

## Note 34 - Fees to Statutory Auditors

In thousands of euro	Cailliau Dedouit et Associés				KPMG Audit			
	31/03/2015		31/03/2014		31/03/2015		31/03/2014	
		%		%		%		%
<b>Audit</b>								
<b>Fees related to statutory audit, certification, examination of</b>								
Paris Orléans (parent company)	170	48%	167	45%	170	5%	167	5%
Subsidiaries fully consolidated	176	49%	180	49%	2,812	82%	2,477	74%
<b>Sub-total</b>	<b>346</b>	<b>97%</b>	<b>347</b>	<b>94%</b>	<b>2,982</b>	<b>87%</b>	<b>2,644</b>	<b>79%</b>
<b>Fees related to audit services and related assignments</b>								
Paris Orléans (parent company)	-	-	-	-	18	1%	16	0%
Subsidiaries fully consolidated	11	3%	21	6%	33	1%	14	0%
<b>Sub-total</b>	<b>11</b>	<b>3%</b>	<b>21</b>	<b>6%</b>	<b>51</b>	<b>1%</b>	<b>30</b>	<b>1%</b>
<b>Other benefits from the network of consolidated subsidiaries</b>								
Law, tax, social	-	-	-	-	352	10%	385	12%
Other	-	-	-	-	54	2%	276	8%
<b>Sub-total</b>	<b>-</b>	<b>-</b>	<b>-</b>	<b>-</b>	<b>406</b>	<b>12%</b>	<b>661</b>	<b>20%</b>
<b>TOTAL</b>	<b>357</b>	<b>100%</b>	<b>368</b>	<b>100%</b>	<b>3,439</b>	<b>100%</b>	<b>3,335</b>	<b>100%</b>

## Note 35 - Segmental information

The table below presents a segmental analysis by business line, prepared from non-IFRS data, and its reconciliation with IFRS data. The "IFRS reconciliation" column includes items that mainly relate to the treatment of profit share paid to French partners as non-controlling interests; accounting for deferred bonuses over the period that they are earned; the application of IAS 19(R) for defined benefit pension schemes; and reallocation of impairments.

### Segmental information split by business

In thousands of euro	Global Financial Advisory	Asset Management <sup>(1)</sup>	Other <sup>(2)</sup>	Total before IFRS reconciliation	IFRS reconciliation	31/03/2015
<b>Net banking income</b>	<b>879,639</b>	<b>481,619</b>	<b>63,514</b>	<b>1,424,772</b>	<b>(21,573)</b>	<b>1,403,199</b>
Operating expenses	(740,741)	(348,215)	(99,225)	(1,188,181)	75,363	(1,112,818)
Impairments	(38)	502	(14,961)	(14,497)	(7,861)	(22,358)
<b>Operating income</b>	<b>138,860</b>	<b>133,906</b>	<b>(50,672)</b>	<b>222,094</b>	<b>45,929</b>	<b>268,023</b>
Share of profits of associated entities						3,598
Net income/(expense) from other assets						45,072
<b>PROFIT BEFORE TAX</b>						<b>316,693</b>

(1) Asset Management comprises Wealth & Asset Management and Merchant Banking businesses

(2) Other comprises Central cost, Legacy businesses, including Banking & Asset Finance, and Other

In thousands of euro	Global Financial Advisory	Asset Management <sup>(1)</sup>	Other <sup>(2)</sup>	Total before IFRS reconciliation	IFRS reconciliation	31/03/2014
<b>Net banking income</b>	<b>688,668</b>	<b>380,631</b>	<b>60,987</b>	<b>1,130,286</b>	<b>(22,617)</b>	<b>1,107,669</b>
Operating expenses	(617,046)	(329,287)	(81,663)	(1,027,996)	42,436	(985,560)
Impairments	(331)	(69)	(4,727)	(5,127)	11,892	6,765
<b>Operating income</b>	<b>71,291</b>	<b>51,275</b>	<b>(25,403)</b>	<b>97,163</b>	<b>31,711</b>	<b>128,874</b>
Share of profits of associated entities						1,968
Net income/(expense) from other assets						(24,165)
<b>Profit before tax</b>						<b>106,677</b>

(1) Asset Management comprises Wealth & Asset Management and Merchant Banking businesses

(2) Other comprises Central cost, Legacy businesses, including Banking & Asset Finance, and Other