

# N.M. Rothschild & Sons Limited



Annual Report & Accounts for the  
year to 31 December 2021

Registered number: 00925279





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# Strategic report

## Principal activities

N.M. Rothschild & Sons Limited ("NMR" or "the Company") is the main UK operating subsidiary of Rothschild & Co SCA, the French listed parent company. The principal activity of the Company is Global Advisory ("GA"), which focuses on providing advice in the areas of Strategic Advisory and M&A, Financing Advisory encompassing Debt Advisory, Restructuring and Equity Advisory, which includes Investor Advisory where we advise clients around engaging with shareholders on a variety of topics including activism, sustainability and governance. Alongside our UK GA business, NMR owns 50.01% of Rothschild & Co Europe B.V. and 100% of Rothschild & Co Australia Limited, which are also GA businesses. The remaining 49.99% of Rothschild & Co Europe B.V. is owned by Rothschild Martin Maurel SCS.

Further information on the Rothschild & Co Group (the "R&Co Group") can be found on [www.rothschildandco.com](http://www.rothschildandco.com).

## Strategic developments

NMR's strategy continues to be focused on developing its GA business, having materially reduced its legacy banking exposures since the 2008 financial crisis. NMR also provides functional support for the R&Co Group's other activities.

During the year, our GA business delivered a record performance supported by a favourable market environment and a leading market position. The GA business across the R&Co Group has maintained its leading market position and, once again, ranked 1st in the UK and in Europe by number of completed transactions, as well as ranking 4<sup>th</sup> globally based on the same measure.

Over the course of 2021, the Company saw significantly higher M&A revenue compared to the prior year based on elevated levels of deal activity across all of our sector franchises. In Financing Advisory, revenue was also higher, demonstrating our capabilities to advise clients on their most important strategic and financial needs across a wide range of situations and environments.

## Results overview

Total operating income for the year to December 2021 was £557.7m, up 62.7% compared to full year 2020, representing a record performance.

Operating expenses at £378.1m were 36.8% higher than last year, largely driven by increases in staff costs due to increased bonus, salary and pension costs. While travel and certain other non-personnel costs were up compared to 2020, they remained below pre-pandemic levels. Part of compensation is paid by way of deferred bonuses which are normally paid up to 3 years after award on condition that the relevant staff remain in the employment of the R&Co Group. Accordingly, the costs of deferred bonuses are spread over the vesting period rather than expensed in the year of award.

	2021 £m	2020 £m	Variance %
Net GA fee income	550.9	313.7	75.6
Net fee income - other	(0.1)	(0.2)	50.0
Net interest (Expense)	(2.9)	(2.0)	(45.0)
Dividend income	13.0	30.7	(57.7)
Other income / (Expense)	(3.3)	0.5	(760.0)
<b>Total operating income</b>	<b>557.7</b>	<b>342.7</b>	<b>62.7</b>
Impairments	0.2	0.3	(33.3)
Impairment of investment in subsidiary undertaking	(0.1)	(4.6)	(97.8)
<b>Net operating income</b>	<b>557.8</b>	<b>338.4</b>	<b>64.8</b>
Operating expenses (inc. depreciation)	(378.1)	(276.4)	(36.8)
<b>Profit before tax</b>	<b>179.7</b>	<b>62.0</b>	<b>189.8</b>
Tax	(26.8)	(8.2)	226.8
<b>Profit after tax</b>	<b>152.9</b>	<b>53.8</b>	<b>184.2</b>

Net interest income includes £7.1m of IFRS16 related interest expense on funding of property leases. Dividend income of £13.0m was largely driven by distributions from Rothschild & Co Europe B.V.

As a result, profit before tax for the year to December 2021 was a record £179.7m, up from £62.0m in 2020.

## Balance sheet

The balance sheet at £1,286.2m was up £246.7m on the prior year, largely driven by strong performance in UK GA. The Company's lending activities are now largely confined to supporting the wider R&Co Group through the use of surplus liquidity. At 31 December 2021 the balance sheet remained very liquid, with liquid assets of £468.7m (up from £261.9m as at December 2020), including loans with banks (primarily £175.0m with R&Co Group banks), UK Government debt securities and AAA rated money market funds.

## Capital and dividends

Total equity increased by £227.9m to £771.3m, driven by increased earnings and actuarial gains related to the DB pension fund, partly offset by the payment of £52.0m of dividends, of which £2m related to prior year's earnings.

## Governance and risk management

NMR is an integral part of the wider R&Co Group and, as such, the governance and risk management framework operates within the overall R&Co Group structure, whilst ensuring that the requirements of the Company are fully covered. The key governance committees to which the NMR Board has delegated authority during the year are summarised on pages 11 to 13.

The Group Chief Risk Officer co-ordinates policy and promotes the development and maintenance of effective risk management procedures throughout the R&Co Group. Alongside this, the Group Internal Audit team reviews the internal control framework and reports its findings to the R&Co Group Audit Committee, as well as reporting NMR matters to the NMR Board.

## Principal risks and uncertainties

The key risks and uncertainties to which the Company is exposed are the macroeconomic conditions in the markets in which we operate and changes in the regulatory environment. Currently, these include the potential impact on revenues of a downturn in global M&A activity caused by geo-political and / or macro-economic events, as well as the ongoing Coronavirus pandemic.

The Company's principal risks are integrated with those of the R&Co Group and are managed on a Group wide basis. These arise in relation to pension fund (note 23 to the accounts), regulatory, reputational, technology and other

operational factors. For a business such as ours, loss of key personnel is a material risk which the Company seeks to mitigate through training, career development and remuneration policies. NMR's exposure to credit, liquidity and market risks continues to reduce and further information regarding financial risk management and use of financial instruments is disclosed in note 2 to the accounts.

## Outlook

Looking forward, announced M&A market activity last year was at record levels. This trend continues to be evident in our visible pipeline of business, which is well diversified and ahead of previous years at this stage. We therefore expect activity levels to remain strong through the first half of 2022, although we remain alert to respond and adapt if conditions change, particularly in the light of current market headwinds and volatility.

## S172 statement

The Board has a duty under s172 of the Companies Act 2006 to promote the success of the Company for the benefit of its members as a whole and in doing so, to have regard (amongst other matters) to:

- a) the likely consequences of any decision in the long term,
- b) the interests of the Company's employees,
- c) the need to foster the Company's business relationships with suppliers, clients and others,
- d) the impact of the Company's operations on the community and the environment,
- e) the desirability of the Company maintaining a reputation for high standards of business conduct, and
- f) the need to act fairly as between members of the Company.

During the year the Board has considered its duties under s172 and how it fulfils its obligations thereof in respect to the following key stakeholder groups:

### Shareholders

The Board is appointed by the shareholders to oversee, govern and make decisions on their behalf and so is directly responsible for protecting and managing their interests in the Company, such as approving the payment of dividends by the Company. It does this by setting the

strategies, policies and corporate governance structures described elsewhere in these financial statements. As part of the wider R&Co Group, some of these responsibilities are managed at a group level and described in greater detail in the R&Co financial statements that are available on [www.rothschildandco.com/en/investor-relations/](http://www.rothschildandco.com/en/investor-relations/).

### *Employees and pension funds*

The Company champions equal opportunities and inclusion throughout all aspects of the employee lifecycle, including but not limited to recruitment, annual appraisals and opportunities for promotion. NMR expects its employees to treat each other fairly and with respect, regardless of age, disability, gender identity, marital and civil partnership status, pregnancy and maternity, paternity, race, ethnicity, national, religion and belief, and sexual orientation.

Both NMR and the wider R&Co Group comply with all laws regarding non-discrimination, harassment and victimisation and human rights in the jurisdictions in which it operates. The Company takes discrimination and harassment very seriously and will make every effort to provide a working environment free from harassment, intimidation, victimisation and discrimination, all of which it considers unacceptable behaviour.

In order to help create and maintain a balanced, inclusive and supportive environment, which enables all employees to achieve their personal and professional aspirations and also to provide long-term opportunities for growth, the Company has established a number of networks as part of a Balance & Inclusion initiative, including a Women's Network, LGBT Network, BAME Network and Family Network.

Numerous activities, initiated during the pandemic, have again been undertaken throughout the year in order to both engage with and support employees, including:

- Regular virtual seminars relating to family, mental, physical and financial wellbeing.
- Initiatives to support Black History Month.
- Initiatives to support International LGBT Pride Month.
- Events to support International Women's Day.
- The mental wellbeing tool, Unmind, which provides support to employees to boost wellbeing by focusing on areas such as sleep, relaxation, focus and energy.

- An alumni network to connect former employees of the Group.
- Agile working charter which outlines a company-wide approach to help employees work in the most appropriate and effective way through a combination of office and home working.

The recruitment, training, career development and promotion of less able persons are fully and fairly considered having regard to the aptitudes and abilities of each individual. Efforts are made to enable employees who become less able during employment to continue their career with the Company, and, if necessary, appropriate training is provided.

The Company offers training and development opportunities, including technical training, personal development and eLearning, to help employees reach their full potential and equip them to deliver the best possible solutions for our clients. The Learning & Development team builds and develops learning programmes in-house, as well as organising external courses for employees at all levels within the organisation.

The R&Co Group Health & Safety Policy, which is published on the R&Co Group's intranet, guides the Company's direction and approach to responsible health and safety management. To ensure a consistent approach to maintaining the health, safety and well-being of all persons who might be affected by the activities within an office, all locations commit to implementing the conformance standard by setting procedures listed within the Group Health & Safety requirements (HSRs) prescribed in the Policy.

The Company's focus throughout the COVID-19 pandemic has been and remains the safety and welfare of our colleagues, with a wide variety of information available on the intranet for all employees to access, covering off personal protection measures, on-going developments on secure office arrangements and location specific return to office risk assessments.

The Company provides support to current and former members of staff who are members of the defined benefit pension plans. The Company also offers a defined contribution scheme for those who are not members of the defined benefit scheme. These pension schemes are explained further in note 23 to the accounts.



At a Group level, the Remuneration and Nomination Committee is responsible for, amongst other things, setting the principles and parameters of remuneration policy for the Group as a whole and periodically reviewing the policy's adequacy and effectiveness taking into account all factors which it deems necessary including the Group strategy from time to time.

Further details of staff policies and practices are contained in the "Human resources and social information" section of the R&Co financial statements.

### *Clients*

The Company's clients are vital to the success of the business and it is important that we deliver with integrity the best possible advice. We are aligned with, and focused on, our clients' success, and care about their business. We know that long lasting relationships depend on this, and our market share is an important indicator of client satisfaction.

We also understand the impact that all clients can have on our business, for example from a reputational, corruption, tax-avoidance or money laundering perspective, and all new clients are subject to thorough due diligence before being accepted.

### *Suppliers*

The Company has developed a responsible UK purchasing policy to include consideration of items such as environment, diversity, health and safety and the modern slave trade. Further details are contained in the "Corporate conduct" section of the R&Co financial statements.

We are committed to countering modern slavery in all its forms and we are taking proportionate measures to ensure that slavery and human trafficking are not taking place in our business or in our supply chains. This includes the formation of a Modern Slavery Working Group in the UK, which meets on an ad hoc basis and works throughout the year to consider any modern slavery risks and the ways in which we can seek to mitigate them on a pragmatic, risk-assessed basis. The Company publishes an annual statement describing the steps taken to combat modern slavery within their businesses. This joint statement (with Rothschild & Co Wealth Management UK Limited ("R&CoWMUK")) can be found on the R&Co website.

Equally, we expect suppliers to NMR to adhere to the same high standards of respect for the

individual as we adhere to ourselves. If a supplier is considered a high risk from a modern slavery perspective, then we request their adherence to our Anti-Slavery Policy. In addition, we may also draft supplementary modern slavery protections into a contract with a supplier who operates in a sector which is assessed to be high risk.

It is the Company's intention to agree appropriate terms of payment with suppliers and to abide by those terms based on the timely submission of valid invoices. In the absence of agreed terms, the Company's policy is to pay within 30 days from receipt of a valid invoice. The Company is required to report to HMRC twice a year on its payment practices and performance, including the average time taken to pay supplier invoices.

### *Regulators and tax authorities*

The Company insists on the highest standards of professionalism and integrity from our employees who are expected to refrain from any conduct or behaviours that could be perceived unfavourably. This extends to dealing honestly and openly with regulators and tax authorities and in compliance with all relevant laws and regulations.

The Company adheres to the Senior Managers & Certification Regime, which is designed by the FCA to improve trust in financial services by making individuals accountable for their decisions.

In order to maintain these high standards of practice, the Group also publishes policies, procedures and guidance on the intranet for easy access by employees. This includes policies on financial crime compliance, whistleblowing, market abuse and inside information, and business line specific documents.

The Financial Conduct Authority's new prudential regime for MiFID investment firms (the Investment Firms Prudential Regime, or "IFPR") came into force on 1 January 2022. The Company is therefore now subject to the new rules under IFPR which set out requirements for, amongst other things, regulatory capital, liquidity levels, regulatory reporting and supervision of investment firms. The Board is responsible for ensuring compliance with these new requirements.

The UK tax strategy is in line with the overall approach of the R&Co Group to taxation matters. The full strategy is published on the R&Co website.

The Company also ensures that employees undertake regular training through both mandatory online assessments and real-time training

sessions and seminars, covering matters of professional competence, regulatory compliance and risk. These help to ensure that everyone has a common understanding of the legal and regulatory requirements of the Group.

## *The wider community*

The Company's approach to business includes a deeply held sense of responsibility to the environment and the communities in which we operate.

## *Community Investment*

In 2020, the Group announced the launch of R&Co4Generations as a platform to further build on its long philanthropic tradition of supporting charities and social enterprises.

R&Co4Generations is a dedicated philanthropic fund and programme to organise and manage associated activities across the Group.

R&Co4Generations' key objective is to support future generations by giving them the means to face and adapt to the social and environmental changes that they will encounter during their lifetimes. It supports organisations working to combat the effects of inequalities and of climate change, with a special focus on projects which

- develop skills and talents,
- cultivate entrepreneurial mindsets in young people,
- promote innovation in response to inequalities and climate change.

R&Co4Generations' primary focus lies on supporting local charities that are operating in the geographies in which Rothschild & Co has a presence. In addition, each year R&Co4Generations will support a number of global flagship projects, providing an increased level of support to selected initiatives working across geographies on issues of global significance.

In supporting such initiatives R&Co4Generations aims to make full use of the tools Rothschild & Co has at its disposal, including:

- **grant funding** for innovative charities and social enterprises working in the chosen fields;
- targeted **fundraising campaigns** with company matching to support the projects;
- **social impact investing and loans** to support changemakers who are

developing cutting-edge solutions to some of the most pressing social and environmental challenges the world faces;

- **pro-bono advisory** support where the Group can share its professional knowledge and skills to strengthen resilience and sustainability of high impact and promising organisations; and
- targeted, purposeful **volunteering programmes** which allow colleagues to contribute directly and tangibly to causes which share the Group's objectives.

The R&Co4Generations fund is managed under the umbrella of the King Baudouin Foundation ('KBF'), a public utility foundation registered in Belgium. Rothschild & Co entities contribute to the fund either directly or via KBF's global network of subsidiaries and partner foundations.

The fund is governed by a Management Committee comprised of Rothschild & Co executives and independent subject matter experts. The Management Committee selects projects for support on the basis of objective criteria and tools specially designed to assist with this process. Selection criteria include: alignment with the R&Co4Generations mission; likelihood of contributing to long term, sustainable change; scalability or replicability; employee engagement opportunities including fundraising, volunteering and pro-bono advisory.

Engaging employees is central to the R&Co4Generations' mission. All Rothschild & Co colleagues are encouraged to put forward their proposals for causes to support, and to get involved in selected projects through volunteering or by joining a pro-bono advisory team. Regular updates on project selection, activities and progress are shared with employees on the group's intranet or via email.

## *Environment*

Rothschild & Co is committed to contributing to a more environmentally sustainable economy and limiting the Group's environmental impact.

The Group's operational environmental management strategy focuses on minimising environmental risks resulting from operational activity, and is aimed at:

- supporting the transition to a low-carbon economy by reducing and compensating for operational GHG emissions; and



- preserving and protecting biodiversity by making conscious, sustainable resource choices, maximising recycling and promoting circular economic practices.

In November 2021, Rothschild & Co announced its commitment to achieve net zero emissions in its operations by 2030. This commitment builds on previous commitments to reduce operational GHG emissions and presents an ambitious update to the first targets set in 2019. The pledge requires the Group to make changes to the way it operates and bring the climate change impact of GHG emissions of its operations to effectively zero within the next decade.

For its remaining footprint, the Group aims to begin removing carbon dioxide (CO<sub>2</sub>) from the atmosphere through a mix of nature- and technology-based solutions, to be in a position in 2030 to effectively remove the equivalent amount of any residual operational emissions from the atmosphere. This approach aims to both help address the climate crisis and, through the investment in nature-based solutions, help avert the rapid loss of biodiversity. Throughout this transition, the Group will continue to offset its residual emissions through carbon avoidance credits certified by internationally recognised standards. The funds for this compensation will be generated by the Group's Internal Carbon Price (ICP), set at €50 per tonne of CO<sub>2</sub>e, which acts as a mechanism to place a monetary value on operational greenhouse gases and a way to responsibly influence emissions, including those linked to travel.

Moreover, the Group has an aim to procure 100% renewable electricity across all its global offices by 2025. The Group's offices in London, Manchester, and Leeds procure renewable electricity, with the London office also procuring biogas as an alternative to natural gas. In 2021, the Group's operational environmental footprint continued to be influenced by the impact of the COVID-19 pandemic on global business activity, most notably with regards to its reported GHG emissions. During 2021, the UK business consumed 7,209 MWh of energy (2020: 8,072 MWh), comprising 3,809 MWh of electricity, 2,640 MWh of biogas and 760 MWh of natural gas and other energy, which led to 2,065 tCO<sub>2</sub>e of greenhouse gas emissions or 6.54 tCO<sub>2</sub>e per employee. The GHG assessment was carried out in accordance with the World Business Council for Sustainable Development and World Resources

Institute's Greenhouse Gas Protocol. This protocol is considered current best practice for corporate or organisational greenhouse gas emissions reporting.

In line with a heightened awareness of the risks associated with biodiversity loss, the Group seeks to continuously improve its operational environmental management processes, aimed at minimising environmental impact resulting from resource use, such as paper and other consumables. The Company has engaged in several initiatives to raise employee awareness of environmental issues, including, for example, recycling and reducing unnecessary single-use plastics.

### *Climate-related risks*

Rothschild & Co recognises that climate-related physical and transition risks have the potential to destabilise the global economy, leading to unexpected market changes. From the Group's operational impact to the products and services offered in its business lines, to the clients and supply chain partners it engages with, the Group aims to integrate its sustainability priorities at every level of its business model. As such, ESG considerations play an increasing role in its approach to Responsible Investment, and in transaction advice given in the Global Advisory business.

Rothschild & Co supports the recommendations of the Taskforce on Climate-related Financial Disclosures (TCFD). A number of Group and business-level policies are aimed at managing environmental risks, including climate-related risks, and the environmental impact of its products and services. A dedicated TCFD Working Group has further progressed the consideration of materiality of climate risks, with a focus on investment activities.

ESG policies were defined for the Group's treasury activities, which follow the established Group investment policies on exclusions; investments and exposures are monitored using MSCI ESG ratings and no limits are approved for any entity rated B or below (or equivalent where no MSCI rating is available).

An exercise aimed at identifying exposure of individual offices to the physical effects of extreme weather, the frequency of which is increasing due to a rapidly changing climate, is ongoing as part of the Group's Business Continuity programme. Operational transition effects are likely to affect

## Strategic report

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the Group in the form of, amongst others:  
expanded legal and compliance requirements,  
change in costs for energy and carbon offsetting,  
as well as reputational considerations.  
Considerate of these climate-related impacts on its  
operations, the Group has implemented actions to:

- monitor operational legal and regulatory requirements for all of its offices; and
- minimise/neutralise its operational impact on a changing climate and proactively pursue operational adaption opportunities.

Some responsibilities are managed at R&Co Group level and described in greater detail in the Sustainability section of the R&Co Group financial statements.

By Order of the Board

**Robert Leitão**

N.M. Rothschild & Sons Limited

Registered number: 00925279

New Court, St Swithin's Lane, London EC4N 8AL

17 March 2022

# Report of Directors

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The Directors present their Directors' report and financial statements for the year ended 31 December 2021. An overview of the business and its performance is included in the strategic report.

## Branches and representative offices overseas

The Company had a branch office during the year in Denmark.

## Dividends

During the year to December 2021, the Directors declared and paid dividends totalling £52,000,000. A dividend of £96,000,000 was approved by the Directors and will be paid in March 2022 (2020: £80,000,000).

## Going concern

The Directors are satisfied that, at the time of approving the financial statements, there is a reasonable expectation that the Company has adequate resources to continue in operational existence for the foreseeable future and, as a result, the Directors continue to adopt the going concern basis in preparing the financial statements.

## Directors

The Directors who held office during the period were as follows:

- Nicholas Wrigley (Non-executive Chairman)
- Anthony Alt (Deputy Chairman) (resigned 7 September 2021)
- Robert Leitão (Chief Executive Officer)
- Christopher Coleman
- Andrew Didham (Non-executive)
- Anthony De Rothschild (Non-executive) (appointed 30 November 2021)
- Sir Peter Estlin (Non-executive)
- Paul O'Leary
- Jonathan Westcott

## Directors' indemnity

The Company has provided qualifying third-party indemnities for the benefit of its Directors. These were provided during the period and remain in force at the date of this report.

## Employee information and employment policy

Details of the Company's employment and corporate and social responsibility policies are included in the strategic report with further information provided in the R&Co Group's annual report which can be found at [www.rothschildandco.com](http://www.rothschildandco.com).

## Political donations

No political donations were made, or political expenditure incurred during the period.

## Auditor

Pursuant to section 487 of the Companies Act 2006, the auditor will be deemed to be re-appointed and KPMG LLP will therefore continue in office for the next financial year.

## Audit Information

The Directors who held office at the date of approval of this report confirm that, so far as they are each aware, there is no relevant audit information of which the Company's auditors are unaware, and each Director has taken all the steps that they ought to have taken as a Director to make himself aware of any relevant audit information and to establish that the Company's auditors are aware of that information.

## Directors' responsibilities statement

The Directors are responsible for preparing the strategic report, the report of the Directors and the financial statements in accordance with applicable law and regulations.

Company law requires the Directors to prepare financial statements for each financial period. Under that law they have elected to prepare the financial statements in accordance with international accounting standards in conformity with the requirements of the Companies Act 2006.

## Report of Directors

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Under company law the Directors must not approve the financial statements unless they are satisfied that they give a true and fair view of the state of affairs of the Company and of the profit or loss of the Company for that year. In preparing these financial statements, the Directors are required to:

- select suitable accounting policies and then apply them consistently;
- make judgments and estimates that are reasonable, relevant and reliable;
- state whether they have been prepared in accordance international accounting standards in conformity with the requirements of the Companies Act 2006;
- assess the Company's ability to continue as a going concern, disclosing, as applicable, matters related to going concern; and
- use the going concern basis of accounting unless they either intend to liquidate the Company or to cease operations, or have no realistic alternative but to do so.

The Directors are responsible for keeping adequate accounting records that are sufficient to show and explain the Company's transactions and disclose with reasonable accuracy at any time the financial position of the Company and enable

them to ensure that the financial statements comply with the Companies Act 2006. They are responsible for such internal control as they determine is necessary to enable the preparation of financial statements that are free from material misstatement, whether due to fraud or error, and have general responsibility for taking such steps as are reasonably open to them to safeguard the assets of the company and to prevent and detect fraud and other irregularities.

The Directors are responsible for the maintenance and integrity of the corporate and financial information included on the Company's website. Legislation in the UK governing the preparation and dissemination of financial statements may differ from legislation in other jurisdictions.

By Order of the Board

### **Robert Leitão**

N.M. Rothschild & Sons Limited

Registered number: 00925279

New Court, St Swithin's Lane, London EC4N 8AL

17 March 2022

# Committees

To facilitate the efficient and effective administration of the Company's affairs, certain functions and responsibilities have been delegated by the NMR Board to the following committees, a number of which cover the wider Rothschild & Co ("R&Co") Group. The terms of reference and membership of these committees are regularly reviewed.

## R&Co Group Committees

### R&Co Group Executive Committee

The purpose of the Group Executive Committee is to set and monitor the R&Co Group's strategy and direction, determine the effective use of R&Co's financial resources, make decisions on major business issues, and supervise the process of talent development and succession across the businesses

Robert Leitão (Co-Chair), François Pérol (Co-Chair), Paul Barry, Grégoire Chertok, Mark Crump, Laurent Gagnebin, Javed Khan, Marc-Olivier Laurent, Alain Massiera, Jimmy Neissa, Gary Powell, Martin Reitz, Emmanuelle Saudeau, Helen Watson, Jonathan Westcott

### R&Co Group Operations Committee

The purpose of the Group Operations Committee is to improve the efficiency of all the Group's operations, ensure better coordination and harmonisation of operational matters across the businesses and the sharing of ideas, oversee cross-Divisional projects and initiatives, and control support costs

Mark Crump (Chair), Paul Barry, Pierre Baudard, Frédérique Bonnell, Victor Decrion, David Gerke, Ben Grain, Adam Greenbury, Anne Imbach, Philippe Le Bourgeois, John Malik, Warner Mandel, Caroline Nico, Dani Webber, Jonathan Westcott

### R&Co Group Assets and Liabilities Committee

This committee is responsible for monitoring and managing all balance sheet risks within the Group, overseeing all Treasury operations within the Group and having oversight of the Group Credit Committee

#### Membership

Mark Crump (Chair), Adam Greenbury (Alternate Chair), Peter Barbour, Christian Bouet, Christopher Coleman, Aldo di Rienzo, Fabrice Guillard, Paul O'Leary, David Oxburgh

### R&Co Group Credit Committee - Corporate Credit Sub-Committee

This committee is responsible for the management of corporate lending exposures (including credit risk and the pricing of loans) and provisions for bad and doubtful debts. Exposures exceeding certain limits are subject to ratification by the R&Co Group Assets and Liabilities Committee

#### Membership

Christopher Coleman (Chair), Adam Greenbury (Deputy Chair), John King (Deputy Chair), Sinead Granville, Ian Walker

### New Client Acceptance Committee

This committee approves, from a reputational, money laundering and due diligence perspective, all new NMR clients to be accepted by the Global Advisory business. All clients are then ratified by the UK GA Risk Committee, and certain matters are referred for approval to the UK GA Risk Committee or to the Global GA Risk Committee

#### Membership

Jonathan Westcott (Chairman), Jessica Dale, Adam Greenbury (Alternate Chair), Nicholas Ivey, Sabina Pennings, Axel Stafflage, Albrecht Stewen, Stuart Vincent, Adam Young

# Committees

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## R&Co Supervisory Board Committees which have oversight responsibilities

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### R&Co Audit Committee

This committee supervises and reviews the Group's process of drawing up financial information, provides an appraisal of the relevance of accounting methods used to draw up individual and consolidated accounts, reviews internal audit arrangements, liaises with the R&Co Group's external auditors and monitors the overall system and standards of internal control

### Membership

Sir Peter Estlin (Chair), Gilles Denoyel, Suet-Fern Lee, Arielle Malard de Rothschild, Sipko Schat

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### R&Co Remuneration and Nomination Committee

This committee sets the principles and parameters of the remuneration policy for the Group, including the nature and scale of the Group's short and long-term incentive performance arrangements, supervises and reviews the principles of the remuneration policy applicable to senior management and regulated persons, oversees the annual remuneration review and reviews proposals for remuneration, including the total bonus pool and short and long term incentive performance arrangements

### Membership

Sylvain Héfès (Chair), Sir Peter Estlin, Carole Piwnica, Véronique Weill

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### R&Co Risk Committee

This committee advises on the overall current and future risk appetite and strategy, oversees the implementation of that strategy, reviews the material risks and total Group exposures to such risks, reviews the Group's broad guidelines relating to risk management and the effectiveness of the risk management policies, and examines incentives provided by the remuneration policies and practices to ensure that they are consistent in the light of the risk, capital and liquidity, and likelihood and timing of expected earnings for entities

### Membership

Sipko Schat (Chair), Gilles Denoyel, Sir Peter Estlin, Suet-Fern Lee, Arielle Malard de Rothschild

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### R&Co Corporate Responsibility Committee

The Committee ensures that the Group considers issues relating to Corporate Responsibility in line with strategic priorities for the business, ensures that the Group is in a position to best identify and address opportunities and associated risks, and monitors and reviews the strategic priorities, policies implemented and objectives set by the Group and its entities relating to Corporate Responsibility matters

### Membership

Lucie Maurel-Aubert (Chair), Carole Piwnica, Lord Mark Sedwill

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## Committees

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As a result of the implementation of the new prudential regime in the UK, the Investment Firm Prudential Regime ("IFPR"), with effect from 1 January 2022, NMR will no longer delegate to the R&Co Remuneration & Nomination Committee. NMR has constituted the following Committees of the Board, whose memberships generally comprise NMR Non-Executive Directors only or, in the case of the NMR Remuneration Committee, at least 50% of the membership is non-executive:

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### NMR Board Committees

#### NMR Nominations Committee

This committee has been established to lead the process for appointments, ensure plans are in place for orderly succession to both the Board and senior management positions, and oversee the development of a diverse pipeline for succession to both the Board and wider senior management.

Nicholas Wrigley (Chair), Anthony de Rothschild, Andrew Didham, Sir Peter Estlin

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#### NMR Remuneration Committee

This committee has been established to exercise competent and independent judgement on remuneration policies and practices and the incentives created for managing risk, capital and liquidity and to be responsible for preparing decisions regarding remuneration, including decisions which have implications for the risk and risk management of the firm and which are to be taken by the NMR Board.

Sir Peter Estlin (Chair), Robert Leita

When preparing the decisions, the Remuneration Committee must take into account the public interest and the long-term interests of shareholders, investors and other stakeholders in NMR

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#### NMR Risk Committee

This committee has been established to advise the Board on the firm's overall current and future risk appetite and strategy; and assist the Board in overseeing the implementation of that strategy by senior management

#### Membership

Sir Peter Estlin (Chair), Anthony de Rothschild, Andrew Didham, Paul O'Leary

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# Independent Auditor's report to the members of N.M. Rothschild & Sons Limited

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## Opinion

We have audited the financial statements of N.M. Rothschild & Sons Limited ("the Company") for the year ended 31 December 2021 which comprise the income statement, statement of comprehensive income, balance sheet, statement of changes in equity, cash flow statement, and related notes, including the accounting policies in note 1.

In our opinion the financial statements:

- give a true and fair view of the state of the Company's affairs as at 31 December 2021 and of its profit for the year then ended;
- have been properly prepared in accordance with UK-adopted international accounting standards; and
- have been prepared in accordance with the requirements of the Companies Act 2006.

## Basis for opinion

We conducted our audit in accordance with International Standards on Auditing (UK) ("ISAs (UK)") and applicable law. Our responsibilities are described below. We have fulfilled our ethical responsibilities under, and are independent of the Company in accordance with, UK ethical requirements including the FRC Ethical Standard. We believe that the audit evidence we have obtained is a sufficient and appropriate basis for our opinion.

## Going concern

The Directors have prepared the financial statements on the going concern basis as they do not intend to liquidate the Company or to cease its operations, and as they have concluded that the Company's financial position means that this is realistic. They have also concluded that there are no material uncertainties that could have cast significant doubt over its ability to continue as a going concern for at least a year from the date of approval of the financial statements ("the going concern period").

In our evaluation of the Directors' conclusions, we considered the inherent risks to the Company's business model and analysed how those risks might affect the Company's financial resources or ability to continue operations over the going concern period.

Our conclusions based on this work:

- we consider that the Directors' use of the going concern basis of accounting in the preparation of the financial statements is appropriate;
- we have not identified, and concur with the Directors' assessment that there is not, a material uncertainty related to events or conditions that, individually or collectively, may cast significant doubt on the Company's ability to continue as a going concern for the going concern period.

However, as we cannot predict all future events or conditions and as subsequent events may result in outcomes that are inconsistent with judgements that were reasonable at the time they were made, the above conclusions are not a guarantee that the Company will continue in operation.

## Fraud and breaches of laws and regulations – ability to detect

### *Identifying and responding to risks of material misstatement due to fraud*

To identify risks of material misstatement due to fraud ("fraud risks") we assessed events or conditions that could indicate an incentive or pressure to commit fraud or provide an opportunity to commit fraud. Our risk assessment procedures included:

- Enquiring of Directors, internal audit and other heads of departments and inspection of policy documentation as to the Company's high-level policies and procedures to prevent and detect fraud, including the internal audit function, and the Company's channel for "whistleblowing", as well as whether they have knowledge of any actual, suspected or alleged fraud.
- Reading Board minutes.

# Independent Auditor's report to the members of N.M. Rothschild & Sons Limited

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- Considering remuneration incentive schemes and performance targets for management; and
- Using analytical procedures to identify any unusual or unexpected relationships.

We communicated identified fraud risks throughout the audit team and remained alert to any indications of fraud throughout the audit.

As required by auditing standards, we perform procedures to address the risk of management override of controls and the risk of fraudulent revenue recognition, in particular the risk that fee income is recorded in the wrong period and the risk that management may be in a position to make inappropriate accounting entries. We did not identify any additional fraud risks.

We did not identify any additional fraud risks.

We performed procedures including identifying journal entries and other adjustments to test based on risk criteria and comparing the identified entries to supporting documentation. These included those posted by senior finance management, those posted and approved by the same user, those posted to unusual accounts, and any unusual pairings identified.

## *Identifying and responding to risks of material misstatement related to compliance with laws and regulations*

We identified areas of laws and regulations that could reasonably be expected to have a material effect on the financial statements from our general commercial and sector experience, and through discussion with the Directors and other management (as required by auditing standards), and from inspection of the Company's regulatory and legal correspondence and discussed with the Directors and other management the policies and procedures regarding compliance with laws and regulations.

As the Company is regulated, our assessment of risks involved gaining an understanding of the control environment including the entity's

procedures for complying with regulatory requirements.

We communicated identified laws and regulations throughout our team and remained alert to any indications of non-compliance throughout the audit.

The potential effect of these laws and regulations on the financial statements varies considerably.

Firstly, the Company is subject to laws and regulations that directly affect the financial statements including financial reporting legislation (including related companies legislation), distributable profits legislation and taxation legislation, and we assessed the extent of compliance with these laws and regulations as part of our procedures on the related financial statement items.

Secondly, the Company is subject to many other laws and regulations where the consequences of non-compliance could have a material effect on amounts or disclosures in the financial statements, for instance through the imposition of fines or litigation. We identified the following areas as those most likely to have such an effect: data protection laws, anti-bribery, employment law, and certain aspects of company legislation recognising the financial and regulated nature of the Company's activities and its legal form. Auditing standards limit the required audit procedures to identify non-compliance with these laws and regulations to enquiry of the Directors and other management and inspection of regulatory and legal correspondence, if any. Therefore, if a breach of operational regulations is not disclosed to us or evident from relevant correspondence, an audit will not detect that breach.

## *Context of the ability of the audit to detect fraud or breaches of law or regulation*

Owing to the inherent limitations of an audit, there is an unavoidable risk that we may not have detected some material misstatements in the financial statements, even though we have properly planned and performed our audit in

# Independent Auditor's report to the members of N.M. Rothschild & Sons Limited

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accordance with auditing standards. For example, the further removed non-compliance with laws and regulations is from the events and transactions reflected in the financial statements, the less likely the inherently limited procedures required by auditing standards would identify it.

In addition, as with any audit, there remained a higher risk of non-detection of fraud, as these may involve collusion, forgery, intentional omissions, misrepresentations, or the override of internal controls. Our audit procedures are designed to detect material misstatement. We are not responsible for preventing non-compliance or fraud and cannot be expected to detect non-compliance with all laws and regulations

## **Strategic report and Directors' report**

The Directors are responsible for the strategic report and the Directors' report. Our opinion on the financial statements does not cover those reports and we do not express an audit opinion thereon.

Our responsibility is to read the strategic report and the Directors' report and, in doing so, consider whether, based on our financial statements audit work, the information therein is materially misstated or inconsistent with the financial statements or our audit knowledge. Based solely on that work:

- we have not identified material misstatements in the strategic report and the Directors' report;
- in our opinion the information given in those reports for the financial year is consistent with the financial statements; and
- in our opinion those reports have been prepared in accordance with the Companies Act 2006.

## **Matters on which we are required to report by exception**

Under the Companies Act 2006, we are required to report to you if, in our opinion:

- adequate accounting records have not been kept, or returns adequate for our audit have not been received from branches not visited by us; or
- the financial statements are not in agreement with the accounting records and returns; or
- certain disclosures of Directors' remuneration specified by law are not made; or
- we have not received all the information and explanations we require for our audit.

We have nothing to report in these respects.

## **Directors' responsibilities**

As explained more fully in their statement set out on page 9 and 10, the Directors are responsible for: the preparation of the financial statements and for being satisfied that they give a true and fair view; such internal control as they determine is necessary to enable the preparation of financial statements that are free from material misstatement, whether due to fraud or error; assessing the Company's ability to continue as a going concern, disclosing, as applicable, matters related to going concern; and using the going concern basis of accounting unless they either intend to liquidate the Company or to cease operations, or have no realistic alternative but to do so.

## **Auditor's responsibilities**

Our objectives are to obtain reasonable assurance about whether the financial statements as a whole are free from material misstatement, whether due to fraud or error, and to issue our opinion in an auditor's report. Reasonable assurance is a high level of assurance, but does not guarantee that an audit conducted in accordance with ISAs (UK) will always detect a material misstatement when it exists. Misstatements can arise from fraud or error and are considered material if, individually or in aggregate, they could reasonably be expected to influence the economic decisions of users taken on the basis of the financial statements.

# Independent Auditor's report to the members of N.M. Rothschild & Sons Limited

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A fuller description of our responsibilities is provided on the FRC's website at [www.frc.org.uk/auditorsresponsibilities](http://www.frc.org.uk/auditorsresponsibilities).

## **The purpose of our audit work and to whom we owe our responsibilities**

This report is made solely to the Company's members, as a body, in accordance with Chapter 3 of Part 16 of the Companies Act 2006. Our audit work has been undertaken so that we might state to the Company's members those matters we are required to state to them in an auditor's report and for no other purpose. To the fullest extent permitted by law, we do not accept or assume responsibility to anyone other than the Company and the Company's members, as a body, for our audit work, for this report, or for the opinions we have formed.

**Richard Rawstron (Senior Statutory Auditor)**  
**for and on behalf of KPMG LLP, Statutory Auditor**

*Chartered Accountants*

15 Canada Square

London E14 5GL

17 March 2022

## Income statement

### for the year ended 31 December 2021

	Notes	2021 £'000	2020 £'000
Fee and commission income	4	631,794	358,304
Fee and commission expense	4	(80,960)	(44,806)
<b>Net fee and commission income</b>		<b>550,834</b>	<b>313,498</b>
Interest and similar income	5	4,666	5,735
Interest expense and similar charges	5	(7,519)	(7,769)
<b>Net interest (expense)</b>		<b>(2,853)</b>	<b>(2,034)</b>
Dividend income	6	13,014	30,747
Other operating (expense) / income	7	(3,328)	468
<b>Total operating income</b>		<b>557,667</b>	<b>342,679</b>
Impairment gains on financial instruments	11	230	291
Impairment of investment in subsidiary undertakings	15	(54)	(4,578)
<b>Net operating income</b>		<b>557,843</b>	<b>338,392</b>
Operating expenses	8	(371,329)	(262,989)
Depreciation	17,18	(6,852)	(13,400)
<b>Profit before tax</b>		<b>179,662</b>	<b>62,003</b>
Tax	10	(26,768)	(8,215)
<b>PROFIT AFTER TAX</b>		<b>152,894</b>	<b>53,788</b>
<b>Attributable to:</b>			
Ordinary shareholders		146,762	47,046
Holders of perpetual instruments		6,132	6,742
		<b>152,894</b>	<b>53,788</b>

The notes on pages 23 to 67 form an integral part of these financial statements



## Statement of comprehensive income for the year ended 31 December 2021

	Notes	2021 £'000	2020 £'000
<b>Profit after tax</b>		<b>152,894</b>	<b>53,788</b>
<b>Other comprehensive income</b>			
<b>Items that will not be reclassified to profit or loss</b>			
Actuarial gains/(losses) on defined benefit pension funds	23	126,515	(76,027)
Movement in fair value reserve: net change in fair value of equity investments at FVOCI		26,357	45,926
Income tax thereon	10	(24,038)	18,221
<b>Other comprehensive income for the period, net of income tax</b>		<b>128,834</b>	<b>(11,880)</b>
<b>TOTAL COMPREHENSIVE INCOME FOR THE PERIOD</b>		<b>281,728</b>	<b>41,908</b>
<b>Attributable to:</b>			
Ordinary shareholders		275,596	35,166
Holders of perpetual instruments		6,132	6,742
		<b>281,728</b>	<b>41,908</b>

The notes on pages 23 to 67 form an integral part of these financial statements

## Balance sheet

### as at 31 December 2021

	Notes	2021 £'000	2020 £'000
<b>Assets</b>			
Cash		12	13
Loans and advances - banks	11	224,558	201,653
Loans and advances - other	11	221,795	271,336
Investment securities	12	439,389	224,853
Derivatives	13	9,953	5,120
Other assets	14	116,937	111,201
Investments in subsidiary undertakings	15	5,899	5,953
Investments in associates and joint ventures	16	-	3,000
Property, plant and equipment	17	14,971	21,964
Right of use assets	18	141,064	137,763
Defined benefit pension surplus	23	74,499	4,176
Current tax assets		11,348	11,291
Deferred tax assets	22	21,682	37,098
Goodwill	20	4,093	4,093
<b>Total assets</b>		<b>1,286,200</b>	<b>1,039,514</b>
<b>Liabilities</b>			
Due to group companies		47,348	48,754
Lease liabilities	19	173,120	172,604
Other liabilities	21	39,019	28,552
Defined benefit pension liability	23	963	64,178
Accruals and deferred income		254,442	182,032
<b>Total liabilities</b>		<b>514,892</b>	<b>496,120</b>
<b>Equity</b>			
Share capital	30	57,655	57,655
Share premium account		97,936	97,936
Retained earnings		350,679	149,122
Fair value reserve		140,703	114,346
		<b>646,973</b>	<b>419,059</b>
Perpetual instruments	31	124,335	124,335
<b>Total equity</b>		<b>771,308</b>	<b>543,394</b>
<b>TOTAL EQUITY AND LIABILITIES</b>		<b>1,286,200</b>	<b>1,039,514</b>

The accounts on pages 18 to 67 were approved by the Board of Directors on 10 March 2022 and were signed on its behalf by:

**Robert Leitão, Chief Executive Officer**  
17 March 2022

**Paul O'Leary, Director**  
17 March 2022

The notes on pages 23 to 67 form an integral part of these financial statements

## Statement of changes in equity for the year ended 31 December 2021

	Share capital £'000	Share premium £'000	Retained earnings £'000	Fair value reserve £'000	Perpetual instruments £'000	Total equity £'000
<b>At 1 January 2021</b>	<b>57,655</b>	<b>97,936</b>	<b>149,122</b>	<b>114,346</b>	<b>124,335</b>	<b>543,394</b>
Profit after tax	-	-	146,762	-	6,132	152,894
Other comprehensive income (net of tax):						
Actuarial gains on defined benefit pension funds	-	-	102,477	-	-	102,477
Equity instruments at fair value through OCI – net change in fair value	-	-	-	26,357	-	26,357
<b>Total comprehensive income</b>	<b>-</b>	<b>-</b>	<b>249,239</b>	<b>26,357</b>	<b>6,132</b>	<b>281,728</b>
Dividends paid	-	-	(52,000)	-	-	(52,000)
Equity-settled share-based payments	-	-	452	-	-	452
Tax relief re equity-settled share-based payments	-	-	3,866	-	-	3,866
Interest on perpetual instruments	-	-	-	-	(7,560)	(7,560)
- tax thereon	-	-	-	-	1,428	1,428
<b>At 31 December 2021</b>	<b>57,655</b>	<b>97,936</b>	<b>350,679</b>	<b>140,703</b>	<b>124,335</b>	<b>771,308</b>
<b>At 1 January 2020</b>	<b>57,655</b>	<b>97,936</b>	<b>238,638</b>	<b>68,420</b>	<b>124,335</b>	<b>586,984</b>
Profit after tax	-	-	47,046	-	6,742	53,788
Other comprehensive income (net of tax):						
Actuarial losses on defined benefit pension funds	-	-	(57,806)	-	-	(57,806)
Equity instruments at fair value through OCI – net change in fair value	-	-	-	45,926	-	45,926
<b>Total comprehensive income</b>	<b>-</b>	<b>-</b>	<b>(10,760)</b>	<b>45,926</b>	<b>6,742</b>	<b>41,908</b>
Dividends paid	-	-	(80,000)	-	-	(80,000)
Equity-settled share-based payments	-	-	581	-	-	581
Tax relief re equity-settled share-based payments	-	-	663	-	-	663
Interest on perpetual instruments	-	-	-	-	(8,323)	(8,323)
- tax thereon	-	-	-	-	1,581	1,581
<b>At 31 December 2020</b>	<b>57,655</b>	<b>97,936</b>	<b>149,122</b>	<b>114,346</b>	<b>124,335</b>	<b>543,394</b>

The notes on pages 23 to 67 form an integral part of these financial statements

## Cash flow statement for the year ended 31 December 2021

	Notes	2021 £'000	2020 £'000
<b>Cash flow from operating activities</b>			
Profit before tax		179,662	62,003
Adjustments to reconcile net profit to cash flow from operating activities			
<b>Non-cash items included in net profit and other adjustments</b>			
Depreciation	17,18	6,852	13,400
Interest charge on lease liabilities	19	7,148	7,186
Dividends received from subsidiaries, associates and joint ventures	6	(13,009)	(30,542)
Adjustment to right of use valuation		6,062	-
Impairment of financial assets (net of recovery)		(176)	4,287
Profit on disposal of fixed assets		5,036	(3)
Equity-settled share-based payments		452	581
		<b>12,365</b>	<b>(5,091)</b>
<b>Net decrease/(increase) in operating assets and liabilities</b>			
Derivatives		(4,833)	370
Debt and equity securities (excluding cash equivalents)	12	(19,174)	5,092
Loans and advances - other	11	49,771	(14,928)
Other assets		(5,736)	9,286
Net due to / from banks (excluding cash equivalents)		19,988	(64,875)
Due to group companies		(1,406)	1,599
Accrued expenses and other liabilities		75,853	(24,640)
Taxes paid (net)		(30,104)	(13,578)
		<b>84,359</b>	<b>(101,674)</b>
<b>Net cash flow from/(used in) operating activities</b>		<b>276,386</b>	<b>(44,762)</b>
<b>Cash flow (used in)/from investing activities</b>			
Dividends received from subsidiaries, associates and joint ventures	6	13,009	30,542
Proceeds from disposal of associate	16	(3,000)	-
Rent paid on right of use assets	19	(13,124)	(12,796)
Purchase of fixed assets	17	(1,814)	(1,234)
Proceeds from disposal of fixed assets		-	3
<b>Net cash flow (used in)/from investing activities</b>		<b>(4,929)</b>	<b>16,515</b>
<b>Cash flow used in financing activities</b>			
Dividends paid	26	(52,000)	(80,000)
Interest paid on perpetual instruments	26	(7,560)	(8,322)
<b>Net cash flow used in financing activities</b>		<b>(59,560)</b>	<b>(88,322)</b>
<b>Net increase/(decrease) in cash and cash equivalents</b>		<b>211,897</b>	<b>(116,569)</b>
Cash and cash equivalents at beginning of period		108,892	225,461
<b>Cash and cash equivalents at end of period</b>	27	<b>320,789</b>	<b>108,892</b>

Interest receipts and payments during the period were as follows:

	2021 £'000	2020 £'000
Interest received	4,482	8,826
Interest paid	371	641

The notes on pages 23 to 67 form an integral part of these financial statements

# Notes to the financial statements

## (forming part of the financial statements)

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### 1 Summary of significant accounting policies

N.M. Rothschild & Sons Limited ("the Company") is a private company limited by shares and incorporated in England and Wales. The Company's registered office address is at New Court, St Swithin's Lane, London, EC4N 8AL.

#### Developments in reporting standards and interpretations

##### *Standards affecting the financial statements*

There were no new standards or amendments to standards that have been applied in the financial statements for the year ended 31 December 2021.

##### *New standards and interpretations*

A number of new standards, amendments to standards and interpretations are effective for accounting periods ending after 31 December 2021 and therefore have not been applied in preparing these financial statements. The Company has reviewed these new standards to determine their effects on the Company's financial reporting. None of these are expected to have a significant effect on the Company's financial statements.

#### Basis of preparation

##### Functional and presentation currency

These financial statements are presented in sterling, which is the Company's functional currency. All amounts have been rounded to the nearest thousand, unless otherwise indicated.

##### Measurement Convention

These financial statements have been prepared in accordance with international accounting standards in conformity with the requirements of the Companies Act 2006 (adopted "IFRS"). The financial statements are prepared under the historical cost convention, except that financial assets held for trading or designated as fair value through profit or loss and all derivative contracts are stated at their fair value.

The Company is exempt by virtue of s401 of the Companies Act 2006 from the requirement to prepare group financial statements. These financial statements present information about the Company as an individual undertaking and not about its Group.

The principal accounting policies set out below have been consistently applied in the presentation of the financial statements. Judgements made by the Directors, in the application of these accounting policies that have significant effect on the financial statements and estimates with a significant risk of material adjustment in the next year are discussed later in note 1.

#### Going concern

As a result of the on-going global pandemic and subsequent uncertainty that this presents, the Directors have continued to monitor the appropriateness of the going concern basis for the Company, both throughout the year and beyond the balance sheet date, for a period of at least 12 months.

Management has performed an assessment to determine whether there are any material uncertainties that could cast significant doubt on the ability of the Company to continue as a going concern, specifically as a result of the impact of COVID-19; no significant issues have been noted. In reaching this conclusion, management considered:

- The financial impact of the uncertainty on the Company's balance sheet;
- Severe but plausible downside scenarios as part of their assessment including scenarios with a significant reduction in revenues;
- The Company's liquidity position based on current and projected cash resources; and

## Notes to the financial statements

### (forming part of the financial statements)

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- The operational resilience with respect to the impact of the pandemic on existing IT and infrastructure.

Based on the above assessment of the Company's financial position, the Directors have concluded that the Company has adequate resources to continue in operational existence for the foreseeable future (for a period of at least twelve months after the date that the financial statements are signed). Accordingly, they continue to adopt the going concern basis of accounting in preparing the annual financial statements.

#### **Investments in subsidiary undertakings**

Subsidiary undertakings are all entities which are controlled by the Company. The Company 'controls' an entity if it is exposed to, or has rights to, variable returns from its involvement with the entity and has the ability to affect those returns through its power over the entity.

Investments in subsidiary undertakings are carried at cost less any impairment losses.

#### **Foreign exchange**

Foreign currency transactions are accounted for at the exchange rates prevailing at the date of the transaction. Gains and losses resulting from the settlement of such transactions, and from the translation at period end exchange rates of monetary items that are denominated in foreign currencies, are recognised in the income statement. Non-monetary assets and liabilities that are measured in terms of historical cost in a foreign currency are translated using the exchange rate at the date of the transaction. Non-monetary assets and liabilities denominated in foreign currencies that are stated at fair value are translated at foreign exchange rates ruling at the dates when the fair value was determined.

Translation differences on equities classified as at fair value through profit or loss are reported as part of the fair value gain or loss in the income statement. Translation differences on equities classified as FVOCI are included in the fair value reserve in equity.

#### **Derivative financial instruments**

Derivatives are entered into for risk management purposes and are measured at fair value, with transaction costs recorded immediately in the income statement. Subsequent to initial recognition, changes in fair value are recognised in the income statement.

#### **Fee and commission income**

The Company earns fee and commission income from services provided to clients. Fee income from advisory and other services can be divided into two broad categories: fees earned from services that are provided over a period of time, which are recognised over the period in which the service is provided; and fees that are earned on completion of a significant act or on the occurrence of an event, such as the completion of a transaction, which are recognised when the act is completed or the event occurs.

Fees and commissions that are an integral part of a loan, and loan commitment fees for loans that are likely to be drawn down, are deferred (together with related direct costs) and recognised over the life of the loan as an adjustment to the effective interest rate.

#### **Interest income and expense**

Interest income and expense represents interest arising out of lending and borrowing activities, interest on related hedging transactions, interest on debt securities and finance charges on lease liabilities. Interest income and expense is recognised in the income statement using the effective interest rate method.

The effective interest rate is the rate that exactly discounts the estimated future cashflows of a financial instrument to its net carrying amount. It is used to calculate the amortised cost of a financial asset or liability and to allocate the interest over the relevant period (usually the expected life of the instrument). When calculating the effective interest rate, the Company considers all contractual terms of the financial instrument (for example, prepayment options) but does not consider future credit losses. The calculation includes any



## Notes to the financial statements

### (forming part of the financial statements)

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premiums or discounts, as well as all fees and transaction costs that are an integral part of the financial asset.

#### **Financial assets**

The Company initially recognises loans and advances and deposits on the date on which they start. All other financial assets and liabilities are recognised on trade date.

On initial recognition financial assets are classified as measured at: amortised cost or fair value through other comprehensive income ("FVOCI") or fair value through profit and loss ("FVTPL").

#### ***Financial assets measured at amortised cost***

A financial asset is measured at amortised cost if it meets both of the following conditions and is not designated as at FVTPL:

- the asset is held within a business model whose objective is to hold assets to collect contractual cash flows; and
- the contractual terms of the financial asset give rise on specified dates to cash flows that are solely payments of principal and interest on the principal outstanding.

For the purposes of this assessment "principal" is defined as the fair value of the financial asset on initial recognition. "Interest" is defined as consideration for the time value of money and the credit risk associated with the principal amount outstanding during a particular period of time and for other basic lending risks and costs, as well as profit margin.

In assessing whether the contractual cash flows are solely payments of principal and interest, the Company considers the contractual terms of the instrument. This includes assessing whether the financial asset contains a contractual term that could change the timing or amount of contractual cash flows such that it would not meet this condition. In making this assessment, the Company considers:

- contingent events that would change the amounts and timing of cash flows;
- prepayment and extension terms;
- leverage features;
- terms that limit the Company's claim to cash flows from specified assets; and
- features that modify consideration of the time value of money.

Subsequent measurement of financial assets measured at amortised cost, including interest, impairment and foreign exchange gains or losses, are recognised in the income statement.

#### ***Financial assets measured at fair value through other comprehensive income ("FVOCI")***

A debt instrument is measured at FVOCI only if it meets both of the following conditions and is not designated as at FVTPL:

- the asset is held within a business model whose objective is achieved by both collecting contractual cash flows and selling financial assets; and
- the contractual terms of the financial asset give rise on specified dates to cash flows that are solely payments of principal and interest on the principal amount outstanding.

On initial recognition of an equity investment that is not held for trading, the Company may irrevocably elect to present subsequent changes in fair value in other comprehensive income. This election is made on an investment-by-investment basis.

#### ***Financial assets measured at fair value through profit and loss ("FVTPL")***

All other financial assets are classified as measured at FVTPL. Any gains or losses arising on disposal of these assets are recognised within the P&L.

# Notes to the financial statements

## (forming part of the financial statements)

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### **Business model assessment**

The Company makes an assessment of the business model in which a financial asset is held based on the way in which the business is managed, and information provided to management. The information considered includes:

- how the performance of the asset is evaluated and reported to management;
- the risks that affect the performance of the business model and how those risks are managed;
- how managers of the business are compensated; and
- the frequency and volume of historic and expected sales.

### **Offsetting**

Financial assets and liabilities are offset, and the net amount reported in the balance sheet when there is a legally enforceable right to offset the recognised amounts and there is an intention to settle on a net basis, or to realise the asset and settle the liability simultaneously.

### **Impairment of financial assets**

The Company recognises expected credit losses ("ECL") for all financial assets recognised at amortised cost and for debt instruments that are measured at FVOCI. No impairment loss is recognised on equity investments.

ECLs are a probability-weighted estimate of credit losses and the Company measures it over a financial asset's lifetime except for financial assets that are not credit-impaired at the reporting date and on which credit loss has not increased significantly since initial recognition, for which they are measured at 12-month ECL. ECL is estimated at the present value of all expected cash shortfalls compared to those due under the contract. For financial assets that are credit-impaired at the reporting date, the ECL is calculated as the difference between the gross carrying amount of the asset and the estimate of the present value of future cash flows.

### **Debt/equity classification**

Under IFRS the critical feature in differentiating a debt instrument from an equity instrument is the existence of a contractual obligation of the Company to deliver cash (or another financial asset) to another entity. Where there is no such contractual obligation, the Company will classify the financial instrument as equity, otherwise it will be classified as a liability and carried at amortised cost. The terms of the perpetual debt instruments issued by the Company permit interest payments to be waived unless the Company has paid a dividend in the previous six months and are therefore considered to be equity.

### **Property, plant and equipment**

All property, plant and equipment is stated at cost. Cost includes expenditure that is directly attributable to the acquisition of the asset including, in respect of leasehold improvements, costs incurred in preparing the property for occupation.

Land is not depreciated. Depreciation on other assets is calculated using the straight-line method to write down the cost of assets to their residual values over their estimated useful lives, as follows:

Computer equipment	2-10 years
Cars	3-5 years
Fixtures and fittings	3-10 years
Leasehold improvements	4-24 years

The assets' residual values and useful lives are reviewed, and adjusted if appropriate, at each balance sheet date.

## Notes to the financial statements

### (forming part of the financial statements)

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Gains and losses on disposals are determined by comparing proceeds with carrying amounts. These gains and losses are recognised in the income statement.

#### **Impairment of property, plant and equipment**

At each balance sheet date, or more frequently where events or changes in circumstances dictate, property, plant and equipment is assessed for indications of impairment. If such indications are present, those assets are subject to an impairment review. If impaired, the carrying values of assets are written down by the amount of any impairment and the loss is recognised in the income statement in the period in which it occurs. A previously recognised impairment loss relating to a fixed asset may be reversed when a change in circumstances leads to a change in the estimates used to determine the fixed asset's recoverable amount. The carrying amount of the fixed asset is only increased up to the amount that it would have been had the original impairment not been recognised.

#### **Right of use assets and lease liabilities**

The Company recognises a right of use asset and a lease liability at the lease commencement date. The right of use asset is initially measured at cost, which comprises the initial amount of the lease liability adjusted for any lease payments made at or before the commencement date. The right of use asset is subsequently depreciated using the straight-line method from the commencement date to the end of the lease term.

The lease liability is initially measured at the present value of the lease payments that are not paid at the commencement date, discounted using the Company's incremental borrowing rate. The Company determines its incremental borrowing rate by obtaining interest rates from various external financing sources and makes certain adjustments to reflect the terms of the lease and the type of asset leased.

The lease liability is measured at amortised cost using the effective interest method. It is remeasured when there is a change in future lease payments arising from a change in an index or rate, if there is a change in the Company's estimate of the amount expected to be payable under a residual value guarantee, if the Company changes its assessment of whether it will exercise a purchase, extension or termination option or if there is a revised in-substance fixed lease payment.

Lease payments included in the measurement of the lease liability comprise the following:

- Fixed payments, including in-substance fixed payments;
- Variable lease payments that depend on an index or a rate, initially measured using the index or rate as at the commencement date;
- Lease payments in an optional renewal period if the Company is reasonably certain to exercise an extension option; and
- Penalties for early termination of a lease unless the Company is reasonably certain not to terminate early.

As a result of the coronavirus pandemic, rent concessions have been granted to lessees, which may take a variety of forms, including payment holidays and deferral of lease payments. Lessees can elect to account for such rent concessions in the same way as they would if they were not lease modifications. No such rent concessions have been granted to the Company.

When leases are acquired in a business combination, their accounting treatment is reset as if they were brand new leases as at the acquisition date in the financial statements of the acquirer.

#### **Business combinations**

The Company accounts for business combinations using the acquisition method when the acquired set of activities and assets meets the definition of a business and control is transferred to the Company. In determining whether a particular set of activities and assets is a business, the Company assesses whether

## Notes to the financial statements

### (forming part of the financial statements)

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the set of assets and activities acquired includes, at a minimum, an input and substantive process and whether the acquired set has the ability to produce outputs.

The consideration transferred in the acquisition is generally measured at fair value, as are the identifiable net assets acquired. Any goodwill that arises is tested annually for impairment. The consideration transferred does not include amounts related to the settlement of pre-existing relationships. Such amounts are generally recognised in profit or loss.

#### **Goodwill**

Goodwill is stated at cost less any accumulated impairment losses. Goodwill is not amortised, but is tested annually for impairment, or more frequently when circumstances indicate that its carrying amount is too high. Impairment losses on goodwill are recognised in the income statement and are not reversed.

#### **Cash and cash equivalents**

Cash and cash equivalents comprise cash and balances with original maturities of three months or less that are readily convertible to known amounts of cash and which are subject to an insignificant risk of changes in value, including treasury bills and investments in money market funds.

#### **Pensions**

The Company's post-retirement benefit arrangements are described in note 23. The Company operates pension and other post-retirement benefit schemes, both funded and unfunded, of the defined benefit and defined contribution types. For defined contribution schemes, the contribution payable in respect of the accounting period is recognised in the income statement.

Re-measurement gains and losses in the defined benefit schemes are recognised outside the income statement and presented in the statement of comprehensive income. The amount recognised in the balance sheet in respect of defined benefit schemes is the difference, if any, between the present value of the defined benefit obligation at the balance sheet date and the fair value of the plan's assets. The defined benefit obligation is calculated by independent actuaries using the projected unit credit method. The principal assumptions are set out in note 23. The present value of the obligation is determined by discounting the estimated future cash outflows using interest rates of high-quality corporate bonds that are denominated in the currency in which the benefits will be paid and that have terms to maturity approximating to the terms of the related pension liabilities.

#### **Compensation schemes**

The Company operates bonus schemes for the benefit of employees. The costs of such schemes are recognised in the income statement over the period in which the services are rendered that give rise to the obligation. Where the payment of a bonus is deferred until the end of a specified vesting period, the deferred amount is recognised in the income statement over the period up to the date of vesting.

The Company has entered into cash- and equity-settled share-based payment transactions as part of the long-term profit share schemes. The fair value of such awards is independently measured at the date the awards are made and re-measured at each reporting date. Such awards are recognised in the income statement over the vesting period.

Share options are treated as equity-settled share-based payments. They are valued at the date they are granted to employees and that value is recognised in staff costs over the vesting period, with a corresponding adjustment to shareholders' equity. The fair value is calculated based on the overall plan value at the date of grant. In the absence of any market for stock options, models are used to value the share-based payments. The only assumptions revised after the initial measurement, and hence resulting in a revaluation of the expense, are those relating to the probability that employees will leave the R & Co Group.

# Notes to the financial statements

## (forming part of the financial statements)

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### **Taxation**

Tax payable on profits and deferred tax are recognised in the income statement except to the extent that they relate to items that are recognised in equity, in which case the tax is also recognised in equity.

Deferred tax is provided in full, using the balance sheet liability method, on temporary differences arising between the tax bases of assets and liabilities and their carrying amounts. Deferred tax is determined using tax rates and laws that are expected to apply when a deferred tax asset is realised, or when a deferred tax liability is settled.

Deferred tax assets, including the tax effects of income tax losses available for carry forward, are only recognised where it is probable that future taxable profits will be available against which the temporary differences can be utilised. Deferred tax is not provided on temporary differences arising from investments in subsidiary undertakings and associated undertakings, unless the timing of the reversal of the temporary difference is controlled by a third party or it is probable that the difference will reverse in the foreseeable future.

### **Dividends**

Dividends on ordinary shares are recognised in equity in the period in which they are declared by the Company's Board of Directors.

### **Provisions and contingencies**

Provisions are recognised only when the Company has a present obligation (legal or constructive) as a result of past events. In addition, it must be probable that a transfer of economic benefits will be required to settle the obligation, and it must also be possible to make a reliable estimate of the amount of the obligation.

Contingent liabilities are possible obligations arising from past events whose existence will be confirmed by one or more uncertain future events not wholly within the Company's control, or present obligations that are not recognised either because it is not probable that an outflow of resources will be required to settle the obligation, or the amount of the obligation cannot be reliably estimated. Contingent liabilities are disclosed unless the possibility of a transfer of economic benefits is remote.

### **Accounting judgements and estimates**

The preparation of financial statements in accordance with IFRS requires the use of certain critical accounting estimates. It also requires management to exercise judgement in applying the accounting policies.

### ***Valuation of financial assets and liabilities***

Fair value is the price that would be received on selling an asset or paid to transfer a liability in an orderly transaction between market participants. For financial instruments carried at fair value, market prices or rates are used to determine fair value where an active market exists (such as a recognised exchange), as this is the best evidence of the fair value of a financial instrument. Market prices are not, however, available for certain financial assets and liabilities held or issued by the Company. Where no active market price or rate is available, fair values are estimated using present value or other valuation techniques, using inputs based on market conditions existing at the balance sheet date.

A description of the valuation techniques used, analysis of assets and liabilities carried at fair value by valuation hierarchy, and a sensitivity analysis of valuations not primarily based on observable market data, is provided in note 3 to the financial statements.

### ***Impairment of financial assets***

The Company recognises expected credit losses for all financial assets recognised at amortised cost and for debt instruments that are measured at FVOCI.

## Notes to the financial statements

### (forming part of the financial statements)

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The accuracy of any ECL allowance subsequently made depends on how accurately the Company estimates future cashflows for specific counterparties, particularly the fair value of any collateral, and the model assumptions and parameters used in determining provisions. While this necessarily involves judgement, the Company believes that its allowances and provisions are reasonable and supportable.

#### **Pensions**

The defined benefit obligation is calculated by independent actuaries using the projected unit credit method and the principal assumptions used are set out in note 23. The assumptions that have the greatest impact on the measurement of the pension fund liability, along with their sensitivities, are also set out in note 23. Pension asset values are based on the position as at the balance sheet date, where available. In cases where the value is not readily available at this date then the most recent audited value has been used, updated to reflect known cashflow movements.

#### **Deferred tax**

Deferred tax assets, including those in relation to tax losses carried forward, are only recognised where it is probable that future taxable profits will be available against which the temporary differences can be utilised. As part of the assessment of recoverability of deferred tax as at the balance sheet date, and using medium-term profit forecasts, the Company expects sufficient taxable profits to arise to utilise the deferred tax assets.

#### **IFRS 16**

All contracts are reviewed for evidence that they contain a lease. The calculation of the right of use asset and reciprocal liability includes management assumptions on the Group's incremental borrowing rate and any lease terms which include optional lease periods. Further information is set out in notes 18 and 19.

## **2 Financial risk management**

### **2.1 Key risks in using financial instruments**

The key risks arising from the Company's activities involving financial instruments are as follows:

- Credit risk – the risk of loss arising from client or counterparty default;
- Market risk – exposure to changes in market variables such as interest rates, currency exchange rates, equity and debt prices; and
- Liquidity and funding risk – the risk that the Company will encounter difficulty in meeting obligations associated with financial liabilities that are settled by delivering cash or another financial asset.

### **2.2 Credit risk**

Credit risk arises from all exposures to clients and counterparties relating to the Company's lending and investment activities. Limits on credit risk are set by the R&Co Group Executive Committee and overseen by the R&Co Group Credit Committee. The Credit Committee reviews concentrations and makes recommendations on credit decisions to the R&Co Group Assets and Liabilities Committee. Credit risk limits are set, where appropriate, in respect of exposures to individual clients or counterparties, to industry sectors and to countries.

Exposure to credit risk is managed by detailed analysis of counterparty creditworthiness prior to entering into an exposure, and by continued monitoring thereafter. A significant proportion of the Company's non-group lending exposures is secured on property or other assets and the Company monitors the value of this collateral. For internal monitoring purposes, credit exposure on loans and debt securities is measured as the principal amount outstanding plus accrued interest. Credit exposure on derivatives is measured as the current replacement value plus an allowance for the potential change in replacement value.

The Company recognises expected credit losses for all financial assets recognised at amortised cost and for debt instruments that are measured at FVOCI. No impairment loss is recognised on equity investments.



## Notes to the financial statements

### (forming part of the financial statements)

IFRS 9 outlines a three-stage model for impairment based on changes in credit quality since initial recognition as summarised below:

- A financial instrument that is not credit-impaired at the reporting date and on which credit loss has not increased significantly since initial recognition is classified as Stage 1 and its ECL is measured at expected credit losses over the next 12 months.
- If a significant increase in credit risk since initial recognition is identified, the financial instrument is moved to Stage 2 but is not yet deemed to be credit impaired and its ECL is measured based on expected credit losses on a lifetime basis.
- A financial instrument that is deemed to be credit-impaired is moved to Stage 3 ECL is measured based on expected credit losses on a lifetime basis.

The Credit Committee reviews credit exposures on loans and debt securities on a quarterly basis using the following categories:

Category	Definition	ECL basis of measurement
<b>Category 1</b>	Exposures where the payment of interest or principal is not in doubt and which are not designated categories 2 to 5.	Stage 1 (except for trade receivables – Stage 2)
<b>Category 2</b>	Exposures where the payment of interest or principal is not in doubt, but which require closer observation than usual due to some deterioration in the position of the client, for example: poor trading results; difficult conditions in the client's market sector; competitive or regulatory threats; or the potential impact from currency or other factors.	Stage 2
<b>Category 3</b>	Exposures where there has been further deterioration in the position of the client. Although the exposure is not considered to be impaired, the relationship requires close monitoring by the front office team.	Stage 2
<b>Past due but not impaired</b>	Exposures that have failed to make a scheduled interest or principal repayment although full recovery is expected.	Stage 2
<b>Category 4</b>	Exposures that are considered to be impaired and which carry a provision against part of the loan. Some recovery is expected to be made.	Stage 3
<b>Category 5</b>	Exposures that are considered to be impaired and which carry a full provision. No significant recovery of value is expected.	Stage 3

# Notes to the financial statements

## (forming part of the financial statements)

### A Credit risk exposure

The tables below disclose the maximum exposure to credit risk at the reporting date for financial assets with significant exposure to credit risk, without taking account of collateral held or other credit risk mitigation. Accounts receivable are treated as past due when more than 90 days has elapsed since the invoice was issued.

	Stage 1	Stage 2			Stage 3		
	Category 1	Category 2	Category 3	Past due but not impaired	Categories 4 and 5	Expected credit loss	Total (net)
	£'000	£'000	£'000	£'000	£'000	£'000	£'000
<b>At 31 December 2021</b>							
Cash	12	-	-	-	-	-	12
Derivatives	9,953	-	-	-	-	-	9,953
Loans and advances - banks	224,558	-	-	-	-	-	224,558
Loans and advances - other	214,842	-	1,104	-	16,699	(10,850)	221,795
Debt securities	52,883	-	934	-	-	-	53,817
Commitments and guarantees	141,310	-	-	-	-	-	141,310
Other financial assets	94,273	-	-	7,415	2,092	(1,873)	101,907
<b>TOTAL</b>	<b>737,831</b>	<b>-</b>	<b>2,038</b>	<b>7,415</b>	<b>18,791</b>	<b>(12,723)</b>	<b>753,352</b>
	Category 1	Category 2	Category 3	Past due but not impaired	Categories 4 and 5	Expected credit loss	Total (net)
	£'000	£'000	£'000	£'000	£'000	£'000	£'000
<b>At 31 December 2020</b>							
Cash	13	-	-	-	-	-	13
Derivatives	5,120	-	-	-	-	-	5,120
Loans and advances - banks	201,653	-	-	-	-	-	201,653
Loans and advances - other	261,892	747	-	-	22,203	(13,506)	271,336
Debt securities	38,098	-	1,209	-	-	-	39,307
Commitments and guarantees	165,320	-	-	-	-	-	165,320
Other financial assets	80,035	-	-	17,351	2,859	(2,826)	97,419
<b>TOTAL</b>	<b>752,131</b>	<b>747</b>	<b>1,209</b>	<b>17,351</b>	<b>25,062</b>	<b>(16,332)</b>	<b>780,168</b>

The table below analyses amounts past due but not impaired:

	Past due by < 6 months £'000	Past due by > 6 months £'000	Total £'000
<b>At 31 December 2021</b>			
Other financial assets	3,469	3,946	7,415
<b>TOTAL</b>	<b>3,469</b>	<b>3,946</b>	<b>7,415</b>
<b>At 31 December 2020</b>			
Other financial assets	16,851	500	17,351
<b>TOTAL</b>	<b>16,851</b>	<b>500</b>	<b>17,351</b>

## Notes to the financial statements

### (forming part of the financial statements)

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#### B Collateral

All third party commercial lending is secured. This collateral is split by type, as either specific or general.

Specific collateral is readily identifiable, the majority of which will be charges over property. If necessary, there is a realistic possibility of both taking possession of and realising the collateral.

General collateral will be more difficult to both identify and realise. It will usually be a general floating charge over the assets of a business and is typically attached to leveraged finance assets. It is not practicable to ascribe a specific value to this collateral.

Unimpaired loans (categories 1 to 3) are covered by both specific and general collateral. Unimpaired amounts covered by specific collateral include property lending of £nil. Where a loan is deemed to be impaired (category 4 and 5 assets), the level of the impairment charge is primarily driven by any expected shortfall in the collateral value, although it is also influenced by the ability of the borrower to service the debt.

Collateral is valued independently at the time the loan is made and periodically thereafter depending on the specific circumstances. Management are able to roll forward a valuation for reporting purposes via a combination of specific knowledge of the collateral, the market and the application of general indices.

The table below gives an estimate of the fair value of collateral, all of which is property related, that could be realised by the Company as security against exposures to customers that are individually impaired and past due but not impaired. There is no collateral recognised for other asset classes.

	Individually impaired 2021 £'000	Individually impaired 2020 £'000
Property	10,306	17,390
Amount of loans collateralised	16,699	22,203

#### C Forbearance

As refinancing and sale options continue to be limited, it is generally in the lender's and borrower's interest to extend certain facilities at maturity and not to foreclose on the security. This assumes there are no underlying issues regarding the borrower's ability to continue to service the loan and the level of collateral is expected to be of sufficient quality to secure the principal.

Unimpaired loans extended in this manner are not categorised as either past due or as forborne. As at 31 December 2021, loans with a carrying value of £nil had been extended (2020: £0.7m), all of which were property loans.

There were no loans which were overdue as at 31 December 2021 (2020: £Nil).

# Notes to the financial statements

## (forming part of the financial statements)

### D Credit risk concentrations

The Company monitors concentrations of credit risk by geographic location and by industry sector. The following tables show an analysis of credit risk by location and by sector. The location for loans and advances is determined by reference to the location of the borrower, and debt securities are recorded based on the location of the issuer of the security.

	UK and Channel Islands £'000	Other Europe £'000	US and Canada £'000	Other £'000	Total £'000
<b>Credit risk by location</b>					
<b>At 31 December 2021</b>					
Cash and balances at central banks	12	-	-	-	12
Derivatives	9,953	-	-	-	9,953
Loans and advances - banks	38,864	177,134	8,560	-	224,558
Loans and advances - other	145,947	70,939	-	4,909	221,795
Debt securities	52,883	934	-	-	53,817
Commitments and guarantees	141,214	-	-	96	141,310
Other financial assets	56,359	32,751	1,636	11,161	101,907
<b>TOTAL</b>	<b>445,232</b>	<b>281,758</b>	<b>10,196</b>	<b>16,166</b>	<b>753,352</b>
<b>At 31 December 2020</b>					
Cash and balances at central banks	13	-	-	-	13
Derivatives	5,120	-	-	-	5,120
Loans and advances - banks	6,684	190,920	4,049	-	201,653
Loans and advances - other	178,427	92,067	-	842	271,336
Debt securities	37,999	1,209	99	-	39,307
Commitments and guarantees	162,218	-	-	3,102	165,320
Other financial assets	28,143	55,073	10,306	3,897	97,419
<b>TOTAL</b>	<b>418,604</b>	<b>339,269</b>	<b>14,454</b>	<b>7,841</b>	<b>780,168</b>

	2021 £'000	2020 £'000
<b>Credit risk by industry sector</b>		
Financial (see below)	24,537	16,650
Real estate (see below)	8,641	12,072
Governments and Central Banks	52,883	37,999
Private persons	727	865
Related party loans, commitments and guarantees	564,657	615,163
<b>TOTAL</b>	<b>651,445</b>	<b>682,749</b>

## Notes to the financial statements (forming part of the financial statements)

Financial and real estate sector exposures are analysed as follows:

	2021	2020
	£'000	£'000
<b>Financial sector</b>		
Short term interbank exposures	22,597	16,199
Other	1,940	451
<b>TOTAL</b>	<b>24,537</b>	<b>16,650</b>

Short term interbank lending is held for liquidity management purposes.

	2021	2020
	£'000	£'000
<b>Real estate sector</b>		
Senior loans	8,641	11,110
Subordinated/mezzanine	-	962
<b>TOTAL</b>	<b>8,641</b>	<b>12,072</b>

### E Offsetting financial assets and financial liabilities

Financial assets and liabilities are offset and the net amount reported in the balance sheet when there is a legally enforceable right to offset the recognised amounts and there is an intention to settle on a net basis, or to realise the asset and settle the liability simultaneously.

	2021			2020		
	Gross amount of financial asset £'000	Gross amount of financial liability offset £'000	Net amount £'000	Gross amount of financial asset £'000	Gross amount of financial liability offset £'000	Net amount £'000
<b>Financial assets offset</b>						
Loans and advances - banks	6,495	(4,555)	1,940	7,178	(6,727)	451
Loans and advances - others	112,379	(13,989)	98,390	148,437	(17,424)	131,013

### 2.3 Market risk

Market risk arises as a result of the Company's activities in interest rate, currency, equity and debt markets and comprises interest rate, foreign exchange and equity and debt price risk. Exposure to market risk continues to be small in relation to capital.

Limits on market risk exposure are set by the R&Co Group Assets and Liabilities Committee and are independently monitored.

Market risks associated with treasury and equity positions are set out below with a description of risk management and the levels of risk.

# Notes to the financial statements

## (forming part of the financial statements)

### Equities

The Company has exposure to equity price risk through holdings of equity investments (excluding pension assets). Each position is approved by senior management and is monitored on an individual basis. The table below shows the Company's equity price risk by location, excluding investments in money market funds which can be redeemed on demand (see note 12).

	UK £'000	Other Europe £'000	Total £'000
<b>Equity price risk by location</b>			
<b>At 31 December 2021</b>			
Equity investments	146,497	47,842	194,339
<b>At 31 December 2020</b>			
Equity investments	129,931	33,387	163,318

The equity exposure to "Other Europe" consists principally of minority investments held in Rothschild & Co SCA.

If the price of these equities were to fall by 5 per cent, then there would be a post-tax charge to the income statement of £546,000 and a post-tax charge to equity of £9,043,000 (2020: £357,000 and £7,725,000 respectively). Similarly, if the price of the remaining equities were to rise by 5 per cent, then there would be a post-tax credit to the income statement of £546,000 and a post-tax credit to equity of £9,043,000 (2020: £357,000 and £7,725,000 respectively).

### Currency risk

The table below summarises net exposure to foreign currency exchange rate risk measured by reference to the foreign currency exposures of monetary assets and liabilities after taking account of positions in derivatives. The net exposure reflects timing differences between the recognition of foreign currency revenues and subsequent hedging transactions.

	Long/(short) 2021 £'000	Long/(short) 2020 £'000
US\$	775	364
Euro	2,099	1,578
Other	973	645

If the value of these currencies fell by 5 per cent against sterling, then there would be a post-tax charge to the income statement of £156,000 (2020: charge of £105,000). There would be no material impact on equity.

If the value of these currencies rose by 5 per cent against sterling, then there would be a post-tax credit to the income statement of £156,000 (2020: credit of £105,000). There would be no material impact on equity.

### Interest rate risk

The following table summarises exposure to interest rate risk by showing the impact on the fair value of interest-bearing assets and liabilities, and of interest rate derivatives, if base interest rates in each currency shown moved up or down by 1 per cent. This table includes all interest rate risk within the businesses, and the structural interest rate exposure that arises from the reinvestment of shareholders' funds.

## Notes to the financial statements

### (forming part of the financial statements)

	Sterling £'000	Euro £'000
<b>At 31 December 2021</b>		
+ 1%	(2,036)	1,623
- 1%	2,036	(1,623)
<b>At 31 December 2020</b>		
+ 1%	(2,389)	891
- 1%	2,389	(891)

IBOR (Interbank Offered Rates) reform has resulted in certain interest rate benchmarks being phased out this year and over the coming years. EUR, GBP and CHF LIBOR were discontinued at the end of 2021 and USD LIBOR is due to be discontinued after 30 June 2023. The Company, via the Group ALCO which has oversight of the IBOR transition for the R&Co Group, continues to evaluate the impact of this on its lending, borrowings and processes as a common approach by the industry evolves. Given the nature of our business, there are not expected to be any significant financial or operational effects resulting from IBOR transition.

#### 2.4 Liquidity risk

Liquidity risk is defined as the risk that an entity cannot meet its cash obligations as they fall due. Liquidity risk arises principally from the mismatch of contractual maturities of assets and liabilities inherent in the business, including contingent liabilities. The Company's policy is to ensure that it has sufficient resources to meet its financial commitments as they are expected to fall due and this is monitored on a daily basis. This is overseen by the NMR Balance Sheet and Treasury Committee which, along with approving the types of liquid assets held by the Company, monitors projected cash positions over the next 18 months.

The tables below analyse the Company's financial assets and liabilities based on contractual maturity, apart from the equity investments in the money market funds which can be called upon for settlement on demand. Loan commitments and guarantees are included at the earliest date they can be drawn down or called upon.

	Demand/ next day £'000	2 days - 3m £'000	3m - 1 yr £'000	> 1 year £'000	No fixed maturity £'000	Total £'000
<b>At 31 December 2021</b>						
Cash	12	-	-	-	-	12
Loans and advances - banks	24,558	200,000	-	-	-	224,558
Derivatives	-	9,953	-	-	-	9,953
Loans and advances - other	-	54,771	39,781	127,781	(538)	221,795
Investment securities	52,883	191,233	-	934	194,339	439,389
Other financial assets	-	101,907	-	-	-	101,907
<b>TOTAL</b>	<b>77,453</b>	<b>557,864</b>	<b>39,781</b>	<b>128,715</b>	<b>193,801</b>	<b>997,614</b>
Due to group companies	47,348	-	-	-	-	47,348
Commitments and guarantees	-	141,310	-	-	-	141,310
Lease liabilities	-	1,262	3,942	167,916	-	173,120
Other financial liabilities	-	32,129	-	-	-	32,129
<b>TOTAL</b>	<b>47,348</b>	<b>174,701</b>	<b>3,942</b>	<b>167,916</b>	<b>-</b>	<b>393,907</b>



## Notes to the financial statements (forming part of the financial statements)

	Demand/ next day £'000	2 days - 3m £'000	3m - 1 yr £'000	> 1 year £'000	No fixed maturity £'000	Total £'000
<b>At 31 December 2020</b>						
Cash	13	-	--	-	-	13
Loans and advances - banks	16,653	155,000	30,000	-	-	201,653
Derivatives	-	5,120	-	-	-	5,120
Loans and advances - other	-	58,775	60,293	158,374	(6,106)	271,336
Investment securities	37,999	22,228	-	1,308	163,318	224,853
Other financial assets	-	97,419	-	-	-	97,419
<b>TOTAL</b>	<b>54,665</b>	<b>338,542</b>	<b>90,293</b>	<b>159,682</b>	<b>157,212</b>	<b>800,394</b>
Due to group companies	48,754	-	-	-	-	48,754
Commitments and guarantees	-	165,320	-	-	-	165,320
Lease liabilities	-	1,449	4,507	166,648	-	172,604
Other financial liabilities	-	22,498	-	-	-	22,498
<b>TOTAL</b>	<b>48,754</b>	<b>189,267</b>	<b>4,507</b>	<b>166,648</b>	<b>-</b>	<b>409,176</b>

### 2.5 Maturity of financial liabilities

The following table shows undiscounted contractual cash flows, including interest, payable by the Company on financial liabilities, analysed by remaining contractual maturity at the balance sheet date. Loan commitments and guarantees are included at the earliest date they can be drawn down or called upon. This table does not reflect the liquidity position of the Company.

	Demand/ next day £'000	2 days - 3m £'000	3m - 1 yr £'000	> 1 year £'000	No fixed maturity £'000	Total £'000
<b>At 31 December 2021</b>						
Due to group companies	47,348	-	-	-	-	47,348
Lease liabilities	-	1,575	4,914	166,631	-	173,120
Other financial liabilities	-	32,129	-	-	-	32,129
<b>TOTAL</b>	<b>47,348</b>	<b>33,704</b>	<b>4,914</b>	<b>166,631</b>	<b>-</b>	<b>252,597</b>
<b>Commitments and guarantees</b>	<b>-</b>	<b>141,310</b>	<b>-</b>	<b>-</b>	<b>-</b>	<b>141,310</b>
<b>At 31 December 2020</b>						
Due to group companies	48,754	-	-	-	-	48,754
Lease liabilities	-	1,449	4,507	166,648	-	172,604
Other financial liabilities	-	22,498	-	-	-	22,498
<b>TOTAL</b>	<b>48,754</b>	<b>23,947</b>	<b>4,507</b>	<b>166,648</b>	<b>-</b>	<b>243,856</b>
<b>Commitments and guarantees</b>	<b>-</b>	<b>165,320</b>	<b>-</b>	<b>-</b>	<b>-</b>	<b>165,320</b>

# Notes to the financial statements

## (forming part of the financial statements)

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### 2.6 Capital management

The Company is designated as an “exempt CAD” firm by the Financial Conduct Authority. The Company’s capital management policy is to ensure that it is strongly capitalised and compliant with regulatory requirements. Furthermore, the Company’s risk management processes are designed to ensure that all risks are identified and are covered by capital or other appropriate matters.

The FCA has introduced a new set of regulatory rules for UK Investment firms with effect from 1<sup>st</sup> January 2022, named the Investment Firms Prudential Regime (‘IFPR’). Under IFPR, NMR meets the balance sheet and revenue thresholds that will make it a Large Non-SNI firm. The new prudential regime includes – inter alia – requirements for maintaining minimum levels of regulatory capital. Management have performed an initial assessment of NMR’s projected regulatory capital (‘Own Funds’) requirements under IFPR.

### 3 Fair value of financial assets and liabilities

Fair value is the price that would be received on selling an asset or paid to transfer a liability in an orderly transaction between market participants. For financial instruments carried at fair value, market prices or rates are used to determine that fair value where an active market exists (such as a recognised exchange), as this is the best evidence of the fair value of a financial instrument. Market prices are not, however, available for certain financial assets and liabilities held or issued by the Company. Where no active market price or rate is available, fair values are estimated using present value or other valuation techniques, using inputs based on market conditions existing at the balance sheet date. The valuation may be derived from quotations received from various sources. Where the market is illiquid, the quotations may not be supported by prices from actual market transactions.

Valuation techniques are generally applied to over the counter derivative transactions and unlisted debt and equity securities. The most frequently applied pricing models and valuation techniques use discounted cashflows. The values derived from modelling discounted cashflows are significantly affected by judgements and assumptions made concerning factors such as the amounts and timing of future cashflows, discount rates and credit quality.

The methods adopted to determine the fair value of each type of financial asset or liability are summarised below:

- **Cash and balances at central banks, loans and advances - banks and due to banks.** The fair values of these instruments are materially the same as their carrying values due to their short-term nature.
- **Loans and advances - other.** The fair values of loans and advances to customers are based on observable market transactions, obtained from market data providers where available. Where observable market transaction data is not available, fair value is estimated using valuation models that incorporate a range of input assumptions. These assumptions include estimates of current market pricing and valuations of collateral held, adjusted by appropriate indices.
- **Due to group companies.** The fair values of these instruments are determined by discounting the future cashflows at current market interest rates for instruments of similar remaining maturities, adjusted for the appropriate credit spread.
- **Other financial assets and liabilities.** Fair value is considered to be the same as carrying value for these assets.
- **Derivatives and debt and equity securities.** These are carried in the balance sheet at fair value, usually determined using quoted market prices or other observable inputs. Debt securities or unlisted equity securities for which no price is available are valued by discounting expected future cashflows at market interest rates adjusted for appropriate credit spreads or using other valuation techniques.

## Notes to the financial statements

### (forming part of the financial statements)

The fair values of financial assets and liabilities have been classified into a three level valuation hierarchy, whereby the valuation level is determined using the following criteria:

**Level 1:** Quoted prices (unadjusted) in active markets for identical assets or liabilities.

**Level 2:** Inputs other than quoted prices included within Level 1 that are observable for the asset or liability, either directly (i.e. as prices) or indirectly (i.e. derived from market data to a significant extent). This category includes instruments that are valued based on quoted prices for similar instruments and for which significant unobservable adjustments or assumptions are required to reflect differences between the instruments.

**Level 3:** Inputs for the asset or liability that are not based primarily on observable market data (unobservable inputs). Typically, this will be used for instruments with uncertain cashflows and the valuation will therefore depend upon the expected cashflows, estimated maturity and the discount factor used.

#### Financial assets and liabilities carried at amortised cost

			Measured using		
	Carrying value £'000	Fair value £'000	Level 1 £'000	Level 2 £'000	Level 3 £'000
At 31 December 2021					
Financial assets					
Loans and advances - banks	224,558	224,558	-	224,558	-
Loans and advances - other	221,795	221,544	-	215,414	6,130
Debt securities	52,883	52,887	52,887	-	-
Other financial assets	101,907	101,907	-	101,907	-
TOTAL	601,143	600,896	52,887	543,425	4,584
Financial liabilities					
Due to group companies	47,348	47,348	-	47,348	-
Other financial liabilities	32,129	32,129	-	32,129	-
TOTAL	79,477	79,477	-	79,477	-
At 31 December 2020					
Financial assets					
Loans and advances - banks	201,653	201,653	-	201,653	-
Loans and advances - other	271,336	265,653	-	263,563	2,090
Debt securities	37,999	38,001	38,001	-	-
Other financial assets	97,419	97,419	-	97,419	-
TOTAL	608,407	602,726	38,001	562,635	2,090
Financial liabilities					
Due to group companies	48,754	48,754	-	48,754	-
Other financial liabilities	22,498	22,498	-	22,498	-
TOTAL	71,252	71,252	-	71,252	-

# Notes to the financial statements

## (forming part of the financial statements)

### Financial assets and liabilities carried at fair value

	Carrying value equal to fair value £'000	Measured using		
		Level 1	Level 2	Level 3
		£'000	£'000	£'000
At 31 December 2021				
Financial assets				
Derivatives	9,953	-	9,953	-
Debt securities	934	-	934	-
Equity securities	385,573	240,451	44	145,078
TOTAL	396,460	240,451	10,931	145,078

	Carrying value equal to fair value £'000	Measured using		
		Level 1	Level 2	Level 3
		£'000	£'000	£'000
At 31 December 2020				
Financial assets				
Derivatives	5,120	-	5,120	-
Debt securities	1,308	-	1,308	-
Equity securities	185,545	55,612	44	129,889
TOTAL	191,973	55,612	6,472	129,889

### Assets measured at fair value based on Level 3

There were no significant transfers between assets valued at Level 1 and at Level 2 in the period. The movements in assets valued using Level 3 valuation are as follows:

	2021	2020
	£'000	£'000
<b>Equity securities</b>		
Opening balance	129,889	85,519
Total gains and (losses):		
- through other comprehensive income	15,189	44,370
<b>CLOSING BALANCE</b>	<b>145,078</b>	<b>129,889</b>

The table below sets out information about significant unobservable inputs used at 31 December 2021 in measuring financial instruments categorised as Level 3 in the fair value hierarchy:

Description	Fair value £'000	Valuation technique	Unobservable input	Fair value measurement sensitivity to unobservable inputs
Equity securities – fair value through OCI	145,078	External valuation based on asset value	Value of underlying property based on market yields	Increase in market yield of 0.1% would give rise to an increase in fair value of £1m

## Notes to the financial statements (forming part of the financial statements)

### 4 Net fee and commission income

	2021 £'000	2020 £'000
<b>Fee and commission income</b>		
Global Advisory fees received	631,671	358,231
Banking and credit related fees and commissions	123	73
<b>TOTAL</b>	<b>631,794</b>	<b>358,304</b>
<b>Fee and commission expense</b>		
Global Advisory fees payable	80,753	44,491
Other fees paid	207	315
<b>TOTAL</b>	<b>80,960</b>	<b>44,806</b>

Global advisory fees payable represent fees paid to other members of the R&Co Group where the Company has worked in collaboration with another group company on a transaction.

### 5 Net interest income

	2021 £'000	2020 £'000
<b>Interest income</b>		
Interest earned on loans and advances	3,016	3,575
Interest earned on investment securities measured at amortised cost	14	262
Interest earned on investment securities measured at fair value through profit and loss	14	2
Interest earned on other financial assets measured at fair value through profit and loss	1,622	1,896
<b>TOTAL</b>	<b>4,666</b>	<b>5,735</b>
<b>Interest expense</b>		
Interest on amounts due to banks and customers	371	583
Interest on lease liabilities	7,148	7,186
<b>TOTAL</b>	<b>7,519</b>	<b>7,769</b>

Included within interest income is £284,000 (2020: £335,000) in respect of interest income accrued on impaired financial assets.

### 6 Dividend income

	2021 £'000	2020 £'000
Dividends from subsidiary undertakings	10,700	29,291
Dividends from joint ventures	150	1,251
Dividends from other group companies	2,159	-
Dividends from investments measured at fair value through profit and loss	5	205
<b>TOTAL</b>	<b>13,014</b>	<b>30,747</b>

## Notes to the financial statements (forming part of the financial statements)

### 7 Other operating (expense) / income

	2021 £'000	2020 £'000
<b>Other operating income</b>		
Rental income	71	71
Equities designated as fair value through profit and loss – net change in fair value	(1,018)	(30)
Foreign exchange gains/(losses)	(1,107)	421
Other	(1,274)	6
<b>TOTAL</b>	<b>(3,328)</b>	<b>468</b>

### 8 Operating expenses

	Note	2021 £'000	2020 £'000
Staff costs	9	367,614	262,586
Administrative expenses		35,701	30,326
<b>Less:</b> recharges to other group companies		(31,986)	(29,923)
<b>TOTAL</b>		<b>371,329</b>	<b>262,989</b>

The auditor's remuneration was as follows:

	2021 £'000	2020 £'000
Audit fees relating to the Company	219	167
Audit fees relating to subsidiary undertakings and other affiliates	84	156
<b>TOTAL</b>	<b>303</b>	<b>323</b>

Remuneration payable to the auditor and its associates for non-audit work was as follows:

	2021 £'000	2020 £'000
Audit-related assurance services	52	48
<b>TOTAL</b>	<b>52</b>	<b>48</b>

# Notes to the financial statements

## (forming part of the financial statements)

### 9 Staff costs

	Note	2021 £'000	2020 £'000
Fixed and variable remuneration		295,383	209,593
Social security costs		42,370	29,882
Staff benefits and other staff costs		17,664	12,066
Pension costs			
- defined benefit plans	23	5,208	4,498
- defined contribution plans	23	6,362	5,686
Post-retirement benefits		627	861
<b>TOTAL STAFF COSTS</b>		<b>367,614</b>	<b>262,586</b>

The number of persons employed as at the period end was as follows:

	2021	2020
Global Advisory	513	478
Support	295	274
<b>TOTAL</b>	<b>808</b>	<b>752</b>

The average number of persons employed was as follows:

	2021	2020
Global Advisory	500	469
Support	285	267
<b>TOTAL</b>	<b>785</b>	<b>736</b>

### Deferred remuneration and share-based payments

As part of its variable pay strategy, the Company operates various incentive schemes for the benefit of employees. These schemes consist of deferred cash bonuses and, for certain key staff, various deferred share-based payment awards.

The cash awards are paid one, two and three years after the year of the award, and the expense is recognised over the two, three and four year periods from the start of the year of the award to the date of payment. These awards are paid on the condition that the recipient is still an employee of the R&Co Group.

A commitment to employees exists in connection with deferred remuneration. Some of this has not yet accrued because it relates to a future service period. The amount of potential future payments that have not yet accrued is £71,713,000 (2020: £40,273,000).

The objective of the deferred share-based payment awards is to link the reward of certain key staff with the performance of the Company. In addition to the requirement to remain employed by the R&Co Group, these awards may also be cancelled under specific circumstances.

The terms of the different share-based payment awards are as follows:

#### Rothschild & Co equity scheme

Rothschild & Co has granted options in Rothschild & Co shares to a number of key staff. Under the equity scheme rules, the equity scheme participants have been required to invest in Rothschild & Co shares and, for each share owned, Rothschild & Co has granted four share options. Shares invested in are subject to a four-year lock-up period and the share options granted are subject to a vesting period before exercise. A



## Notes to the financial statements

### (forming part of the financial statements)

quarter of the share options vest on each of the third, fourth, fifth and sixth anniversaries of the equity scheme and the share options are exercisable on the vesting dates, but not later than the tenth anniversary of the award, at various prices according to when the options were issued.

Movements in the number of share options outstanding are as follows:

	2021		2020	
	Number	Weighted average exercise price €	Number	Weighted average exercise price €
<b>At beginning of period</b>	<b>1,720,000</b>	<b>23.56</b>	<b>1,800,000</b>	<b>23.29</b>
Issued	170,000	40.58	-	-
Forfeited	-	-	-	-
Expired	-	-	-	-
Cancelled	-	-	-	-
Exercised	(310,000)	12.13	(80,000)	17.56
<b>AT END OF PERIOD</b>	<b>1,580,000</b>	<b>27.63</b>	<b>1,720,000</b>	<b>23.56</b>
Exercisable at the end of the period	940,000	18.59	1,000,000	17.46

## Notes to the financial statements (forming part of the financial statements)

Share-options outstanding at the period end were as follows:

Exercise price range €	2021		2020	
	Number of options outstanding	Weighted average contractual life (years)	Number of options outstanding	Weighted average contractual life (years)
17.50	122,500	1.75	177,500	2.75
18.00	172,500	1.75	207,500	2.75
19.00	202,500	1.75	240,000	2.75
20.00	242,500	1.75	295,000	2.75
23.62	10,000	3.95	20,000	4.95
24.12	10,000	3.95	30,000	4.95
25.12	20,000	3.95	30,000	4.95
26.12	20,000	3.95	30,000	4.95
31.56	70,000	6.00	70,000	7.00
32.06	70,000	6.00	70,000	7.00
33.06	70,000	6.00	70,000	7.00
34.06	70,000	6.00	70,000	7.00
26.10	50,000	1.75	77,500	2.75
27.10	50,000	1.75	77,500	2.75
29.10	57,500	1.75	77,500	2.75
31.10	72,500	1.75	77,500	2.75
26.10	25,000	7.75	25,000	8.75
26.60	25,000	7.75	25,000	8.75
27.60	25,000	7.75	25,000	8.75
28.60	25,000	7.75	25,000	8.75
39.45	42,500	9.75	-	-
39.95	42,500	9.75	-	-
40.95	42,500	9.75	-	-
41.95	42,500	9.75	-	-
<b>TOTAL</b>	<b>1,580,000</b>	<b>3.80</b>	<b>1,720,000</b>	<b>4.20</b>

The options were valued by an independent valuer using a Black-Scholes option valuation model. The key inputs into this model were the price of the underlying Rothschild & Co shares, the expected volatility of the share price (for which the historic volatility has been the primary consideration), and the estimated exercise date of the options (which is assumed to be the mid-point between the dates of vesting and expiry). The valuation was based on the assumption that all recipients will remain with the Group.

The fair value of the share-based payments made in the period was £3.0m (2020: £nil). This amount is charged to the income statement over the period of employee service required under the vesting conditions. As the options are equity-settled, there is no liability booked in the balance sheet in respect of these options, and there is no periodic charge or credit in the income statement as the options change in value.

### Rothschild & Co share-based payments

The Company has committed to pay a number of staff deferred awards in the form of Rothschild & Co shares. The shares will be delivered to employees as long as the recipients are still employed by the R & Co

## Notes to the financial statements

### (forming part of the financial statements)

Group at the time of vesting. The value of the shares at the date of award is expensed over the service period, until vesting. The liability is treated as either a cash or equity-settled share-based payment and revalued at each reporting period, with the changes in value recognised in the income statement.

The charge for the period arising from share-based payment schemes was as follows:

	2021 £'000	2020 £'000
Rothschild & Co equity scheme	782	545
Rothschild & Co share-based payments	6,775	3,215
<b>TOTAL</b>	<b>7,557</b>	<b>3,760</b>

## 10 Tax

Tax charged to the income statement:

	2021 £'000	2020 £'000
<b>Current tax:</b>		
- Current year	32,468	5,309
- Prior year adjustments	(700)	(839)
<b>Total current tax</b>	<b>31,768</b>	<b>4,470</b>
<b>Deferred tax:</b>		
- Origination and reversal of timing differences	(4,495)	3,458
- Prior year adjustments	(505)	287
<b>Total deferred tax</b>	<b>(5,000)</b>	<b>3,745</b>
<b>TOTAL TAX CHARGED TO INCOME STATEMENT</b>	<b>26,768</b>	<b>8,215</b>

Tax on items credited to other comprehensive income:

	2021 £'000	2020 £'000
Deferred tax on securities measured at fair value through OCI	(12)	(13)
Current tax on securities measured at fair value through OCI	12	13
Deferred tax on actuarial gains and losses on defined benefit pension schemes	24,038	(18,221)
<b>TOTAL TAX CREDITED TO OTHER COMPREHENSIVE INCOME</b>	<b>24,038</b>	<b>(18,221)</b>

## Notes to the financial statements (forming part of the financial statements)

Tax on items credited to equity:

	2021 £'000	2020 £'000
Current tax on distributions to holders of perpetual instruments	(1,428)	(1,581)
Current tax on IFRS 9 transition	(5)	(5)
Deferred tax on IFRS 9 transition	5	1
Current tax on right of use assets	(259)	(259)
Deferred tax on right of use assets	(1,161)	(295)
Deferred tax on valuation of share options	(2,453)	(108)
Deferred tax on acquisition of a business	-	(8)
	<b>(5,301)</b>	<b>(2,255)</b>

For the purposes of these financial statements, it has been assumed that not all of the interest borne by the Company is tax deductible.

The tax charged on income differs from the theoretical amount that would arise using the standard tax rate as follows:

	2021 £'000	2020 £'000
Profit before tax	179,662	62,003
Tax calculated at the UK corporation tax rate of 19%	34,136	11,781
Adjustment to tax charge in respect of prior years	(1,205)	(552)
Impact on deferred tax of corporation tax rate change	(4,859)	2,244
Non tax deductible expenses	351	565
Group dividends not subject to tax	(2,451)	(5,565)
Irrecoverable dividend withholding tax	567	(926)
Non tax deductible impairment provisions	232	870
Other	(3)	(202)
<b>TOTAL TAX CHARGED TO INCOME STATEMENT</b>	<b>26,768</b>	<b>8,215</b>

Further information about deferred tax is presented in note 22.

# Notes to the financial statements

## (forming part of the financial statements)

### 11 Loans and advances

	2021 £'000	2020 £'000
<b>Loans and advances - banks:</b>		
Included in cash and cash equivalents - group	81,948	70,456
Included in cash and cash equivalents – other	47,596	16,195
Other – group lending	95,014	115,002
<b>TOTAL</b>	<b>224,558</b>	<b>201,653</b>

	2021 £'000	2020 £'000
<b>Loans and advances - other:</b>		
Loans and advances to group companies	212,425	258,391
Loans and advances – other customers	20,220	26,451
Allowance for credit losses - other	(10,850)	(13,506)
<b>TOTAL</b>	<b>221,795</b>	<b>271,336</b>

All loans and advances are measured at amortised cost less allowances for credit losses.

Loans and advances to and amounts due to certain group companies are subject to legally binding netting agreements and are thus reported net. The amount netted at 31 December 2021 was £18,544,000 (2020: £24,151,000).

The movement in the allowance for credit losses on loans and advances to customers is as follows:

	Stage 1 12 month ECL £'000	Stage 2 Lifetime ECL £'000	Stage 3 Lifetime ECL (impaired assets) £'000	Total £'000
<b>At 1 January 2021</b>	<b>47</b>	<b>6,059</b>	<b>7,400</b>	<b>13,506</b>
Charge/(credit) to income statement	(9)	(1,230)	1,009	(230)
Amounts written off	-	-	(2,630)	(2,630)
Recoveries	-	-	221	221
Exchange movements	-	(17)	-	(17)
Reclassification	-	(4,312)	4,312	-
<b>AT 31 DECEMBER 2021</b>	<b>38</b>	<b>500</b>	<b>10,312</b>	<b>10,850</b>
<b>At 1 January 2020</b>	<b>16</b>	<b>5,486</b>	<b>9,453</b>	<b>14,955</b>
Charge/(credit) to income statement	31	654	(976)	(291)
Amounts written off	-	-	(2,153)	(2,153)
Recoveries	-	-	1,058	1,058
Exchange movements	-	(81)	18	(63)
<b>AT 31 DECEMBER 2020</b>	<b>47</b>	<b>6,059</b>	<b>7,400</b>	<b>13,506</b>

# Notes to the financial statements

## (forming part of the financial statements)

### 12 Investment securities

	2021	2020
	£'000	£'000
Debt securities – amortised cost	52,878	37,995
Debt securities - fair value through profit and loss	934	1,308
Accrued interest	5	4
<b>TOTAL DEBT SECURITIES</b>	<b>53,817</b>	<b>39,307</b>
Equity securities - fair value through profit and loss (excluding money market funds)	13,473	8,809
Equity securities – fair value through OCI	180,866	154,509
	<b>194,339</b>	<b>163,318</b>
Equity securities – fair value through profit and loss (money market funds)	191,233	22,228
<b>TOTAL EQUITY SECURITIES</b>	<b>385,572</b>	<b>185,546</b>
<b>TOTAL INVESTMENT SECURITIES</b>	<b>439,389</b>	<b>224,853</b>

Debt and equity securities may be analysed as follows:

	2021	2020
	£'000	£'000
<b>Debt securities</b>		
- Listed	53,817	39,307
<b>Total debt securities</b>	<b>53,817</b>	<b>39,307</b>
<b>Equity securities</b>		
- Listed	49,215	33,383
- Unlisted	336,357	152,163
<b>Total equity securities</b>	<b>385,572</b>	<b>185,546</b>
<b>TOTAL DEBT AND EQUITY SECURITIES</b>	<b>439,389</b>	<b>224,853</b>

Equity securities include shares in Rothschild & Co SCA and Third New Court Limited.

The movement in debt and equity securities is as follows:

	2021	2020
	£'000	£'000
<b>At beginning of year</b>	<b>224,853</b>	<b>281,298</b>
Additions	296,818	282,673
Disposals (sale and redemption)	(108,772)	(387,276)
Gains from changes in fair value	26,490	48,235
Movement in accrued interest	-	(77)
<b>AT END OF YEAR</b>	<b>439,389</b>	<b>224,853</b>

### 13 Derivatives

The Company's use of financial instruments, including derivatives, is set out in note 2. A derivative is a financial instrument, the value of which is derived from the value of another financial instrument, an index or some other variable ("the underlying"). Typically, the underlying is an interest rate, a currency exchange rate or the price of a debt or equity security. Derivative instruments are carried at fair value, shown in the balance sheet as separate totals of positive fair values (assets) and negative fair values (liabilities). Positive fair values represent the cost to the Company of replacing all transactions with a fair value in the Company's

## Notes to the financial statements

### (forming part of the financial statements)

favour if the counterparties default. Negative fair values represent the cost to the Company's counterparties of replacing all their transactions with the Company with a fair value in the counterparties' favour if the Company were to default. Positive and negative fair values on different transactions are only netted if there is a legal right of set-off, the transactions are with the same counterparty and the cashflows will be settled on a net basis. Changes in fair values of derivative instruments are recognised in other income.

During the year, the Company has only entered into forward foreign exchange contracts.

	Notional principal		Positive fair value		Negative fair value	
	2021	2020	2021	2020	2021	2020
	£'000	£'000	£'000	£'000	£'000	£'000
Forward foreign exchange contracts	265,049	378,265	10,144	5,480	(191)	(360)
<b>TOTAL</b>	<b>265,049</b>	<b>378,265</b>	<b>10,144</b>	<b>5,480</b>	<b>(191)</b>	<b>(360)</b>

#### 14 Other assets

	2021	2020
	£'000	£'000
Accounts receivable and prepayments	57,521	46,028
Accrued income	15,073	7,336
Intra-group receivables	41,859	56,493
Stock	22	19
Other	2,462	1,325
<b>TOTAL</b>	<b>116,937</b>	<b>111,201</b>

Accounts receivable are net of allowances of £1,873,000 (2020: £3,135,000).

#### 15 Investments in subsidiary undertakings

	2021	2020
	£'000	£'000
<b>Net book value at beginning of year</b>	<b>5,953</b>	<b>10,531</b>
Impairment provisions	(54)	(4,578)
<b>NET BOOK VALUE AT END OF YEAR</b>	<b>5,899</b>	<b>5,953</b>

The subsidiary companies are held at cost of £45,766,000 less impairment provisions of £39,867,000.

The subsidiary undertakings of the Company as at 31 December 2021 are detailed in note 33.



# Notes to the financial statements

## (forming part of the financial statements)

### 16 Investments in associates and joint ventures

	2021	2020
	£'000	£'000
<b>Cost at beginning of year</b>	3,000	3,000
Disposals	(3,000)	-
<b>COST AT END OF YEAR</b>	-	3,000

During the year, the Rothschild & Co Europe Partnership was dissolved, with a final distribution paid to the Company of £150,000.

### 17 Property, plant and equipment

	Leasehold improvements	Cars, fixtures and fittings	Computer equipment	Total
	£'000	£'000	£'000	£'000
<b>Cost at 1 January 2021</b>	<b>48,622</b>	<b>3,250</b>	<b>11,508</b>	<b>63,380</b>
Additions	672	800	342	1,814
Disposals	(8,431)	-	(682)	(9,113)
<b>At 31 December 2021</b>	<b>40,863</b>	<b>4,050</b>	<b>11,168</b>	<b>56,081</b>
<b>Accumulated depreciation at 1 January 2021</b>	<b>29,223</b>	<b>2,725</b>	<b>9,468</b>	<b>41,416</b>
Depreciation charge	2,529	317	925	3,771
Disposals	(3,630)	-	(447)	(4,077)
<b>At 31 December 2021</b>	<b>28,122</b>	<b>3,042</b>	<b>9,946</b>	<b>41,110</b>
<b>NET BOOK VALUE AT 31 DECEMBER 2021</b>	<b>12,741</b>	<b>1,008</b>	<b>1,222</b>	<b>14,971</b>
<b>Cost at 1 January 2020</b>	<b>48,602</b>	<b>3,037</b>	<b>10,518</b>	<b>62,157</b>
Additions	20	224	990	1,234
Disposals	-	(11)	-	(11)
<b>At 31 December 2020</b>	<b>48,622</b>	<b>3,250</b>	<b>11,508</b>	<b>63,380</b>
<b>Accumulated depreciation at 1 January 2020</b>	<b>26,423</b>	<b>2,377</b>	<b>8,591</b>	<b>37,391</b>
Depreciation charge	2,800	359	877	4,036
Disposals	-	(11)	-	(11)
<b>At 31 December 2020</b>	<b>29,223</b>	<b>2,725</b>	<b>9,468</b>	<b>41,416</b>
<b>NET BOOK VALUE AT 31 DECEMBER 2020</b>	<b>19,399</b>	<b>525</b>	<b>2,040</b>	<b>21,964</b>

## Notes to the financial statements (forming part of the financial statements)

### 18 Right of use assets

	2021 £'000	2020 £'000
<b>Balance at beginning of year</b>	<b>137,763</b>	<b>147,010</b>
Depreciation charge	(3,081)	(9,364)
Additions	-	1,761
Disposals	(88)	(1,763)
Revaluations	6,470	119
<b>RIGHT OF USE ASSETS AT END OF YEAR</b>	<b>141,064</b>	<b>137,763</b>

### 19 Lease liabilities

	2021 £'000	2020 £'000
<b>Balance at beginning of year</b>	<b>172,604</b>	<b>178,155</b>
Additions	-	1,761
Disposals	-	(1,732)
Revaluations	6,492	30
Rental payments	(13,124)	(12,796)
Interest expense	7,148	7,186
<b>LEASE LIABILITIES AT END OF YEAR</b>	<b>173,120</b>	<b>172,604</b>

### 20 Goodwill

	2021 £'000	2020 £'000
At beginning of year	4,093	4,093
<b>At end of year</b>	<b>4,093</b>	<b>4,093</b>

### 21 Other liabilities

	2021 £'000	2020 £'000
Accounts payable	4,876	1,828
Intra-group payables	27,546	21,052
Other liabilities	6,597	5,672
<b>TOTAL</b>	<b>39,019</b>	<b>28,552</b>

# Notes to the financial statements

## (forming part of the financial statements)

### 22 Deferred income taxes

Deferred taxes are calculated on all temporary differences under the liability method using tax rates that have been substantively enacted at the balance sheet date and that are expected to apply when the temporary difference is realised. The current UK corporation tax rate is 19 per cent although an increase in the rate to 25 per cent from April 2023 was substantively enacted at the balance sheet date and is reflected in the carrying value of deferred tax. The movement on the deferred tax account is as follows:

	2021	2020
	£'000	£'000
<b>At beginning of year</b>	<b>37,098</b>	<b>22,201</b>
<b>Recognised in income</b>		
Income statement charge	4,980	(3,745)
<b>Recognised in equity</b>		
Defined benefit pension arrangements	(24,038)	18,221
Debt and equity securities		
- fair value measurement	12	13
Valuation of share options	2,474	108
Acquisition of business	-	8
IFRS 9 & 16 transition	1,156	292
<b>AT END OF YEAR</b>	<b>21,682</b>	<b>37,098</b>

Deferred tax assets less liabilities are attributable to the following items:

	2021	2020
	£'000	£'000
Accelerated tax depreciation	2,098	1,200
Deferred profit share arrangements	31,689	19,557
Pension and other post-retirement benefits	(18,234)	11,400
Debt and equity securities	(152)	(164)
Right of use asset	6,232	5,071
Other temporary differences	49	34
<b>TOTAL</b>	<b>21,682</b>	<b>37,098</b>

The deferred tax charge in the income statement comprises the following temporary differences:

	2021	2020
	£'000	£'000
Accelerated tax depreciation	898	(351)
Deferred profit share arrangements	9,678	3,544
Pensions and other post-retirement benefits	(5,596)	(6,842)
Tax losses	-	(96)
<b>TOTAL</b>	<b>4,980</b>	<b>(3,745)</b>

# Notes to the financial statements

## (forming part of the financial statements)

### 23 Defined benefit pension plans and other post-retirement benefits

The Company operates a pension scheme, the NMR Pension Fund ("the UK Fund"), for the benefit of employees of the Company as well as certain other R&Co Group companies in the United Kingdom. The Fund comprises a defined benefit section, which closed to new entrants in April 2003, and a defined contribution section established with effect from April 2003.

The R&Co Group also operates a separate pension arrangement, The NMR Overseas Pension Fund ("the Overseas Fund" – which together with the UK Fund are referred to below as "the Funds") that shares risks between entities within the group. The Overseas Fund comprises a defined benefit section and defined contribution section, both of which were closed to accrual in April 2017. The R&Co Group policy for allocating to individual entities in the Overseas Fund is based on the share of liabilities relating to employees/former employees of each participating group company.

The Company also has £963,000 (2020: £1,311,000) of unfunded obligations in respect of pensions and other post-retirement benefits.

Amounts recognised in respect of the various post-retirement schemes at the balance sheet date were as follows (N.B. For the Overseas Fund, all amounts shown relate to the share of obligations and assets allocated to the Company):

	UK Fund £'000	Overseas Fund £'000	Unfunded obligations £'000	Total £'000
<b>At 31 December 2021</b>				
Present value of obligations	(966,193)	(33,446)	(963)	(1,000,602)
Fair value of plan assets	1,035,060	39,078	-	1,074,138
<b>Net defined benefit asset/(liability)</b>	<b>68,867</b>	<b>5,632</b>	<b>(963)</b>	<b>73,536</b>

	UK Fund £'000	Overseas Fund £'000	Unfunded obligations £'000	Total £'000
<b>At 31 December 2020</b>				
Present value of obligations	(1,026,947)	(35,161)	(1,311)	(1,063,419)
Fair value of plan assets	964,080	39,337	-	1,003,417
<b>Net defined benefit asset/(liability)</b>	<b>(62,867)</b>	<b>4,176</b>	<b>(1,311)</b>	<b>(60,002)</b>

For the Funds, benefits are based on actual service and final pensionable salary. The weighted average duration of the expected benefit payments from the UK Fund is 19 years and 18 years for the Overseas Fund. The Funds are approved by HMRC for tax purposes (the UK Fund is a Registered Scheme and the Overseas Fund is a Section 615 Scheme) and are operated separately from the Company and managed by independent trustees. The trustees are responsible for payment of the benefits and management of the Funds' assets. The Funds are subject to UK funding regulations, which require the Company and trustees to agree a funding strategy and contribution schedule for the Funds.

As with most defined benefit schemes, the Funds expose the Company to a number of risks including longevity, inflation, interest rate and investment performance. These risks are mitigated by an investment strategy which aims to minimise the long-term costs. This is achieved by investing in a diversified selection of asset classes, which aims to reduce the volatility of returns and also achieves a level of matching with the underlying liabilities. Overall, the objective for the Funds is to select assets which will generate income and capital growth to meet, together with new contributions (as necessary), the cost of current and, in the case of the UK Fund, future benefits payable by the Funds.

## Notes to the financial statements

### (forming part of the financial statements)

The matching assets that the Funds invest in include corporate bonds, government securities and a specific liability driven investment ("LDI") mandate. Overall, the matching portfolio for the UK Fund targets a 90% hedge of the UK Fund's interest rate and inflation exposure. In each case the hedging is relative to the UK Fund's agreed long-term funding measure. The LDI manager invests in a combination of bonds and swaps, depending on the relative attractiveness of each instrument.

The Overseas Fund has a higher level of matching, targeting 100% for inflation and interest rate, recognising the funding position of this scheme. Again, this is set relative to the long-term funding measure.

The latest formal actuarial valuations of the Funds were carried out as at 31 March 2019 and have been updated for IAS 19 (Revised) purposes to 31 December 2021 by qualified independent actuaries. As required by IAS 19 (Revised), the values of the defined benefit obligation and current service cost have been measured using the projected unit credit method. The net charge to the income statement comprises current and past service costs, the net interest charge on the net defined benefit liability and administration expenses relating to the management of the pension funds. Remeasurement gains and losses are recognised in full, in the period in which they occur, outside the income statement and presented in other comprehensive income.

The principal actuarial assumptions used in respect of all post-retirement schemes as at the balance sheet date were as follows:

	2021	2020	2019
Discount rate	UK 2.0% Overseas 1.9%	1.40%	2.20%
Retail price inflation	3.30%	2.80%	2.90%
Consumer price inflation	2.40%	2.00%	2.00%
Expected rate of uncapped salary increases	2.00%	2.00%	2.00%
Expected rate of increase in pensions in payments:			
Capped at 5.0% per annum	3.10%	2.80%	2.80%
Capped at 2.5% per annum	2.10%	2.00%	2.00%
Life expectancy of a pensioner aged 60:			
Male	29.1	29.0	29.0
Female	30.6	30.4	30.3
Life expectancy of a future pensioner aged 60 in 20 years' time			
Male	30.4	30.4	30.3
Female	31.9	31.8	31.7

The CPI inflation assumption is set by assuming it is a fixed amount lower than RPI. Following the Government announcement on 25 November 2020 regarding the future of the Retail Prices Index, the CPI assumption for 31 December 2020 has been set using a different fixed amount before and after 2030. The gap between RPI and CPI is assumed to be 1.1% pa up to 2030 and 0.1% pa thereafter. The figure of 2.4% pa shown in the table is a weighted average.

The mortality assumption used at 31 December 2021 makes no explicit allowance for the impact of COVID-19, in particular the most recent CMI table, CMI 2020, has been used but with a zero weight for 2020 data. The Company will be reviewing the position over the coming year as more data and evidence of the direct and indirect impact of COVID-19 on mortality becomes available.

The defined benefit plan net liability calculation is sensitive to the actuarial assumptions used above. Those that have the most significant impact on the measurement of the liability are as follows, along with an illustration of the sensitivity of the net liability of the UK Fund to those assumptions:

## Notes to the financial statements

### (forming part of the financial statements)

	2021 £'000	2020 £'000
0.5% increase in discount rate	(83,900)	(93,300)
0.5% increase in price inflation	61,400	77,800
1 year increase in life expectancy	34,400	45,600

The sensitivities shown above reflect only the change in the assessed defined obligation for the UK Fund. In practice, any movement leading to a change in the discount rate or price inflation is likely to be partially offset by a change in asset values, and the corresponding overall impact on the net liability is therefore likely to be lower than the amounts above.

The movement in the net defined benefit obligation is as follows:

	Plan assets £'000	Defined benefit obligations £'000	Net defined benefit liability £'000
<b>At 1 January 2021</b>	<b>1,003,417</b>	<b>(1,063,419)</b>	<b>(60,002)</b>
Current service cost (net of contributions paid by other plan participants)	-	(3,066)	(3,066)
Current service cost relating to other plan participants	-	(1,115)	(1,115)
Interest income/(cost)	13,928	(14,634)	(706)
Re-measurements due to:			
- actual return less interest on plan assets	79,541	-	79,541
- changes in financial assumptions	-	57,408	57,408
- changes in demographic assumptions	-	(2,931)	(2,931)
- experience gains/(losses)	-	(7,503)	(7,503)
-Benefits paid	(34,658)	34,658	-
Contributions by the Group	12,231	-	12,231
Contributions by other plan participants	1,115	-	1,115
Administration expenses	(1,436)	-	(1,436)
<b>AT 31 DECEMBER 2021</b>	<b>1,074,138</b>	<b>(1,000,602)</b>	<b>73,536</b>

## Notes to the financial statements (forming part of the financial statements)

	Plan assets £'000	Defined benefit obligations £'000	Net defined benefit liability £'000
<b>At 1 January 2020</b>	<b>941,092</b>	<b>(940,865)</b>	<b>227</b>
Current service cost (net of contributions paid by other plan participants)	-	(2,686)	(2,686)
Current service cost relating to other plan participants	-	(1,150)	(1,150)
Past service costs	-	(600)	(600)
Interest income/(cost)	20,407	(20,193)	214
Re-measurements due to:			
- actual return less interest on plan assets	59,819	-	59,819
- changes in financial assumptions	-	(139,508)	(139,508)
- changes in demographic assumptions	-	(3,198)	(3,198)
- experience gains/(losses)	-	6,860	6,860
Benefits paid	(37,921)	37,921	-
Contributions by the Group	20,296	-	20,296
Contributions by other plan participants	1,150	-	1,150
Administration expenses	(1,426)	-	(1,426)
<b>AT 31 DECEMBER 2020</b>	<b>1,003,417</b>	<b>(1,063,419)</b>	<b>(60,002)</b>

At 31 December 2021, the fair value of plan assets comprised:

	UK Fund 2021 £'000	Overseas Fund 2021 £'000	Total 2021 £'000
Equities	168,349	2,377	170,726
Structured Credit	53,095	1,425	54,520
Property / Infrastructure	49,054	-	49,054
Reinsurance	57,678	1,756	59,434
Emerging Market debt	23,352	-	23,352
Illiquid credit	128,949	-	128,949
Traditional credit	127,529	10,477	138,006
Gilts & LDI	261,366	14,287	275,653
Money market / cash	61,356	8,735	70,091
Private equity and hedge funds	104,332	21	104,353
<b>TOTAL</b>	<b>1,035,060</b>	<b>39,078</b>	<b>1,074,138</b>

The equities, Gilts & LDI, emerging market debt, and cash holdings are principally comprised of assets that are quoted in active markets.

The asset values are based on the position as at 31 December 2021, where available. In cases where the value was not readily available at this date then the most recent audited value has been used, updated to reflect known cashflow movements.



## Notes to the financial statements (forming part of the financial statements)

At 31 December 2020, the fair value of plan assets comprised:

	UK Fund 2020 £'000	Overseas Fund 2020 £'000	Total 2020 £'000
Equities	209,925	845	210,770
Structured Credit	53,947	2,438	56,385
Property / Infrastructure	43,172	1,318	44,490
Reinsurance	35,684	1,732	37,416
Emerging Market debt	66,206	1,032	67,238
Illiquid credit	69,413	-	69,413
Traditional credit	114,697	15,176	129,873
Gilts & LDI	263,242	15,302	278,544
Money market / cash	27,857	1,466	29,323
Private equity and hedge funds	79,937	28	79,965
<b>TOTAL</b>	<b>964,080</b>	<b>39,337</b>	<b>1,003,417</b>

Equities includes £nil (2020: £nil) of shares in companies that are related parties of the Company.

As at 31 December 2021 there was a significant holding in cash for both the UK and Overseas Fund. For the Overseas Fund, in order to further invest in long dated high quality UK corporate bonds, the Trustee agreed to switch all of its corporate credit holdings outside of those already managed by AMX/AXA into the AMX AXA Long Term Credit Fund. For the UK Fund, just before the year-end the Trustee disinvested about £50m from the fund's equity holding. As at 31 December 2021, the proceeds from both were being held within the Trustee bank accounts and were subsequently invested in the credit fund (in respect of the Overseas Fund) and gilts held with Insight (in respect of the UK Fund) in early January.

Amounts recognised in the income statement are as follows:

	Note	2021 £'000	2020 £'000
Employers' part of current service cost		3,066	2,686
Past service costs		-	600
Net interest cost		706	(214)
Administration expenses		1,436	1,426
<b>TOTAL (INCLUDED IN STAFF COSTS)</b>	<b>9</b>	<b>5,208</b>	<b>4,498</b>

On 26 October 2018, the High Court handed down a judgment concluding that the Lloyds Bank defined benefit schemes should remove the effect on pension benefits of inequalities between men and women in relation to guaranteed minimum pension (GMP), and concluded on certain methods that were appropriate to do this. In line with UK practice for companies sponsoring schemes with GMP liabilities relating to member service between May 1990 and April 1997, the Company assumed that this ruling will apply more widely. The estimated impact on liabilities at the date of the judgment was an increase of £5m which was recognised in the income statement in 2018 as a past service cost.

On 20 November 2020, the High Court handed down a further judgment, stating that pension schemes should pay uplifts in respect of members who had transferred benefits out in the past (back to 17 May 1990),

## Notes to the financial statements

### (forming part of the financial statements)

where those benefits were not equalised in line with the 2018 judgment. The estimated impact on liabilities at the date of the judgement is an increase of £0.6m which has been recognised in the income statement as a past service cost.

Amounts recognised in the statement of comprehensive income:

	2021 £'000	2020 £'000
Actuarial gains/(losses) recognised in the period	126,515	(76,027)
Cumulative actuarial losses recognised in the statement of comprehensive income	(138,294)	(264,809)

Following the March 2019 triennial actuarial valuation of the UK Fund, the Company agreed a contribution plan with the trustees to reduce the resulting deficit in accordance with pensions regulation. The aim is to eliminate the funding deficit by March 2023 with annual contributions of £15.0m with contributions payable from 31 March 2021 being subject to a review on the basis of the funding position of the UK Fund. The funding position has improved more quickly than expected and as such deficit repair contributions ceased to be paid from 1 July 2021, with the position currently being reviewed quarterly. In addition, participating employers in the fund have agreed to pay 55.2% of in-service member's pensionable salaries each year in respect of future accrual of benefits. The contributions payable to the fund are subject to review at the next actuarial valuation, due 31 March 2022.

The Overseas Fund is in surplus on the agreed funding assumptions. Following its March 2019 triennial actuarial valuation, the Company agreed with the trustees that no contributions need to be made other than to cover the non-investment manager expenses of the Overseas Fund.

It is estimated that total contributions of £13.3 million will be paid to the defined benefit pension schemes in the year ending 31 December 2021, of which it is estimated that the Company will pay £12.2 million.

The Company has assessed that no further liability arises under IFRIC 14 IAS 19 - The Limit on a Defined Benefit Asset, Minimum Funding Requirements and their Interaction. This conclusion was reached because the trustees of the Funds do not have a unilateral power to wind up the Funds and the Funds' rules allow the Company an unconditional right to a refund assuming the gradual settlement of plan liabilities over time until all members have left the Funds.

#### Defined contribution schemes

	Note	2021 £'000	2020 £'000
Contributions paid	9	6,362	5,686

These amounts represent contributions to the defined contribution section of the UK Fund and other defined contribution pension arrangements.

# Notes to the financial statements

## (forming part of the financial statements)

### 24 Contingent liabilities and commitments

	2021 £'000	2020 £'000
<b>Guarantees</b>		
Guarantees and irrevocable letters of credit	126,066	136,095
<b>Commitments</b>		
Undrawn formal standby facilities, credit lines and other commitments to lend	14,244	29,225

From time to time the Company is involved in judicial proceedings or receives claims arising from the conduct of its business. Based upon available information and, where appropriate, legal advice, provisions are made where it is probable that an outflow of resources will be required, and the amount can be reasonably estimated.

### 25 Operating lease receivables

Minimum commitments receivable for non-cancellable leases of premises and equipment are as follows:

	2021 £'000	2020 £'000
Up to 1 year	71	71
Between 1 and 5 years	71	142
<b>TOTAL</b>	<b>142</b>	<b>213</b>

### 26 Distributions

	2021 £'000	2020 £'000
<b>Other equity Interests</b>		
Perpetual Floating Rate Subordinated Loan (US\$100 million)	461	1,224
Perpetual Fixed Rate Subordinated Loan (£75 million)	6,743	6,780
Perpetual Floating Rate Subordinated Loan (€150 million)	356	319
	<b>7,560</b>	<b>8,323</b>
Tax credit thereon	(1,428)	(1,581)
	<b>6,132</b>	<b>6,742</b>
<b>Ordinary shares</b>		
Dividends paid	52,000	80,000
<b>TOTAL</b>	<b>58,132</b>	<b>86,742</b>

The dividends per ordinary share were £0.90 (2020: £1.39).

## Notes to the financial statements

### (forming part of the financial statements)

#### 27 Cash and cash equivalents

For the purposes of the cash flow statement, cash and cash equivalents comprise the following balances with an original maturity of less than three months or are readily convertible into cash.

	2021	2020
	£'000	£'000
Cash	12	13
Loans and advances - banks	129,544	86,651
Equity securities – money market funds	191,233	22,228
<b>TOTAL</b>	<b>320,789</b>	<b>108,892</b>

#### 28 Transactions with related parties

Key management personnel are the directors of the Company and of parent companies.

	2021	2020
	£'000	£'000
<b>Key management personnel compensation:</b>		
Short-term employee benefits	9,518	9,415
Post-retirement benefits	141	3
Other deferred benefits	7,565	4,475

Amounts receivable from related parties of the Company are as follows:

	2021		2020	
	Loans and advances	Other assets	Loans and advances	Other assets
	£'000	£'000	£'000	£'000
Amounts due from parent companies	129,144	-	162,619	168
Amounts due from subsidiary undertakings	1,099	9,277	1,806	10,124
Amounts due from associates and joint ventures	-	-	-	746
Amounts due from other related parties	259,147	32,582	279,419	45,454

Amounts receivable include loans to related parties and amounts recoverable from related parties in respect of expenses incurred on their behalf and services provided. Loans are made in the ordinary course of business and on substantially the same terms as comparable transactions with third parties.

## Notes to the financial statements

### (forming part of the financial statements)

Amounts payable to related parties of the Company are as follows:

	2021			2020		
	Due to banks and customers £'000	Perpetual instruments £'000	Other liabilities £'000	Due to banks and customers £'000	Perpetual instruments £'000	Other liabilities £'000
Amounts due to subsidiary undertakings						
- subordinated	-	51,725	-	-	51,725	-
- other	1,595	-	6,949	5,068	-	7,086
Amounts due to associates and joint ventures	-	-	-	-	-	4,817
Amounts due to other related parties						
- subordinated	-	72,610	-	-	72,610	-
- other	45,753	-	28,476	43,686	-	12,348

Amounts payable include intra group borrowings and bank account balances held in the ordinary course of business.

Guarantees made on behalf of and received from related parties of the Company are as follows:

	2021 £'000	2020 £'000
Guarantees made on behalf of subsidiary undertakings	126,066	135,095
Guarantees made on behalf of other related parties	-	1,000

The above guarantee of £126,066,000 (2020: £135,095,000) is of perpetual floating rate subordinated notes issued by Rothschild & Co Continuation Finance PLC. The issue proceeds have been placed on deposit with the Company on terms similar to those of the notes issued.

The Company has received guarantees from a fellow subsidiary of Rothschild & Co Concordia SAS in respect of certain customer loans.

Commitments provided to related parties of the Company are as follows:

	2021 £'000	2020 £'000
Undrawn credit commitments	14,085	29,041

The Company has entered into a lease agreement with a fellow subsidiary of Rothschild & Co Concordia SAS for the rental of office space. The lease agreement expires in 2040 and is on normal commercial terms.

## Notes to the financial statements (forming part of the financial statements)

Amounts recognised in the income statement of the Company in respect of related party transactions are as follows:

	Parent companies £'000	Subsidiary undertakings £'000	Associates and joint ventures £'000	Other related parties £'000	Total £'000
<b>Year to 31 December 2021</b>					
Interest income	1,636	-	-	2,659	4,295
Interest expense	(200)	-	-	(7,040)	(7,240)
Fees and commissions income	118	22,929	301	49,755	73,103
Fees and commissions expense	-	(29,808)	-	(45,364)	(75,172)
Dividend income	-	10,700	150	2,159	13,009
Depreciation on right of use asset	-	-	-	(1,896)	(1,896)
Recoverable expenses	8,135	2,617	-	23,808	34,560
<b>Year to 31 December 2020</b>					
Interest income	2,098	-	-	2,824	4,922
Interest expense	(286)	-	-	(7,090)	(7,376)
Fees and commissions income	63	13,856	-	25,835	39,754
Fees and commissions expense	-	(16,889)	(6,203)	(19,759)	(42,851)
Dividend income	-	29,291	1,251	-	30,542
Depreciation on right of use asset	-	-	-	(8,354)	(8,354)
Recoverable expenses	9,024	2,274	-	21,269	32,567

Fees and commissions receivable/payable relate to transactions where the Company has worked in collaboration with other group companies.

### 29 Remuneration of Directors

	2021 £'000	2020 £'000
Directors' emoluments	2,956	3,293
Amounts receivable under deferred bonus schemes	889	392
	<b>3,845</b>	<b>3,685</b>
Pension contributions to money purchase schemes	1	1
	<b>3,846</b>	<b>3,686</b>

The emoluments of the highest paid director were £1,205,000 (2020: £1,000,000).

	2021	2020
<b>Retirement benefits are accruing to the following number of directors under</b>		
Money purchase schemes	1	2

## Notes to the financial statements (forming part of the financial statements)

### 30 Share capital

	2021	2020
Allotted, called up and fully paid ordinary shares of £1 each	57,654,551	57,654,551

### 31 Perpetual instruments

	2021 £'000	2020 £'000
Perpetual fixed rate subordinated notes 9% (£75 million)	48,750	48,750
Perpetual floating rate subordinated notes (€150 million)	51,725	51,725
Perpetual floating rate subordinated notes (US\$100 million)	23,860	23,860
<b>TOTAL</b>	<b>124,335</b>	<b>124,335</b>

### 32 Parent undertaking and ultimate holding company

The largest group in which the results of the Company are consolidated is that headed by Rothschild & Co Concordia SAS, incorporated in France, and whose registered office is at 23bis, Avenue de Messine, 75008 Paris. The smallest group in which they are consolidated is that headed by Rothschild & Co SCA, a French public limited partnership whose registered office is also at 23bis, Avenue de Messine, 75008 Paris. The accounts are available on the Rothschild & Co website at [www.rothschildandco.com](http://www.rothschildandco.com).

The Company's immediate parent company is Rothschild & Co Continuation Limited, a private company limited by shares and incorporated in England and Wales whose registered office is at New Court, St Swithin's Lane, London, EC4N 8AL.

# Notes to the financial statements

## (forming part of the financial statements)

### 33 Subsidiary undertakings

The subsidiary undertakings of the Company as at 31 December 2021 are detailed below. All subsidiary undertakings are registered in England and Wales except where otherwise indicated.

	Percentage ownership %
<b>The following companies are incorporated in England and Wales and have their registered offices at New Court, St Swithin's Lane, London EC4N 8AL:</b>	
Five Arrows Finance Limited	100
Five Arrows Leasing Holdings Limited	100
Lanebridge Holdings Limited	100
Lanebridge Investment Management Limited	100
Marplace (Number 480) Limited	100
O.C. Investments Limited	100
RJVTMCO UK Limited	99
Rothschild & Co Australia Holdings Limited	100
Rothschild & Co Nominees Limited	50
Rothschild & Co Reserve Limited	100
Rothschild & Co Continuation Finance PLC	100
Shield Trust Limited	100
Shield MBCA Limited	100
<b>The following companies are incorporated overseas:</b>	
Rothschild & Co Australia Limited ( <i>incorporated in Australia with registered office at Level 34, 88 Phillip Street, Sydney, NSW 2000</i> )	100
Elsinore Part. e Serv. Ltda. ( <i>incorporated in Brazil with registered office at Av. Brigadeiro Faria Lima 2055/180. Andar, Jardim Paulistano - São Paulo, SP - 01451-000</i> )	100
Arena Plaza Jersey GP Limited (in liquidation) ( <i>incorporated in Jersey, C.I. with registered office at Whiteley Chambers, Don Street, St. Helier JE4 9WG</i> )	100



## Notes to the financial statements

### (forming part of the financial statements)

	Percentage ownership	
	%	%
<i>Rothschild &amp; Co Europe B.V. (incorporated in The Netherlands with registered office at Ankersmidplein 2, 1506 CK Zaandam), which owns the following subsidiaries:</i>		50.01
<i>Rothschild &amp; Co Deutschland GmbH (incorporated in Germany with registered office at Börsenstrasse 2-4, 60313 Frankfurt)</i>	100	
<i>Rothschild &amp; Co Italia S.p.A. (incorporated in Italy with registered office at Via Santa Radegonda 8, 20123 - Milan)</i>	90.45	
<i>RothschildCo España S.A. (incorporated in Spain with registered office at Paseo de la Castellana 35, 3 planta, 28046 Madrid)</i>	98	
<i>Rothschild &amp; Co Portugal Lda (incorporated in Portugal with registered office at Calçada Marquês de Abrantes, 40 - 1 Esq., 1200 - 719 Lisboa)</i>	99.66	
<i>Rothschild and Co Kurumsal Finansman Hizmetleri Limited Sirketi (incorporated in Turkey with registered office at Akmerkez Rezidans Apart Otel No. 14D2, Akmerkez IS Mekezi Yani, Nispetiye Caddesi, 34340 Etiler, Istanbul)</i>	99	
<i>Rothschild &amp; Co Polska Sp. z o.o. (incorporated in Poland with registered office at Emilii Plater 53, 00-113 Warsaw)</i>	100	
<i>Rothschild &amp; Co CIS B.V. (incorporated in The Netherlands with registered office at Ankersmidplein 2, 1506 CK Zaandam)</i>	100	
<i>Rothschild &amp; Co Middle East Limited (incorporated in Dubai with registered office at Office 203, Level 2, Burj Daman, DIFC, PO Box 506570, Dubai)</i>	100	
<i>Rothschild &amp; Co Doha LLC (incorporated in Qatar with registered office at PO Box 31316, Al Fardan Office Tower, West Bay 8th - 9th Floor, Doha)</i>	100	
<i>Rothschild &amp; Co Israel B.V. (incorporated in The Netherlands with registered office at Ankersmidplein 2, 1506 CK Zaandam)</i>	100	
<i>Rothschild &amp; Co Nordic AB (incorporated in Sweden with registered office at Hovslagargatan, 111 48 Stockholm)</i>	100	