



Startup Matchmaking

Connecting smart capital with innovative ideas

Entrepreneurship and networking are at the very centre of the Rothschild & Co brand. Thanks to longstanding relationships with entrepreneurial families, Rothschild & Co has recognized and responded to growing interest in investment opportunities into startups.

Our close engagement with the venture capital ecosystem in Switzerland allows us to offer interested investors exclusive access to our deal flow — and with it the opportunity to invest in disruptive technologies and business ideas. A cornerstone of this offering is our partnership and sponsorship of Venturelab, the leading Swiss community for startups.

Startup matchmaking is an added service we offer to smart investors and startup founders. We believe strongly in the innovative power of Swiss startups and support the investment lifecycle with our network both internally and externally.



Sectors

- High & Deeptech
- Healthcare & Biotech
- Industrial innovation & Climatetech
- Food & Agritech



Geography

- Focus on Swiss startups
- Select later stage opportunities from neighbouring countries



Startup phase

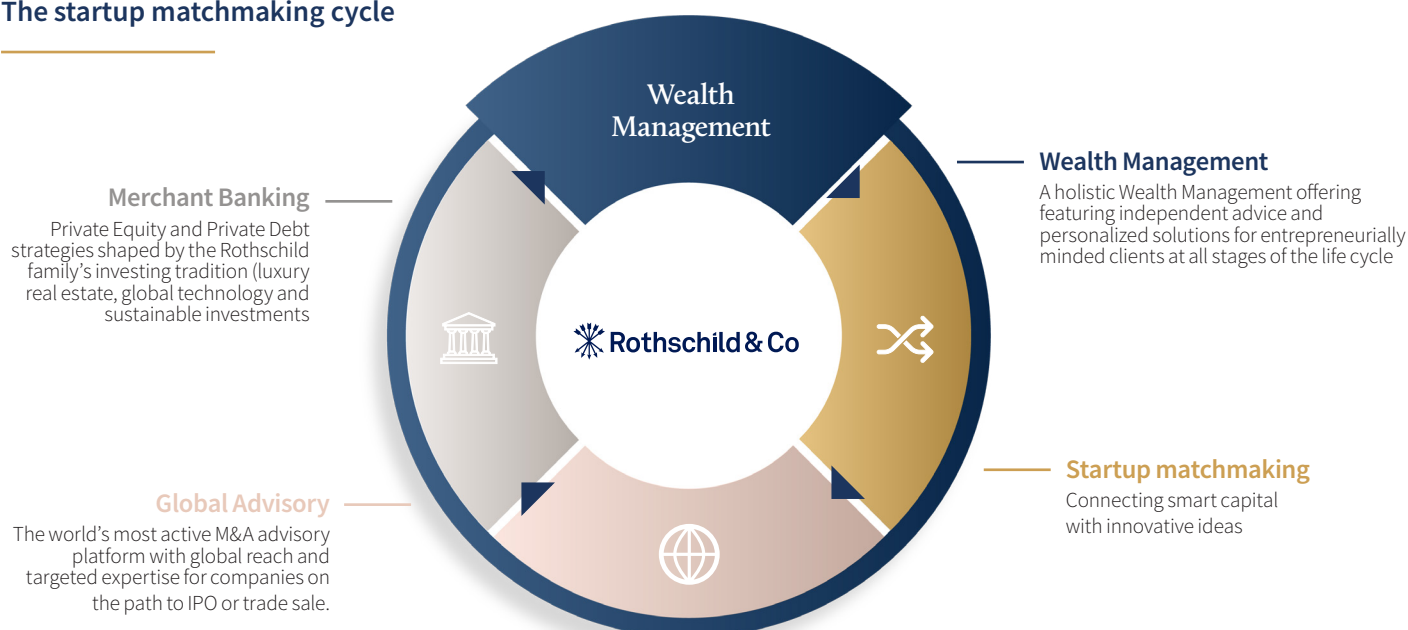
- Proof of market & paying customers
- From Series A onward
- Fundraising volume between 5-25m



Professional investors

- Private individuals
- Family offices
- Venture capital firms
- Institutional investors

The startup matchmaking cycle



Our vision is to establish our institution as the premier forum where entrepreneurs and investors meet, connect, and create new business coordinated by their trusted advisor, acting as a single point of entry to the entire Rothschild & Co Group.

Complementary & customized matchmaking service

for Investors

Access to exclusive venture capital investment opportunities on a reverse solicitation basis

Investors conduct their due diligence and invest independently

High level networking with like-minded investors and the possibility to share existing investments

Service free of charge for investors

for Startups & Founders

Access to smart investor network including private investors, family offices and venture capital firms

Support with investor outreach and introductions starting at the Series A phase

Ecosystem insights and Global Advisory services when applicable

Company pays 3-5% introduction fee on invested amount from Rothschild & Co connection

Deal & matchmaking process



Venturelab supports 90% of rising Swiss startups and its alumni have attracted over CHF 5 bn investments; our partnership with Venturelab provides us with relevant insights into the Swiss startup ecosystem.

We also support and accompany the most promising technology startups on Venturelab's annual Silicon Valley investor roadshow.