their own remuneration. The Remuneration Policy and remuneration practices are also guided by the promotion of sound and effective risk management, risk awareness and prudent risk taking so as not to encourage risk taking which is inconsistent with the risk profile of the R&Co Group, the UK IFPR Firms and other firms within the R&Co Group and/or the risk profile, rules or instruments of incorporation of the managed funds.

#### Remuneration Policy governance and decision making

The Rothschild & Co SCA Supervisory Board (the "**R&Co Board**") is responsible for the Remuneration Policy and remuneration practices of the R&Co Group. The IFPR Annex has been approved by the Board of directors of each UK IFPR Firm.

Rothschild & Co SCA has a Remuneration and Nomination Committee ("Committee") which reports to the R&Co Board to assist with its remuneration related duties and the preparation of decisions aimed at deciding R&Co Group's remuneration policy principles.

The FAM LLP Board is responsible for:

- Adopting and reviewing at least annually the general principles of the IFPR Annex as relevant to FAM LLP, including to ensure that they:
  - comply with the UK Remuneration Rules;
  - are consistent with and promote sound and effective risk management;

- are in line with the business strategy, objectives, values and interests of FAM LLP;
- include measures to avoid conflicts of interests; and
- do not encourage risk-taking which is inconsistent with the risk profile of FAM LLP.
- Reviewing annually the methodology for identifying MRTs to the extent there have been any
  changes and overseeing the annual review of employees working for FAM LLP to identify those
  roles which could potentially have a material impact on the risk profile of the firm;
- Reviewing annually the proportionality assessment for the application of the UK Remuneration Rules as they apply to FAM LLP; and
- Overseeing implementation of relevant Remuneration Policy general principles, including those
  in the IFPR Annex.

The Committee will recommend changes to the Remuneration Policy, taking input from the R&Co Group's risk and compliance functions, as well as other functions as appropriate. Any material change to the Remuneration Policy must be approved by the R&Co Board. Any material change to the IFPR Annex must be approved by the Board of directors of the relevant UK IFPR Firm. The Board of directors of each UK IFPR Firm will be notified of any material changes to the Remuneration Policy or any of the policies referred to therein and will arrange for any necessary updates to the IFPR Annex to be made, as necessary, to ensure compliance with the UK Remuneration Rules.

The Committee periodically (and at least annually) assists the R&Co Board to review the Remuneration Policy, with input as required from relevant control and support functions within the R&Co Group. The Board of directors of each UK IFPR Firm is responsible for ensuring that the implementation of the IFPR Annex is, at least annually, subject to central and independent internal review by internal audit staff for compliance with the policies and procedures for remuneration that it has adopted.

#### Use of external consultants

The Committee's work during the year was informed by independent professional advice on remuneration issues from external consultants, in particular PwC and Linklaters. The external consultants provided advice on the interpretation and application to the Group of new remuneration regulations as well as updates to and the application of the Remuneration Policy, which informed the management decisions reviewed by the Committee.

#### The link between pay and performance

R&Co Group awards variable remuneration to its employees contingent on performance. All employees of the UK IFPR Firms are eligible to be considered for a variable remuneration award, other than those under notice of termination of employment, or under investigation, a disciplinary sanction, or on suspension/leave pending a disciplinary investigation.

The performance measures used to set discretionary bonus pools are at the absolute discretion of the R&Co Group and include both financial and non-financial metrics. These include revenues, pre-compensation profit and appropriate levels of shareholder return and bearing in mind market conditions, general economic conditions, the risk profile of, and risk taken by the R&Co Group, market remuneration trends and staff retention.

The measurement of performance takes account of the return to shareholders and return on capital as well as liquidity requirements. It also includes adjustment for current and potential risks by considering:

- The full impairment of financial instruments and other assets where under the business unit's control:
- Full provision for all remuneration costs whether deferred or current in the management accounts;
- Any significant contingencies;
- The collectability of advisory fees, if the fees were material in the determination of the variable remuneration pool; and
- Any risk positions which the Committee should take into account when setting variable

remuneration pools (as highlighted by the Group's Chief Finance Officer, Group Chief Risk Officer, and Head of Legal and Compliance).

Individual variable remuneration awards reflect individual performance, which is assessed through the R&Co Group's annual performance process. The award of variable remuneration is at the discretion of the R&Co Group and is based on the performance of the R&Co Group, relevant UK IFPR Firm, and the relevant business unit, as well as the employee's individual performance over a multi-year period. Where applicable, performance assessment also considers the performance of the managed funds over the relevant financial year.

Individual performance assessment takes into account financial measures and non-financial measures such as contribution measured against pre-set personal and technical competencies, effective risk management, compliance with the regulatory system and behaviours that support the R&Co Group's values and guiding principles.

There is strong central oversight of variable remuneration pools and individual awards. Overall annual remuneration expense is reviewed every year by the Committee. There is clear individual differentiation to ensure that the best performers are rewarded.

#### Design and structure of remuneration for Material Risk Takers

Employees of the UK IFPR firms that could potentially have a material impact on the risk profile of the relevant UK IFPR Firm are identified as IFPR MRTs.

Executives and staff receive fixed compensation and non-executives receive fees. These amounts primarily reflect their role, market value and level of responsibility. The structure of the remuneration package is such that the fixed element is set at an appropriate level to enable the R&Co Group to operate a truly flexible variable remuneration policy.

The variable component of remuneration is based on performance and includes long-term incentive awards and discretionary annual performance bonuses. All MRTs, except for non-executive directors, are eligible to participate in the discretionary annual bonus scheme. Annual variable remuneration awards are designed to reward performance in line with the business strategy, objectives, values and long-term interests of the R&Co Group and each UK IFPR Firm while taking account of the R&Co Group's risk appetite.

#### Other payments

Guaranteed bonuses are only awarded in exceptional circumstances. These include when a new employee is offered a sign-on award as an inducement to join. Guaranteed variable remuneration is limited to the staff member's first year of service.

Buy-out awards are made following the R&Co Group undertaking reasonable steps to ensure that the buy-out award aligns with the long-term interests of the R&Co Group and/or the relevant entity. Buy-outs will only be awarded where the R&Co Group is confident that the terms and amount is no more generous than the variable remuneration offered by the individual's previous employer, including ensuring it is subject to the same periods of deferral, retention, vesting and clawback.

Retention awards are only made after a defined event or at a specified point in time. Retention awards are rare and not common practice. Retention awards may be made (i) in the context of a major reorganisation, restructuring or wind down where the services of the individual are required for a defined period while the risks of the business are being managed; (ii) where the Executive Body, in consultation with the Committee, considers that this is compatible with the requirement for remuneration policies to be consistent with and promote sound and effective risk management; and (iii) where local regulations permits the grant of retention awards.

Each UK IFPR Firm may also make payments to employees on termination ("severance payments"). These payments reflect performance achieved over time and do not reward failure or misconduct. They also consider any impact that their actions may have had on the R&Co Group's financial position or reputation. Severance payments to MRTs are subject to the approval of Committee as applicable and are categorised as variable remuneration unless specific criteria are met.

 $The policies regarding \ Other payments \ apply \ regardless \ of \ whether \ an \ employee \ is \ classified \ as \ an \ MRT.$ 

#### Control functions

Employees engaged in control functions are independent from the business units they oversee and have appropriate authority.

The remuneration of employees in control functions is determined with reference to objectives that relate to their respective functions and not to the performance of the business units they oversee.

The Committee directly oversees the remuneration of senior officers in control functions in respect of FAM LLP.

#### Malus and clawback

The R&Co Group has developed a Malus and Clawback Policy governing the application of malus and clawback to variable remuneration paid to MRTs and selected other employees. The R&Co Group has the power to reduce variable remuneration, including portions that are deferred, if it considers that to pay or vest it would not be sustainable according to the financial situation of the R&Co Group, the relevant entity within the R&Co Group (as applicable), and justified on the basis of the performance of the R&Co Group, the relevant IFPR Firm, the business unit or the MRT concerned.

Any variable remuneration awarded to MRTs may be reduced (i.e., subject to "malus") or be subject to in-year adjustments up until the date of vesting or may be subject to clawback for a period of 24 months from vesting. The circumstances where malus or clawback may be applied include when there is reasonable evidence of misbehaviour or of conduct that resulted in significant losses or where the MRT failed to meet appropriate standards of fitness and propriety.

#### 2022 IFPR quantitative disclosures

In accordance with MIFIDPRU 8.6.8R(7)(b), the split between Senior Management and Other MRTs has not been provided in order to prevent individual identification of an MRT.

Total number of MRTs	6

	Material Risk Takers (GBP)'k	Other staff (GBP)'k	Total (all staff)
Total remuneration	8,497	22,183	30,680
Of which: Fixed remuneration	3,048	9,368	12,416
Of which: Variable remuneration	5,449	12,815	18,264

Total guaranteed variable remuneration awarded to MRTs (and the number of individuals receiving such awards)

Total severance payments awarded to MRTs (and the number of individuals receiving such awards)

One severance amount was awarded to an MRT but in accordance with MIFIDPRU 8.6.8R(7)(b), further information has not been provided in order to prevent individual identification of an MRT.

Highest severance payment awarded

0